

Order Dept
CHILDREN'S BOOK WEEK NUMBER

OCT 29 1920
UNIV. OF MICH

THE Publishers' Weekly

The American BOOK TRADE JOURNAL

Published by R. R. Bowker Co. at 62 West 45th Street, New York

R. R. Bowker, President and Treasurer; J. A. Holden, Secretary

Entered as second-class matter June 18, 1879, at the post office at New York, N. Y., under the Act of March 3, 1879. Subscription price, Zones 1-5, \$6.00; Zones, 6-8, \$6.50; Foreign, \$7.00

English Agent: D. H. Bond, 407 Bank Chambers, Chancery Lane, W. C. London.

VOL. XCVIII.

NEW YORK, OCTOBER 23, 1920

No. 17

**DORAN
BOOKS**

Four Cheerful Authors

**DORAN
BOOKS**

Irvin S.
COBB

THE ABANDONED FARMERS

His Humorous Account of a Retreat from the City to the Farm. A book of chuckles, plentifully interspersed with loud guffaws. Octavo. Net, \$3.00

Carolyn
WELLS

THE BOOK OF HUMOROUS VERSE

An admirable and most inclusive collection of the best humorous poems, edited by the genial compiler of SUCH NONSENSE. Net, \$7.50

Daisy
ASHFORD

DAISY ASHFORD: HER BOOK

"Will you read the book? Of course you will as long as there is a chuckle left in your system."—*Chicago News*. Net, \$2.00

THE YOUNG VISITERS

In its second hundred thousand.

Net, \$1.00

Oliver
HERFORD

THIS GIDDY GLOBE

"There is no one else quite so funny as Oliver Herford, and there probably never will be."—*New York Sun*. Mr. Herford himself has illustrated the book profusely. Net, \$1.00

GEORGE H. DORAN COMPANY

Publishers

New York

Children's
Book Week
November
15 - 20

STOKES' New Books For Children

Children's
Book Week
November
15 - 20

A TREASURY OF HEROES AND HEROINES By CLAYTON EDWARDS

A notably large number of life stories of famous men and women included in a beautifully made volume, with 12 illustrations in full color. Net \$3.00

THE STORY OF DR. DOLITTLE By HUGH LOFTING

A tale of the animal's own doctor and his amusing adventures, profusely and humorously illustrated by the author. Net \$2.25

EILEEN'S ADVENTURES IN WORDLAND By ZILLAH K. MACDONALD

The "life stories" of words vividly told, equipping children with a vocabulary of good words, correctly understood. Illustrated. Net \$2.25

JACK HEATON, OIL PROSPECTOR By A. FREDERICK COLLINS

The story of the thrilling adventures of an American boy and his pal in the Mexican oil fields. Net \$1.60

A NURSERY STORY OF THE BIBLE By LOUISE M. PLEASANTON

Bible stories, admirably selected for little children and beautifully told in simple language. Illustrated. Net \$2.50

PETER'S ADVENTURES IN MEADOWLAND By FLORENCE S. VINCENT

In simple story form, this book gives fascinating and authentic information about the lives and ways of insects. Illustrated. Net \$2.00

LITTLE HOMESPUN SONGS AND VERSES By BEATRICE HUBBELL-PLUMMER

Simple songs and verses ideally suited to school or home use. 12 illustrations in color. Net \$3.50

MASTERS OF THE GUILD By L. LAMPREY

Tales of the golden days of the Middle Ages in Europe—genuinely valuable as accurate pictures of Medieval life. 4 illustrations in color and 11 in black-and-white. Net \$2.25

TWIN TRAVELERS IN INDIA By MARY H. WADE

The exciting travels of an American boy and girl through India, told with genuine interest and charm. Illustrated. Net \$2.00

THE JEWISH FAIRY BOOK By GERALD FRIEDLANDER

Quaint, colorful tales selected from the wealth of folk lore belonging to this ancient race, beautifully illustrated with 8 pages in color. Net \$2.25.

Publishers FREDERICK A. STOKES COMPANY New York

BEAUTIFUL JOE SOLD A MILLION COPIES

BONNIE PRINCE FETLAR

THE STORY OF A PONY AND HIS FRIENDS

is by the same author

Marshall Saunders

This new book by the author of BEAUTIFUL JOE offers the same charm for the world of children, the same possibilities for popularity. BEAUTIFUL JOE sold a million copies. BONNIE PRINCE FETLAR tells his own story just as BEAUTIFUL JOE did, about how he stood by his little master through thick and thin, the wonderful times they all had up in the Canadian backwoods, and how he fooled Big Chief. And besides everything the children did, Prince Fetlar can tell us what Biddy the hen thought of it all, what Guardie and Girlie the hunting dogs said, and how the wildflowers cried when they were picked. A story sure to win the attention and heart of any child.



Order Now! Net \$2.00

BONNIE PRINCE FET-
LAR without the slight-
est doubt offers the best
opportunity for a large
popular sale of any
juvenile
published
this year.

**DORAN
BOOKS**

BEAUTIFUL BOOKS

BENGAL FAIRY TALES

By F. B. BRADLEY-BIRT

With Six Full-page Illustrations in Color by Abanindranath Tagore. Quarto. Cloth, \$4.00.

These fairy tales of Bengal have been collected by the author in the villages and bazaars of that fascinating country. They have been told to him by the natives themselves, and the author has successfully reproduced in many ways the simplicity and directness of the style of the original. The stories are suitable and will be appreciated by children, but their full beauty and significance will appeal even more to grown-ups.

POLISH FAIRY TALES

By MAUDE ASHURST BIGGS

With 20 Full-page Illustrations in Color and Black and White Drawings by Cecile Walton. Quarto. Cloth, \$5.00

These are selections from a large collection made by A. J. Glinski, printed at Wilna in 1862. They represent the folklore current among the peasantry of the Eastern provinces of Poland, and also in those provinces usually known as White Russia. They were set down just as they were related to the author by the peasants. Every story is illustrated with a beautiful color drawing; head and tail pieces and decorative initial letters also enhance the charm of the book.

PETER'S PENCIL

By PHYLLIS MORRIS

With 16 Illustrations. Quarto. Decorative Boards, \$1.50

One of the most original and refreshing children's story since "Alice in Wonderland." Peter falls asleep while drawing and all the things he has drawn "become real" while retaining their own peculiarities and anatomical or structural deficiencies: for instance, the pig drawn with Peter's eyes shut encounters endless difficulties through having one eye situated in his leg. "Peter's" drawings appear in the book, which is one that will afford unusual entertainment to all children.

— AND —

Coningsby Dawson's Modern Fairy Tale

THE LITTLE HOUSE

With 8 Full-page Illustrations, End-papers and Cover Design by Stella Langdale. 12mo. Decorative Boards, \$1.50

"The story has a charm as elusive as the appealing quality that won so many followers for Maude Adams. It is as endearing as 'Roaming In The Gloaming' or 'Coming Through The Rye.'"—*New York Times*.

JOHN LANE COMPANY, Publishers, New York

DM ——— NEW DODD, MEAD JUVENILES ——— DM**TYLTYL***By Maurice Maeterlinck*

THE BLUE BIRD, generally regarded as Maeterlinck's masterpiece, has been called a fairy tale for children so profoundly true as to deserve the attention of philosophers. And the same is true of the beautiful drama THE BETROTHAL, a sequel to THE BLUE BIRD, from which this delightful tale for children is taken. *With illustrations in color. Boxed. \$5.00.*

PEGGY IN TOYLAND*By Archibald Marshall*

This story is written for little girls who are kind to their dolls, and love them. Through Peggy's motherly care and love for a poor old doll she was rewarded by being taken at night to Toyland, where all the toys go when children are asleep. A delightful story, calculated to keep any little girl breathless with delight. *With 60 illustrations. \$2.50*

THE BOY'S BOOK OF MAGIC*By Hereward Carrington, Ph. D.*

Explanations of card tricks, sleights of hand, Hindu magic, handcuff tricks, side show and animal tricks, stage tricks, ventriloquism, etc., many of them never before published. Practically every trick described can be performed at little or no expense to the boy.

*With 130 illustrations. \$2.00***THE CITY CURIOUS***By Jean de Bosschère*

In this fantastic tale, with its original and captivating pictures, M. de Bosschère, who will be remembered for his delightful work in CHRISTMAS TALES OF FLANDERS, has created a whole tiny world, peopled by beings, strange indeed, and yet vitally human and interesting.

*With color plates and black-and-white illustrations by the author. \$3.00***THREE LITTLE KITTENS***By Katherine Pyle*

An amusing tale of the diverting adventures of Jazbury,—clever, quick and pretty, who would rather play than catch mice; Fluffy,—a good mouser who always keeps himself clean and neat but is rather timid; and Yowler, the baker's cat, who is dissatisfied with his home and induces the other two to run away with him.

*With illustrations by the author. \$1.75***QUARTER-BACK BATES***By Ralph Henry Barbour*

Dick Bates, who had made a reputation as a football player on his high school team, goes to the famous Parkinson "prep" school with an ambition to make the team. And after trials and disappointments he is successful. The fun and friendships and jokes and clean, hard sport of life in a big school are here told in a way to delight any boy.

*Illustrated. \$1.75.***A BROWNIE ROBINSON CRUSOE***By Charlotte B. Herr*

The adventures of a Brownie who went through the experiences of Robinson Crusoe. Miss Herr's language is very simple, so that the story can be read by beginners. It is very difficult to write a story that will really entertain young children, and Miss Herr has the rare gift of writing such stories and writing them well. *Illustrated in color. \$2.00.*

DODD, MEAD & COMPANY Publishers for **NEW YORK**

Eighty Years

**The Leader For "CHILDREN'S BOOK WEEK"—
A Three Dollar Book That Will Sell Better Than A Novel**

A Companion Volume to
**THE BURGESS BIRD BOOK
FOR CHILDREN**


THE BURGESS ANIMAL BOOK FOR CHILDREN

By
THORNTON W. BURGESS

THIS new book is a companion volume to "The Burgess Bird Book for Children" which has had such a wonderful reception since its publication last Fall, and which is now in its *seventh printing—55th thousand!*

¶ THE BURGESS ANIMAL BOOK FOR CHILDREN is written in the same vein, a story book which is at the same time an authoritative handbook on the land animals of America, so describing them and their habits that they will be instantly recognized when seen. Every child and not a few adults will delight in going to school to Old Mother Nature with Peter Rabbit and his friends.

¶ The book contains 32 full-page illustrations in color and 16 full-page illustrations in black-and-white from drawings by Louis Agassiz Fuertes, the naturalist-artist, whose drawings are living portraits and show the big and little people of the Green Forest and the Green Meadows, the Smiling Pool and the Great Mountains, as they actually are amid home surroundings.

 **ORDER LIBERALLY IN ADVANCE!** *Our advertising in the magazines for children, as well as the magazines for grown-ups, will be backed up by extensive newspaper advertising which is sure to create a wide demand for this book.*

READY NOVEMBER 13.

Crown 8vo.

\$3.00 net.

LITTLE, BROWN & CO., Publishers, BOSTON



*Here my Son
is the foundation book -*

WEBSTER'S NEW INTERNATIONAL DICTIONARY

A compact reference library of exact, scholarly information for practical use. This "*Supreme Authority*" answers all kinds of questions about **words, people, places, questions of what, why, how.** Hundreds of thousands of men and women, leaders in all

lines of activity, use this storehouse of facts as a means to culture and success.

400,000 Words and Phrases including the **new Words**, 6000 Illustrations, 2700 Pages. The type matter is equivalent to that of a 15-volume encyclopedia. Regular and India-Paper Editions. *Get The Best.*

Write for a specimen page of the **new words** just added, such as *bolsheviki, camouflage, barrage, etc.*

G. & C. MERRIAM CO., Publishers, SPRINGFIELD, MASS., U. S. A.

See over

Your Attention is Called
to the advertisement of
WEBSTER'S NEW INTERNATIONAL
DICTIONARY on the other side of this
page. This color insert will appear in the
November issues of

The Atlantic Monthly

Review of Reviews

The Century

Scribner's Magazine

Harper's Magazine

The World's Work

and will be seen by well over a million readers
who have demonstrated their love and interest
for high-grade books. This color advertising
is only a small part of our general publicity
which is constant, varied, and far-reaching.

The MERRIAM-WEBSTERS are good merchandise at all seasons
but especially so during the Holidays. The NEW INTER-
NATIONAL, India-Paper Edition and the COLLEGIATE, Thin-
Paper Edition DeLuxe are the best Gift Books which you can
display to your customers.

Extra copies of this color advertisement will
be supplied on request, also Holiday Folders
bearing your imprint for use in letters and
packages.

G. & C. MERRIAM COMPANY, SPRINGFIELD, MASS.

Some Unusual



for Children

ROADS TO CHILDHOOD**Annie Carroll Moore***Supervisor of Work with Children in the New York Public Library*

While not a book for children, this is a human and informal treatment of the subject of books and reading for children and young people. Supplemented with lists of books for children of different ages. Net, \$1.50

DAVID BLAIZE**E. F. Benson**

From the first glimpse of little David Blaize, sitting in the classroom chewing his penholder industriously, one feels an overmastering affection for him. It is a rare book—as uproariously funny as Kipling's "Stalky and Co.," as fragrant with sweet, wholesome sentiment as "Tom Brown at Rugby." New edition. Net, \$2.00

FAIRIES AND CHIMNEYS**Rose Fyleman**

Here are fairies made real before your eyes without any of the elaboration of detail to which we are accustomed when most authors attempt to lead us to Fairy Land, in happy, delicate verses through which the world of magic and enchantment shines mistily like a much-desired land through a gusty curtained window. Net, \$1.25

THE WONDERFUL LAND OF UP**Olive Roberts Barton**

Whimsical humor and delicate fancy dance so engagingly through the adventures of Rose and Dick and Jim Dandy, the cat, that the grown-ups will love to read it aloud to the kiddies, and will find themselves wafted back to the time when the fairies were very near. Net, \$1.25

THE ARGONAUTS OF FAITH**Basil Mathews**

This is the story of the Pilgrims told for younger readers. Simple and in close conformity with the historical records, this narrative still remains one of the greatest romantic tales of man's adventurous spirit. Net, \$1.50

DAVID BLAIZE AND THE BLUE DOOR*E. F. Benson* Illustrated. Net, \$2.00**PEASBLOSSOM**

Illustrated. Net, \$1.25

*Mabel Fuller Blodgett***THE SUNDAY STORY HOUR**

Net, \$1.50

*Laura Ella Cragin***MARY AND HER KITCHEN GARDEN***Alice Crew* Net, \$1.25**THE FOREST RING**

Net, \$2.00

*William C. DeMille***SILVERHEELS**

Net, \$1.25

*Gabrielle E. Jackson***THE SHINING SHIP AND OTHER VERSE FOR CHILDREN**

Net, \$1.75

*Isabel E. Mackay***THE BABYHOOD OF WILD BEASTS***Georgia McNally* Net, \$2.00**GIRLS IN BOOKLAND**

Net, \$2.00

*Hildegard Hawthorne***THE WANDERING DOG**

Net, \$1.50

*Marshall Saunders***BARBARA OF BALTIMORE**

Net, \$1.50

*Katharine Haviland Taylor***THIS COUNTRY OF OURS***H. E. Marshall* Illustrated. Net, \$3.50**THE LITTLE WOODCRAFTER'S BOOK***Lillian Elizabeth Roy* Net, \$1.75**THE WOODCRAFT GIRLS AT CAMP***Lillian Elizabeth Roy* Net, \$1.75**WOODCRAFT GIRLS IN THE CITY***Lillian Elizabeth Roy* Net, \$1.75**WOODCRAFT BOYS AT SUNSET ISLAND***Lillian Elizabeth Roy* Net, \$1.75**FROM TENDERFOOT TO SCOUT**

Net, \$1.50

*A. C. Ruddy***DORIS OF DOBBS FERRY**

Net, \$1.50

*Carolyn Wells**Especially Illustrated***THE BIBLE STORY**

Net, \$3.00

*William Canton***ROBINSON CRUSOE**

Net, \$3.00

*Noel Pocock (Illustrator)***THE SWISS FAMILY ROBINSON**

Net, \$3.00

*T. H. Robinson (Illustrator)***GEORGE H. DORAN COMPANY****Publishers****New York**

BOBBS MERRILL JUVENILES

An Entirely New and Beautifully Illustrated Edition of

Child Rhymes

By JAMES WHITCOMB RILEY

35 Full Pages and Over 100 Small Illustrations by Will Vawter
Price \$2.00

Fanny Cory's MOTHER GOOSE

Large quarto with complete text illustrations and 13 full page pictures in full color by FANNY Y. CORY. Price \$2.50.

LITTLE BOY BLUE

Large quarto with complete text illustrations and 6 full page pictures in full color by FANNY Y. CORY. Price \$1.50.

THE BABES IN THE WOOD

Large quarto with complete text illustrations and 6 full page pictures in full color by FANNY Y. CORY. Price \$1.50.

THE SONGS OF FATHER GOOSE

Large quarto. Verses by L. FRANK BAUM. Music by ALBERTA N. HALL. Pictures by W. W. DENSLOW. Price \$2.00.

Maxfield Parrish's MOTHER GOOSE IN PROSE

By L. FRANK BAUM. Regular 12mo. 12 full page pictures by MAXFIELD PARRISH. Price \$2.50.

WHY THE CHIMES RANG

By RAYMOND MACDONALD ALDEN. Fine full color jacket and illustrations throughout by MAYO BUNKER. 12mo. Price \$1.00.

WHY THE CHIMES RANG and Other Stories

A dozen well known stories attractively illustrated. Jacket in color. Small quarto. Price \$2.00.

LEAVE IT TO DORIS

By ETHEL HUESTON. For young girls. A delightful full color jacket and illustrations by W. B. KING. 12mo. Price \$1.75.

TURN ABOUT ELEANOR

By ETHEL M. KELLEY. For young girls. Full color jacket and illustrations by F. GRAHAM COOTES. 12mo. Price \$1.75.

THE RABBIT'S RANSOM and Other Stories

By CLARA VAWTER. A fascinating book of stories and verses. 31 full page pictures by WILL VAWTER. Tall 12mo. Price \$1.25.

THE JAMES WHITCOMB RILEY READER

With frontispiece in color by ETHEL FRANKLIN BETTS and many illustrations by WILL VAWTER. 12mo. Price \$1.00.

BOBBS MERRILL JUVENILES

BOBBS MERRILL JUVENILES

A New Edition of the Original Oz Book—for Twenty Years a Classic

The Wizard of Oz

By L. FRANK BAUM

Printed throughout in two colors with many Illustrations in full color

STORIES FROM THE LIFE OF JESUS

By CAROLINE KELLOGG. Told for little children. 16 full page pictures by H. SPEAKMAN. Full color jacket and inlay. Price \$1.50.

THE ADVENTURES OF JOHNNY JACKRABBIT

By MARY CRAIG HARRIS. A perfectly new book by a perfectly new author. Illustrated by GLENN PIERCE. 12mo. Price \$1.25.

OUTDOOR STORIES FOR INDOOR FOLKS

By JANE VAN ALSTINE HEIGHWAY. A collection of rare nature stories. Illustrated by EMMA TROTH. Jacket in color. 12mo. Price \$1.00.

PIONEER LIFE for Little Children

By ESTELLA ADAMS. Awakens youthful patriotism. Attractively illustrated by HARRISON FISHER and others. Jacket in color. 12mo. Price \$1.25.

THE STORY OF LIVE DOLLS

By JOSEPHINE SCRIBNER GATES. Illustrated by MABEL ROGERS. Size 6 by 8 inches. Jacket in full color. Price \$1.50.

ALMOST FAIRY CHILDREN

By EDWIN HERBERT LEWIS. 8 full page pictures and a full color jacket by GEORGE F. KERR. 12mo. Price \$1.75.

TALES FROM DICKENS

By HALLIE ERMINE RIVES. Retold for children. Beautiful illustrations by the famous REGINALD BIRCH. Full color jacket. 12mo. Price \$2.00. In three volumes sold separately.

Dickens Retold for Children contains

Great Expectations, Nicholas Nickleby, Dombey & Son, Pickwick Papers, Little Dorritt. Price \$1.00.

The Child's Book of Dickens Stories contains

Martin Chuzzlewit, Our Mutual Friend, A Tale of Two Cities, Bleak House, Hard Times, Edwin Drood. Price \$1.00.

Stories from Dickens contains

The Old Curiosity Shop, Barnaby Rudge, Oliver Twist, David Copperfield. Price \$1.00.

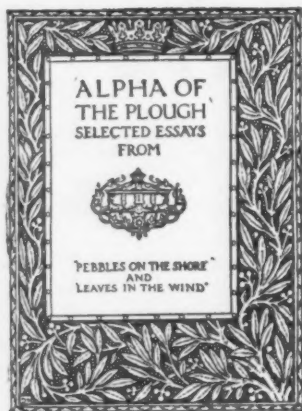
STORIES OF WAGNER OPERAS

By ELIZABETH M. WHELOCK. Told for Children. Beautiful illustrated jacket in full color bound in cloth. Price \$1.75.

BOBBS MERRILL JUVENILES

THE KINGS' TREASURIES OF LITERATURE

Edited by SIR A. T. QUILLER-COUCH



THIS NEW SERIES is not to be mistaken for merely another uniform edition of supplementary readings for school use. Dent and Dutton have exerted their utmost to produce something far, far more than that. With the help of many of those who have been most successful in aiding the unfolding of children's minds, and under the general supervision of a man who has remained a boy in heart, they have created for the young a library which will rejoice their love for beauty, as The Temple Shakespeare satisfies that of their elders; that will charm them with vistas to be explored as the scope and range of Everyman's Library has broadened the vision of many an adult.

The menace of city streets, movies, bad company, is based largely on loneliness and lack of resources in the minds of young people under twenty. Once a lad realizes that in these rich, red volumes (which are not like ordinary school books), there are real *friends*, he is both richer and safer. Here is Tolstoy to tell him tales of the things whereby men live; Ruskin to show him how to get at the meaning of a book; A. G. Gardiner to open his eyes to the commonplace things, whether pigs or pockets; Sir Henry Newbolt to clear his spiritual vision; and many others who are ready to give of their best in most carefully chosen words, at any time and anywhere he likes—a society of men greater and finer than any he can ever hope to know in such numbers.

And as all English literature has been searched to find the books that are *companions*, so every effort has been made to present them in a form instantly arousing a desire to make them one's own. The short pages, the clear, pleasant type, the decorations, the rich tone of the bindings, all suggest treasures rather than tasks. Of course the title for the series was suggested by John Ruskin, and its publishers have striven to make it, as he urged, of

"Chosen books, the best in every kind, prepared in the most perfect way possible; . . . pleasant volumes, light in the hand, beautiful and strong."

Send for a list of these charming books. Among authors represented in the first 100 volumes are:

THOMAS HARDY
ANATOLE FRANCE

LEO TOLSTOY
W. H. HUDSON
WILLIAM CANTON

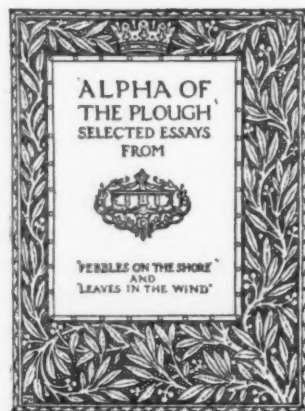
JOHN RUSKIN
CHARLES LAMB
NATHANIEL HAWTHORNE
A. T. QUILLER-COUCH

GEORGE ELIOT
MICHAEL FARADAY

MRS. J. H. EWING
R. L. STEVENSON
A. C. GARDINER

CHARLES KINGSLEY
SIR HENRY NEWBOLT
STOPFORD BROOKE
EDWARD THOMAS

Attractively bound in linen, with frontispieces and decorated title-pages. Price per volume, 70c.



E. P. DUTTON & CO., Publishers, 681 Fifth Ave, New York

Suggestions for Children's Book Week*November 15th to 20th***SONS OF LIBERTY***By* **WALTER A. DYER**

An exciting story of the life and times of Paul Revere, by the author of "Ben, the Battle Horse," etc. It visualizes one of the most stirring epochs in American history.

Illus. Price \$1.75.

**MORE
BOOKS
IN THE
HOME**

*By the same author***BEN, THE BATTLE HORSE**

About the thrilling adventures of a race horse during the World War.

*Illus. Price \$1.50.***THE DOGS OF BOYTOWN**

A story about dogs—their ways and habits, their histories and origins.

*Illus. Price \$1.50.***THE ADVENTURES OF RAPHAEL PUMPELLY***Edited by* **O. S. Rice**

A vivid, vigorous narrative of adventures in the haunts of the Corsican bandits, fights with the cruel Apaches, wild escapes, daring feats in Japan and hazardous journeys in China, the Gobi Desert and Siberia.

*Profusely illustrated. Price \$1.75.***THE LIGHT HEART***By* **Maurice Hewlett**

A splendid tale of the fearless Vikings. A book that will be enjoyed by every red-blooded boy.

*Price \$1.50.***TRUE BLUE***By* **T. E. Grattan-Smith**

A corking good war story about the adventures of two patriotic boys in Australia.

*Illus. Price \$1.50.***THE SCOUT OF THE GOLDEN CROSS***By* **Paul H. Gordon**

A lively story about a young Boy Scout whose perseverance, daring and courage win for him the treasured prize of the golden cross.

*Illus. Price \$1.75.***THE WHIRLING KING***By* **Harriet Mead Olcott**

A thoroughly delightful collection of fairy tales adapted from the French and illustrated with comical silhouettes by the author of "The Children's Fairyland," etc.

*Price \$1.50.***HENRY HOLT AND COMPANY**

19 West 44th Street

New York City



MARSHALL JONES BOOKS

Just Ready:

THE LIBERAL COLLEGE

By ALEXANDER MEIKLEJOHN

President of Amherst College

The first published volume of THE AMHERST BOOKS prepared by the college in commemoration of its 1921 centennial. A collection of papers and addresses on educational problems, which will command much attention. \$2.50

GREAT ARTISTS AND THEIR WORKS, BY GREAT AUTHORS

Compiled by ALFRED M. BROOKS

A new edition containing 16 half-tone illustrations printed in double-tone ink on cameo paper. \$3.00

THE CROOKED AND NARROW STREETS OF BOSTON

By ANNIE H. THWING

A unique book by one who has given years of study to the topography of Boston, and who is an acknowledged authority. With valuable maps, specially drawn, and many illustrations. \$5.00

JESUS OF NAZARETH WHO WAS HE?

By J. GODFREY RAUPERT

This is a simple appeal to fact and to history. It shows clearly that, with undeniable facts before him, a reasonable man must either acknowledge Christianity to be divine, or he must abandon any intelligent belief in a moral universe in which order and justice and wisdom reign. \$1.50

THE STORY OF JESUS

Compiled by ETHEL NATHALIE DANA

Forty reproductions in color of paintings by Italian Primitives, and Bible text. Great care has been taken to reproduce the colors accurately. A book of exceptional beauty and value for children and all interested in art. The second edition now on the press will cost 20% more than the first. Now, \$16.50

THE STORY OF AMERICA

Prepared by ALBERTO PECORINI for the Massachusetts Society of Colonial Dames for a better understanding between the new Americans and the old. In English and Italian. \$1.00

THE JOKE ABOUT HOUSING

By CHARLES HARRIS WHITAKER,

Editor of the Journal of the American Institute of Architects.

"If the gist of this book ever gets loose and seeps into the minds of the millions, the landlords will seek out their bomb proof shelters."

—Life.

\$2.00

LATIN-AMERICAN MYTHOLOGY

By HARTLEY BURR ALEXANDER, Ph.D.

Vol. XI in the Mythology of All Races Series, Edited by Louis H. Gray and George Foot Moore. Recognized in all countries as a work of sound scholarship.

Price of set \$91.00. Single volumes, \$7.00

RELIGION AND THE NEW PSYCHOLOGY

By REV. WALTER S. SWISHER

The application of Freudian Psychology to the problems of religion and the conduct of human life, with a rational and fascinating discussion of modern psychic phenomena. \$2.00

GUS HARVEY, THE BOY SKIPPER OF CAPE ANN

By Captain CHARLTON L. SMITH

Introduction by B. B. CROWNINSHIELD
A rollicking good sea story. It would be hard to find the boy who wouldn't go wild over a trip made in a Gloucester fishing vessel from New York to Cape Ann, the winning of a thrilling yacht race, camping, and the salvaging of a wreck. With illustrations and a glossary of nautical terms. \$1.65

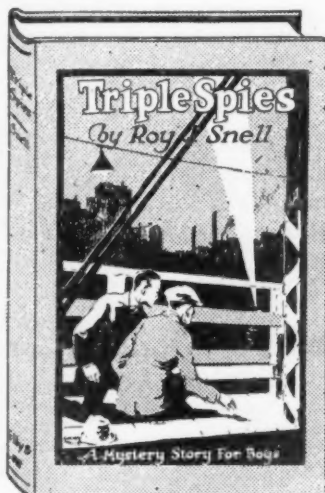
MARSHALL JONES CO., 212 Summer St., Boston

Rei-Lee
Books

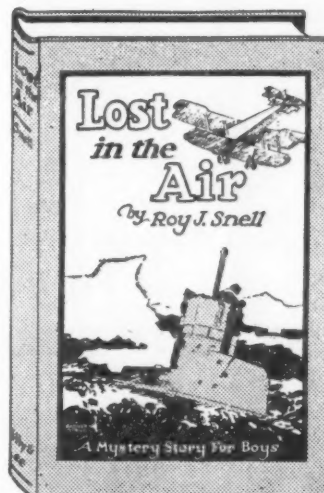
Here's Something New!

Mystery Stories for Boys

BY ROY J. SNELL



While these stories are, primarily, stories of absorbing mysteries and thrilling adventure—such books as red-blooded boys are asking for daily in every book store—there is a fine moral thread running through each, which will aid the boy in his understanding of the meaning of life. In the first two there are little lessons against radicalism which every boy should learn.



Triple Spies

Here is a swiftly-moving narrative of adventure and mystery. From Vladivostok across the ice of Bering Strait, through Alaska to Chicago, the reader will follow the American, the Japanese and the Russian with breathless eagerness. And the most gripping adventure is—in Chicago.

Lost in the Air

A thrilling story of a race to the North Pole, between an airplane and a submarine. There is a mystery concerning the identity of the rival explorers. Several exciting chapters have to do with a strange Treasure City in the frozen north. The story throbs with action and adventure.

Cloth. 12mo. Pictorial Jackets. Covers in Colors. Per Volume \$1.00 net.

A Book-Making Triumph

Peter and the Princess

BY CARL H. GRABO

"Peter and the Princess" is the loveliest child's book of 1920.

It is a story of delicate fancy, humor, and sweetness. The book is beautifully made and is illustrated by John R. Neill, from paintings of Elfinland that charm you with their quaint artistry.

Peter, an adorable earth-child, really came from Fairyland. The fairies were so fond of him that, when things in the world went wrong, they gave him some of their own cleverness to restore happiness. He was kept very busy.

With his little friend, the Princess Marianne, Peter took wonderful trips to Fairyland where they met not only Fairies, but Giants, and Trolls, and Nixies—extremely queer persons. It was most exciting and required true courage. Peter was a fine hero.

Many exquisite pictures in rich colors.

\$5.00 net





Opal Whiteley

ATLANTIC BOOKS

For Children of All Ages

THE STORY OF OPAL

The Journal of an Understanding Heart

BY OPAL WHITELEY

"The Delight of Young and Old."

"I unhesitatingly declare that Opal Whiteley's Diary is a human miracle, a beautiful revelation of a girl's intimate friendship with Nature. It is certain to be the most talked-of book of the Autumn Season."—Clement K. Shorter in the London Sphere. **Illustrated, \$2.00**

For Boys, and Girls Who Love Boys' Books

THE MUTINEERS

By Charles Boardman Hawes

Quick wits and hard blows, dealt in the eternal fight between honest men and knaves, play their constant part in this vivid and stirring tale of the sea. The writer has not forgotten how boys feel and what they like. He brings them a story based on sympathy and understanding and a sound knowledge of the sea and seamen. He writes for boys, whether their age be nine or ninety. **Strikingly illustrated by George Varian. \$2.00**

For the Younger Children

THE FIRELIGHT FAIRY BOOK

By Henry B. Beston

A book of fairy adventures, whose charm, imaginative power, good humor and distinction of style have made many critics call it the most delightful juvenile which has appeared in America since Tanglewood Tales. This book is included in the Best Books of 1919 Bulletin, issued by the New York State Library. There are delightful full-page pictures in color by Maurice Day. **\$3.00**

A LITTLE GATEWAY TO SCIENCE

By Edith M. Patch

Twelve stories about the six-footed creatures, the fascinating little insects that children see every day. As interesting as fiction, yet holding a wealth of biologic and nature study information, this is an ideal volume for younger children. **Illustrated by Robert J. Sim. \$1.25**

JANE, JOSEPH AND JOHN

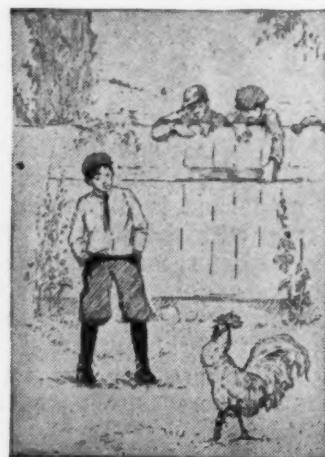
By Ralph Bergengren

Illustrated in color by Maurice Day. It is possible only to suggest the charm of this book, for the fine color work and attractive border decorations, and most of all, the rare appreciation of child nature displayed in the verses make it a book which must be seen and handled and read aloud to be fully appreciated. **Boxed, \$2.50**

UNCLE ZEB AND HIS FRIENDS

By Edward W. Frentz

Unusually well written out-of-door tales, containing bits of natural history, childhood adventure, fellowship with animals, and information about a multitude of interesting matters. Twenty-two black and white illustrations. **\$1.50**



Uncle Zeb and His Friends

THE ATLANTIC MONTHLY PRESS, INC., BOSTON

THE BOOK SHELF

FOR BOYS AND GIRLS

From NURSERY
RHYME TO
GROWN-UP
TIME

1920-21



(Cover design)

This 48-page catalog of books for children, selected by experts in juvenile reading, is on the presses. Only such numbers as are ordered will be printed. Send order NOW OR NEVER.

100 Copies, \$6.00.

500 Copies, \$25.00.

1,000 Copies, \$45.00

Imprint, \$1.50 extra per order.

R. R. BOWKER CO.

62 W. 45th Street, New York

THE CHRISTMAS BOOK SHELF 1920



JESSIE GILLESPIE

Being the Christmas Number of the Publishers' Weekly—supplied
to booksellers in quantities as desired with imprint in this space.

(Publication Date—November 6)

100 Copies \$15.00

250 Copies \$35.00

500 Copies \$62.50

R. R. BOWKER CO.

62 West 45th St.

New York

ALFRED A. KNOPF



220 W. 42 St., New York

JUVENILES OF QUALITY:**A LITTLE BOY LOST***By W. H. Hudson**Illustrated in full color and black and white**By Dorothy P. Lathrop*

SINCE its first publication two years ago, this book has made a permanent place for itself among those classics that are for children of all ages. There has been a persistent demand, however, from readers, booksellers and librarians for a more elaborately illustrated edition, especially for children from eight to fourteen. Miss Lathrop, who will be remembered for the very beautiful pictures she made for de la Mare's *The Three Mulla-Mulgars*, has done eight pages in full color, four in black and white, end papers, title page and head and tail pieces to each chapter.

Large 8vo; boxed, with label in full colors. \$6.00 net.*Also illustrated by Miss Lathrop:***THE THREE MULLA-MULGARS** *By Walter de la Mare*

This story of the exciting adventures of the three royal moneky-princes of Tishnar by the author of *Peacock Pie* is full of delightful imaginings and fantasy—such a story as will, with the charming illustrations, altogether delight any imaginative child.

*8vo; sixteen illustrations in full color and black and white, end papers, chapter headings and tailpieces; boxed with label in full colors. \$5.00.***TALES AND TAGS***By A. J. L. with pictures by C. H. L.*

Familiar folk tales done into rhyme, with amusing pictures. Especially intended for use as a supplementary reader for primary grades and now in use at many schools throughout the country.

*8vo; illus. boards; jackets in colors. \$1.25***PRINCE MELODY IN MUSIC LAND***By Elizabeth Simpson*

A fairy tale for all children that will also be of great value to those commencing the study of music. *Profusely illustrated.* \$1.25

*For boys 12 and over:***BARENT CREIGHTON** *By Don Cameron Shafer*

Here's an exciting story of the anti-rent war days of eighty years ago in old New York, with a dashing hero who uses his wits and his fists to good advantage. There is mystery, too—Spanish gold, the secret of an underground passage, and an almost "ghost." Told with spirit and humor for the live twentieth century boy, but not in any sense "written down." Jacket in two colors with a specially posed photograph. \$2.00.

NEW CROWELL JUVENILES

A TREASURY OF HERO TALES—Edited by ALICE C. BRYANT

Stories retold from famous authors, of Perseus, Sir Galahad, Siegfried, and other peerless knights of old. Net \$1.00

A BOY IN SERBIA—By E. C. DAVIES

A charming account of family life in Serbia. Illustrated. Net \$1.50

BOYS' BOOK OF SEA FIGHTS—By CHELSEA CURTIS FRASER

Famous naval encounters from the Defeat of the Spanish Armada to the recent World War. Copiously illustrated. Net \$1.75

THE YOUNG CITIZEN'S OWN BOOK—By CHELSEA CURTIS FRASER

An entertaining and useful book telling how our government is run—its departments, etc. Illustrated. Net \$1.75

SWISS FAIRY TALES—By WILLIAM E. GRIFFIS

Charming stories of the fairies and elves who dwell among the Alps. Illustrated in color. Net \$1.75

MASTER FRISKY—By CLARENCE HAWKES

The story of a Scotch Collie that was almost human. Illustrated in color. Net \$1.50

MOTHER NATURE BIRTHDAY BOOK—By CHARLES B. KNOCK

For boys and girls. Illustrations in color. Net \$1.25

UNCLE SQUEAKY'S COUNTRY STORE—By NELLIE M. LEONARD

How one of the "Graymouse Family" ran a store for his little animal neighbors. A diverting tale. Illustrated in color. Net \$1.00

BOY HEROES IN FICTION—By INEZ N. MCFEE

Stories of David Balfour, Oliver Twist, David Copperfield, Jim Davis, and others. Illustrated. Net \$1.75

GIRL HEROINES IN FICTION—By INEZ N. MCFEE

Stories of Little Dorrit, Maggie Tulliver, Eppie Marner, Cosette the French girl, and others. Illustrated. Net \$1.75

BLUEBERRY BEAR—By J. L. SHERARD

The diverting adventures of a bear cub. Illustrated in color. Net \$1.00

TONI, THE LITTLE WOOD CARVER—By JOHANNA SPYRI

A little story of Swiss peasant life by the author of "Heidi." Translated by Helen B. Dole. Frontispiece in color. Net \$1.00

JANE AND THE OWL—By GENE STONE

A fantastic fairy tale of Western flavor. "Sage Brush Stories." Illustrated in color. Net \$1.50

COUSIN NANCY AND THE LEES OF CLIFFORD—By GENE STONE

The story of a resourceful Western family of girls and one boy. Illustrated in color. Net \$1.75

Order from your Bookseller

THOMAS Y. CROWELL COMPANY, Publishers

New York

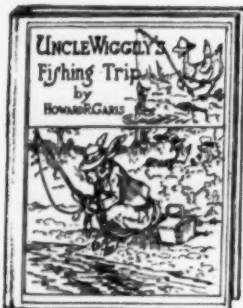
READY FOR IMMEDIATE DELIVERY

UNCLE WIGGILY PICTURE BOOKS

BY

HOWARD R. GARIS6 BOOKS, 3 STORIES TO EACH BOOK
EVERY PAGE PRINTED IN COLORS

PICTURES BY LANG CAMPBELL

LIST PRICE
40 CENTS EACHMILLIONS OF CHILDREN KNOW UNCLE WIGGILY AND WILL BE
ENRAPTURED WITH THESE STORIES AND PICTURES

UNCLE WIGGILY SAYS:—

If the spoon holder doesn't go down cellar and
take the coal shovel away from the gas stove, you
may read**No. 1—UNCLE WIGGILY'S
AUTO SLED**

UNCLE WIGGILY SAYS:—

If the rocking chair doesn't tickle the rag carpet
and make the brass bed fall upstairs, you may read**No. 2—UNCLE WIGGILY'S
SNOW MAN**

UNCLE WIGGILY SAYS:—

If the umbrella doesn't go out in the rain and
splash water all over the rubber boots on the gold
fish, you may read**No. 3—UNCLE WIGGILY'S
HOLIDAYS**

UNCLE WIGGILY SAYS:—

If the electric light doesn't cry for some molasses,
when the match leaves it all alone in the china
closet, you may read**No. 4—UNCLE WIGGILY'S
APPLE ROAST**

UNCLE WIGGILY SAYS:—

If the egg beater doesn't try to jump over the
coffee pot and fall in the sink when the potato is
learning to swim, you may read**No. 5—UNCLE WIGGILY'S
PICNIC**

UNCLE WIGGILY SAYS:—

If the sugar cookie doesn't go out walking with
the fountain pen, and get all black so it looks like
a chocolate cake, you may read**No. 6—UNCLE WIGGILY'S
FISHING TRIP***Uncle Wiggily*

Order From Your Jobber or from the Publishers

CHARLES E. GRAHAM & CO.**New York**

Fully illustrated in colors and black and white by

WARWICK GOBLE.

The Book of Fairy Poetry

Edited by **DORA OWEN**

A handsome 4to volume.

Price probably \$7.00 net

This anthology is designed primarily for children, but also for all lovers of poetry and fairy lore. It is divided into three parts:—Part I., Fairy Stories; Part II., Fairy Songs, Dances, and Talk; Part III., Fairyland and Fairy Lore.

Part I., besides ballads and stories old and new, includes the fairy scenes from *A Midsummer Night's Dream*, so arranged that, with the exception of Bottom bewitched, no mortal appears; yet so that the story of Oberon, Titania, and the love-philtre can be read or acted by children as a complete whole.

Each part is in chronological order; the poems in each range chiefly from the sixteenth century to the nineteenth.

Sir Henry Newbolt's New Book for 1920

The Book of Good Hunting

By **SIR HENRY NEWBOLT**. With Colored Frontispiece and many Illustrations in Black and White by **STANLEY L. WOOD**. Crown 8vo. \$3.50 net.

This volume by the Author of "The Book of the Happy Warrior," "Tales of the Great War," "Submarine and Anti-Submarine," "The Book of the Blue Sea," "The Book of the Thin Red Line," "The Book of the Long Trail," etc., will contain chapters on the Nature of Sport; Sport and Cruelty, etc.; Elephant Hunting; Lion Hunting; Tiger Hunting; Deer Hunting; Fox Hunting; and Fishing.

The Blue Fairy Book

Edited by **ANDREW LANG**. New Edition. In 2 vols. With 2 Colored Frontispieces and numerous other illustrations by **H. J. Ford** and **G. P. Jacomb Hood**. Crown 8vo. Each vol. \$1.50 net.

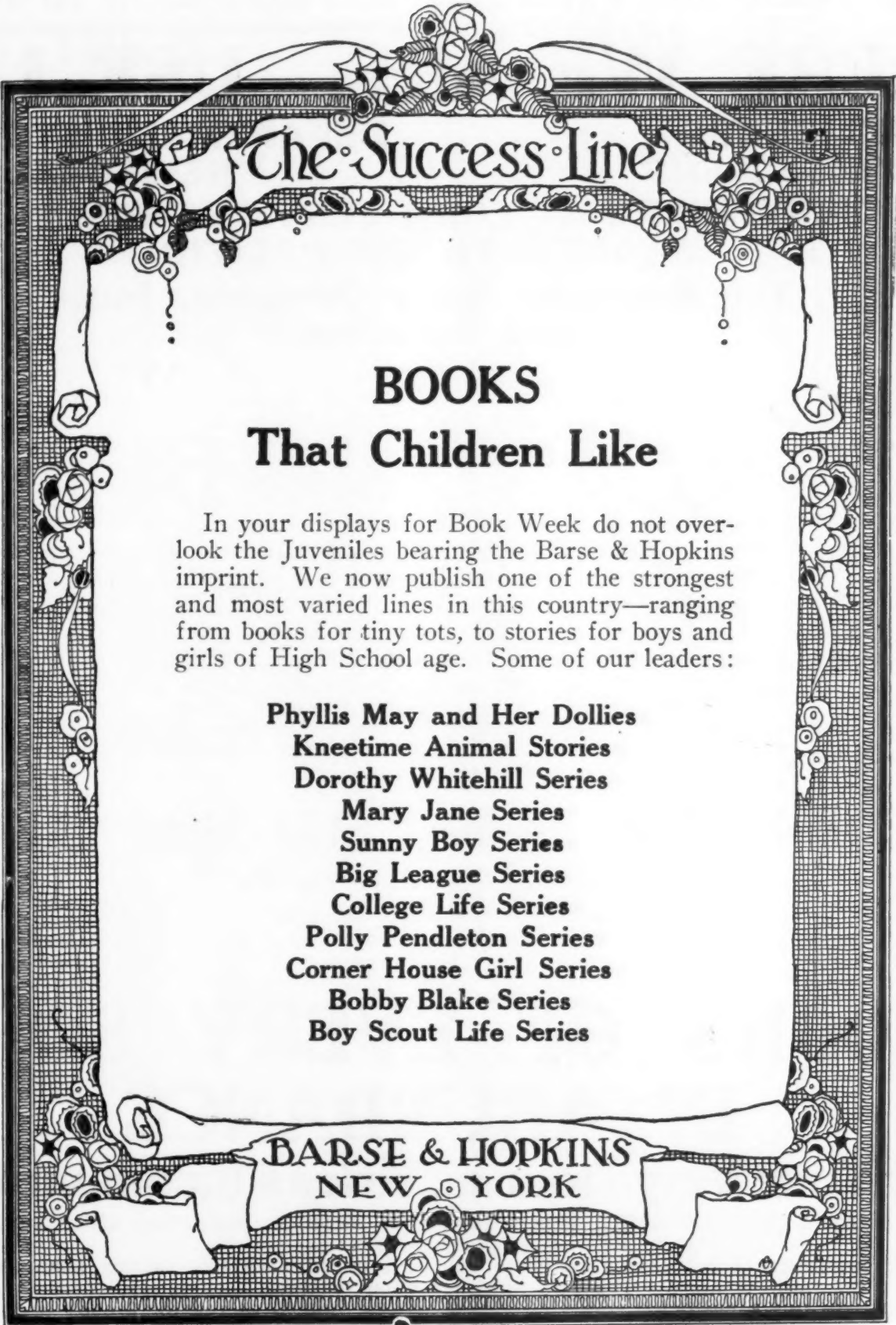
A new edition entirely reset in larger type, and with two new colored frontispieces.

LONGMANS, GREEN & CO.

PUBLISHERS

Fourth Avenue and Thirtieth St., New York

(L)



The Success Line

BOOKS That Children Like

In your displays for Book Week do not overlook the Juveniles bearing the Barse & Hopkins imprint. We now publish one of the strongest and most varied lines in this country—ranging from books for tiny tots, to stories for boys and girls of High School age. Some of our leaders:

Phyllis May and Her Dollies
Kneetime Animal Stories
Dorothy Whitehill Series
Mary Jane Series
Sunny Boy Series
Big League Series
College Life Series
Polly Pendleton Series
Corner House Girl Series
Bobby Blake Series
Boy Scout Life Series

BARSE & HOPKINS
NEW YORK

The Transportation Question

EXPRESS and FREIGHT Increase 25% to 40%

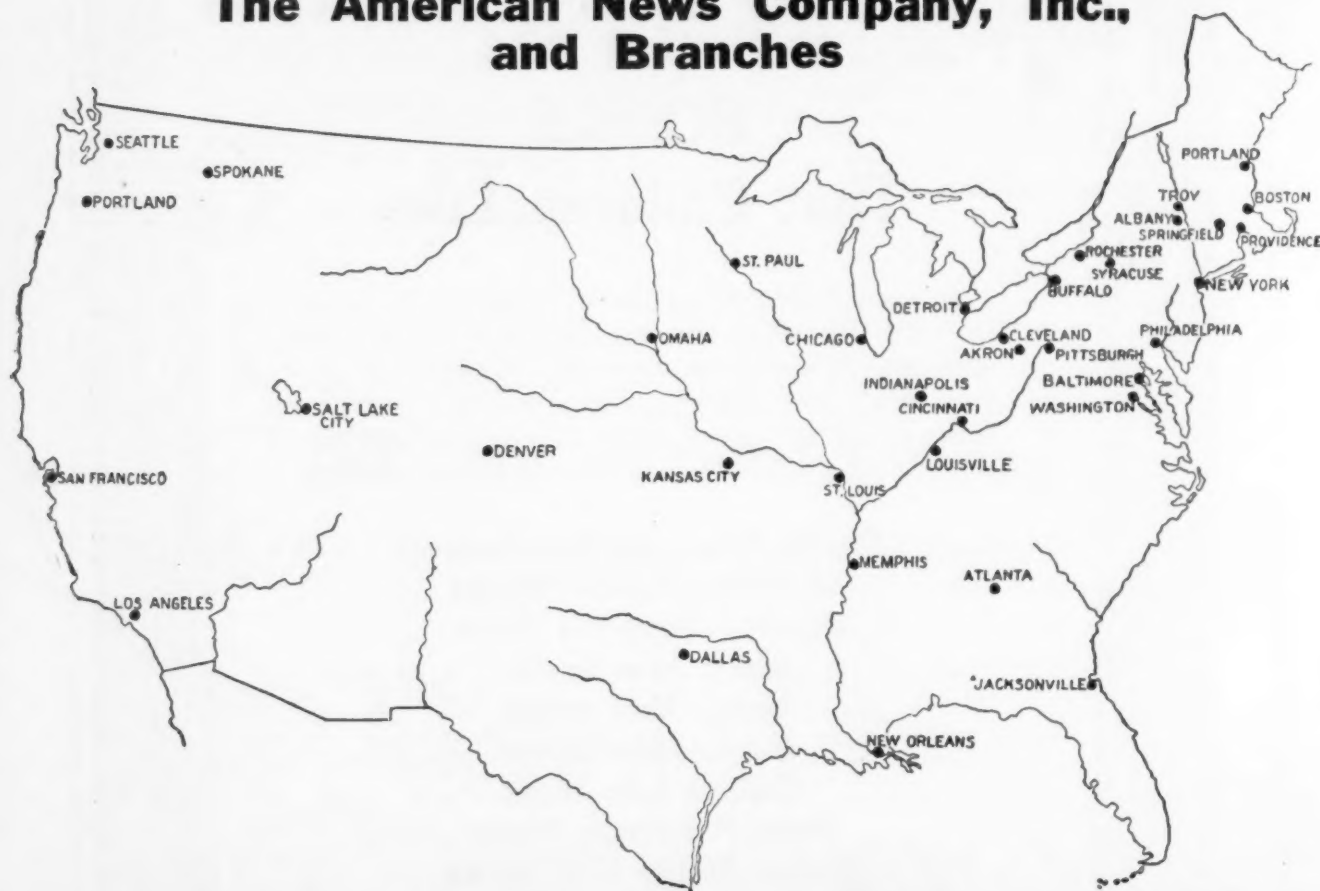
HERE WE ARE. USE US.

**PUBLISHERS
BOOKSELLERS**

**DEPARTMENT STORES
NEWSDEALERS**

**EVERYWHERE AT YOUR SERVICE FROM THE
ATLANTIC TO THE PACIFIC.**

**The American News Company, Inc.,
and Branches**



BOOKS OF EVERY SORT IN ABUNDANCE

At Your Very Door at Prices Incomparable

The finest BOOK CATALOG ever published in America ready for distribution about September 15th.

Book customers of branches everywhere will be supplied with this catalog soon as ready, others furnished upon request.

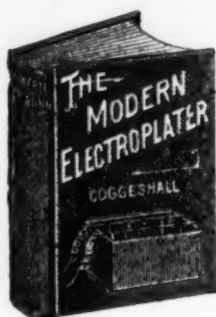
If you are not a customer now send to the nearest branch to you for a copy of this wonderful catalog.

THE AMERICAN NEWS COMPANY, Inc. and Branches
Headquarters: 9-11-13-15 Park Place New York

NEW PRACTICAL BOOKS

THE MODERN ELECTROPLATER

By Kenneth M. Coggeshall, *Practical Electroplater*



This is one of the most complete and practical books on electroplating and allied processes that has been published as a text for the student or professional plater. It is written in simple language and explains all details of electroplating in a concise yet complete manner. It starts at the beginning and gives an elementary outline of electricity and chemistry as relates to plating, then considers shop layout and equipment and gives all the necessary information as to reliable and profitable electroplating in a modern commercial manner. Full instructions are given for the preparation and finishing of the work and formulæ and complete directions are included for making all kinds of plating solutions, many of these having been trade secrets until published in this instruction manual. Any one interested in practical plating and metal finishing will find this book a valuable guide and complete manual of the art.

142 Illustrations. 269 Pages. PRICE, \$3.00

ELECTRICIAN'S HANDY BOOK

By Prof. T. O'Connor Sloane, A.M., E.M., Ph.D.

Over 800 Pages. 600 Illustrations. Second Revised Edition.

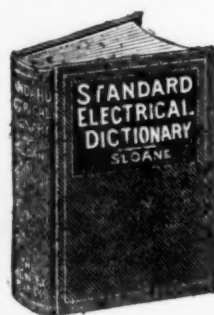
PRICE, \$4.00

This work has just been revised and much enlarged. It is intended for the practical electrician who has to make things go. The entire field of electricity is covered within its pages. It is a work of the most modern practice, written in a clear, comprehensive manner, and covers the subject thoroughly, beginning at the A B C of the subject, and gradually takes you to the more advanced branches of the science. It teaches you just what you should know about electricity. A practical work for the practical man. Contains forty-eight chapters.

The publishers consider themselves fortunate in having secured the services of such a well and favorably known writer as Prof. Sloane, who has with the greatest care completed a master work in concise form on this all important subject.

STANDARD ELECTRICAL DICTIONARY

By Prof. T. O'Connor Sloane



Just issued an entirely new edition brought up to date and greatly enlarged—as a reference book this work is beyond comparison as it contains over 700 pages, nearly 500 illustrations, and definitions of about 6,000 distinct words, terms and phrases. The definitions are terse and concise and includes every term used in electrical science.

In its arrangement and typography the book is very convenient. The word or term defined is printed in black faced type which readily catches the eye, while the body of the page is in smaller but distinct type. The definitions are well worded, and so as to be understood by the non-technical reader. The general plan is to give an exact, concise definition, and then amplify and explain in a more popular way. Synonyms are also given, and references to other words and phrases are made. This work is absolutely indispensable to all in any way interested in electrical science, from the higher electrical expert to the everyday electrical workman. In fact, it should be in the possession of all who desire to keep abreast with the progress of this branch of science.

1920 Enlarged Edition. Nearly 767 Pages. 467 Illustrations.

PRICE, \$5.00

Send for description of these Books and other New Books.

THE NORMAN W. HENLEY PUBLISHING CO.

2 WEST 45th STREET, NEW YORK

A New Novel of American Life
By **ERNEST POOLE**, *Author of "The Harbor," etc.*

BLIND

As Larry Hart, typical American, sits in the darkness that is his heritage from the Great War, he lives over again a truly American career covering forty years of national growth and change, and peers adventurously into a future of tremendous unborn forces both good and evil. No contemporary novelist but the author of "THE HARBOR" could give just this intense presentation of so many conflicting and blending elements in our national life—the idealism of New England, the sturdy independence of the frontier, the sophistication of Broadway, the fresh political enthusiasm of a young Roosevelt, the scientific devotion of a Steve McCrae, the disturbing, sometimes sinister influx of foreign ideals and ideas quite alien to the Anglo-Saxon—all summed up in the interesting and eventful life of one man.

\$2.50

RIGHT ROYAL

By **JOHN MASEFIELD**

One of the greatest of Masefield's gifts is his sympathy for animals—their minds and feelings, their strength and endurance and speed. It was this gift that made REYNARD THE FOX one of the greatest of hunting poems; as one reviewer put it, he must himself have once been the fox. Now in RIGHT ROYAL, he has written a poem quite as great. It is the story of that most dangerous and exciting of horse races, a steeplechase, told in fine galloping verse. A horse of high breeding and spirit is the hero; and the social background is that referred to in the author's introduction to the new edition of REYNARD: "We are a horse-loving people who have loved horses as we have loved the sea, and have made, in the course of generations, a breed of horse second to none in the world for beauty and speed."

\$1.75.

MACMILLAN FICTION

THE TERRIBLE ISLAND

By **BEATRICE GRIMSHAW**

Men whispered under the tropic moon of a mysterious South Sea treasure on which lay a curse. But not until the lost Sea-Lady wandered up from the ocean, without name or friend or any memory from her past, did four friends venture to brave the terror of the Island and learn the secret of the treasure. Miss Grimshaw knows her New Guiana; and the spell of tropic seas lies upon these pages.

\$1.75

THE GOLDEN BOOK OF SPRINGFIELD

By **VACHEL LINDSAY**

It was a quaint group that in the Springfield of 1918 saw visions of the Springfield of 2018—its Rainbow Towers and orchards of Apple-Amaranth from the old sowing of Johnny Appleseed, its shrines and its shining streets. And because the poet loved the unborn maid Avanel, in his vision his spirit rose from its dust to honor her and to tell of the coming of the Golden Book.

\$3.50

MISCELLANEOUS

DEMOCRACY AND ASSIMILATION

By **JULIUS DRACHSLER**

A study of the blending of immigrant heritages in America.

\$3.00

AMERICAN POLITICAL IDEAS

By **CHARLES EDWARD MERRIAM**

Studies in the development of political thought, 1865-1917.

\$4.00

NEIGHBORS

By **WILFRED WILSON GIBSON**

Poems of love and beauty, of the charm of moor and river, of the separations from these and other "neighbors" in the Great War.

\$2.00

THOUGHT AND EXPRESSION IN THE SIXTEENTH CENTURY

By **HENRY OSBORN TAYLOR**

A sympathetic and scholarly survey of one of the great flowering periods of human culture by the author of "The Medieval Mind."

Two volumes, \$9.00

THE MACMILLAN COMPANY, Publishers, 64-66 Fifth Avenue, New York

The Publishers' Weekly

FOUNDED BY F. LEYPOLDT

October 23, 1920

"I hold every man a debtor to his profession, from the which, as men of course do seek to receive countenance and profit, so ought they of duty to endeavor themselves, by way of amends, to be a help and ornament thereunto."—BACON.

Making it Fashionable to Know About Children's Books

BY dint of continuous publicity in women's magazines, in clubs and organizations of all kinds, it has become a common thing for mothers really to know and understand the problems of a diet for children. Is it not possible to make it equally the fashion to know about their intellectual diet?

At present there are altogether too many parents who believe that a knowledge of children's reading is something they can never be expected to attain, and, while they will bring home to the boys and girls from a shopping trip a new toy or a box of candy, they feel that the selection of a book must be far too complicated a problem to be lightly undertaken, and so all home ownership of books is left to the chance happening of Christmas purchases or birthday gifts from fond aunts or uncles.

When some outside stimulus suggests to these parents that they must be at fault in leaving the home so barren of reading, they often endeavor to solve the problems for years to come by "signing on the line" with the feeling that one motion of the pen can quickly answer the problems of several years. The reading problem can be faced by any parent who cares to give thought to the matter, but it cannot be solved by one stroke of a pen. Librarians, booksellers and teachers are near at hand for consultation, and magazines of all kinds are at various times printing booklists and book suggestions. If the combined effort of those who really appreciate what good reading can mean to children can succeed by continued effort to make it fashionable to understand this problem of bringing up children, a great deal will have been gained, and such an effort as CHILDREN'S BOOK WEEK is a long step in this direction.

"Buy a Book a Week"

IN spite of the dropping of the nationwide campaign, there are many results showing up from this effort, one of which is the quick picking up of the suggestion that a good slogan would greatly help to rivet people's attention to books. Nothing has been suggested that is so adaptable for general use in book advertising as the slogan suggested by A. Edward Newton in the *Atlantic Monthly* of October, "Buy a Book a Week." The strength of this slogan lies in the fact that it suggests making book buying a habit, and it is the customers that get in the habit that make the strength of the bookstore.

Last Sunday's *New York Times* showed one of the large publisher's advertisements carrying this slogan, and several bookstores have begun to use it. If more booksellers over the country would pick up this idea and repeat it in their local advertising, they would soon find that the idea had carried considerable advantage, and that people, by continually catching sight of this slogan, would have it driven into their consciousness. If more publishers, too, would insert this slogan in their publicity, it would spread the idea and help to make it a busy winter.

The suggestion has been made by one of the retailers that a different slogan for Christmas might be used, and a good suggestion in this direction ought to be circulated. One retailer suggests "Books Tell It Best," tho perhaps this is too close to the well-known flower dealers' slogan of "Say It With Flowers."

In England the widely scattered stores of W. H. Smith & Son quickly get the eye of all people who happen to enter into the town by their uniform appearance and design, and a traveler looking out from an English railroad station is likely to find that the Smith store is the first thing that catches his eye just as the United Cigar Stores catch the attention by their uniform design in this country. It may be that there is advantage in this suggestion, and that there could be some bookstore insignia adopted for the general trade which would catch the casual passerby as quickly as a barber pole.

There are thousands of new people getting into the habit of thinking about books. Anything that will make it easier for them to find a bookstore is of real importance to the trade.

Conferences on Children's Book Week

Following the plan developed at the New York Public Library for its conference of those interested in CHILDREN'S BOOK WEEK, a similar gathering was held in the Chicago Public Library on October 15th. Adah Whitcomb, head of children's work in the Chicago Public Library, presided. J. P. McEvoy of the P. F. Volland Company, who spoke at the New York Library conference the previous week, returned to Chicago and took the initiative in arranging this similar gathering with Miss Whitcomb.

There were present representatives of the book-trade, from the libraries of Chicago and suburbs, from the Story Tellers' Association and Parent and Teachers' Association. Frederick G. Melcher, chairman of the Children's Book Week Committee, spoke of the development of the idea and of the kind of co-operation that had made last year's effort so satisfactory and this year's plans so much more universal in the observance. Ida F. Wright, librarian of the Evanston Library, spoke of their plans of using their book automobile for exhibit purposes. Representatives of the Chicago branch libraries spoke of last year's efforts, and of the problem of getting the parents to the exhibit after it was arranged. Especially it was felt that the fathers, who should naturally be interested in children's reading, thought that such exhibits were something out of their province.

A plan for getting actual orders for books was discussed, and it was suggested that order blanks making it convenient for the filling in of book descriptions could be at hand at all these exhibits. The parents could take the blanks away with them and thus be provided with an accurate description of the book to send or take to their usual bookseller. It was suggested that the newly organized Chicago Booksellers' League could undertake to provide such blanks in any number needed.

The Chicago Library is planning to issue lists to help the parents in their search for the proper books. Most of the stores have special plans under way, and are to circularize their customers in the city and in the suburbs.

A New Book-Shop for Children

Augustus Louis, who had charge of the Toy Department of Woodward & Lothrop's, is opening a Cinderella Book Shop, in the Cinderella Building, 617 14th Street, N. W. Washington. Mr. Louis has had—as his friends in the toy business know—a fine experience with toys, and games, and his ability and hustling spirit will make him an assured success in his new venture. His book shop will not confine itself to toy books, but to all types of juvenile books. It will be something unique and different for Washington, and will cater to the parents and children alike in providing for them the very best. The idea is to provide literature for children from the very youngest up to those of twelve years.

Co-operation of New York Schools in Children's Book Week

Mr. Leland, the Superintendent of Libraries of the New York City Board of Education, has offered splendid cooperation to the Children's Book Week Committee for the observance of CHILDREN'S BOOK WEEK. He has asked for posters to use in the schools, for suggestions for an article for the November issue of the school library bulletin, which goes to each class-room, and writes:

"Superintendent Ettinger's office has promised to urge that the week be properly observed by book exhibits, talks by librarians and any authors or speakers interested in children's books, who may be available. I am sure that we shall have more high school and elementary assemblies during the week where men like Thornton Burgess or William Heyliger would be welcome, than the Committee can possibly supply with speakers."



Best Sellers Last Month

Compiled and arranged in the order of their popularity from exclusive reports of leading booksellers in every section of the country.

FICTION

- The Valley of Silent Men. James Oliver Curwood. *Cosmopolitan*.
 Harriet and the Piper. Kathleen Norris. *Doubleday*.
 Kindred of the Dust. Peter B. Kyne. *Cosmopolitan*.
 The Top of the World. Ethel M. Dell. *Putnam*.
 The Thread of Flame. Basil King. *Harper*.
 Hidden Creek. Katharine Newlin Burt. *Houghton*.
 The Devil's Paw. E. Phillips Oppenheim. *Little, Brown*.
 This Side of Paradise. F. Scott Fitzgerald. *Scribner*.
 Mary Marie. Eleanor H. Porter. *Houghton*.
 The Man of the Forest. Zane Grey. *Harper*.

GENERAL

- Now It Can Be Told. Philip Gibbs. *Harper*.
 White Shadows in the South Seas. Frederick O'Brien. *Century*.
 Economic Consequences of the Peace. John M. Keynes. *Harcourt*.
 A Straight Deal or the Ancient Grudge. Owen Wister. *Macmillan*.
 An American Idyll. Cornelia S. Parker. *Atlantic Monthly*.
 Memoirs of the Empress Eugenie. Comte Fleury. *Appleton*.
 The War, the World and Wilson. George Creel. *Harper*.
 Abraham Lincoln. John Drinkwater. *Houghton*.
 Kipling's Inclusive Verse. *Doubleday*.
 Vagabonding Through Changing Germany. Harry Franck. *Harper*.

GETTING INTO THE SPIRIT OF CHILDREN'S BOOK WEEK

Most of us who have read Mr. Bergengren's "Jane, Joseph and John" will remember this poignant little verse:

A MISFORTUNE

I found a bird's nest in a tree
And asked my Pop to come and see
The cunning baby birds with me

But Pop was busy, and he guessed
He didn't care to see the nest.

So tho I love him just as much,
I feel that we are not in touch
About some things I love
And I will never bother him
To come and bend me down a limb
And see the nest above.

How many thousands of children there must be who find their parents are unable to enter into their interests and their play spirit! How many authors there are who might have things to delight the children, but who cannot enter into that sphere without being either too much aloof or making too childish a gesture! Children must be accepted as they are, with their fancies and their exuberance and their true appreciation of the play spirit that should be in all of us. The publisher who manufactures the books for children and the merchants who distribute them have the same responsibility for giving the book its best possible chance of entering into the spirit of childhood and youth.

Publishers have always been fully conscious that the making of children's books requires much more careful thought and planning than those for adults, even tho it be just a twelve mo. volume of juvenile fiction, and when it comes to the other fields of fairy tale or child classic, in selection of type, illustration and binding care is lavished on children's books in far greater proportion than on most other volumes that appear on the publisher's list. This extra thought and expense is justified by the fact that good children's books are likely to have a longer and steadier sale than any other class of publications, and also by the fact that without good taste in cover, care and illustrations the buyers of children's books and the children themselves fail to be interested in the volume, and no matter how good the text, the author fails to reach his public.

It is perhaps not so fully understood that the presentation of children's books by the retailer should call for the same special attention. If the bookseller could realize that, to reach his audience of children, he must make most careful setting for the books, just as the publisher on his part makes different presentation of the material he would find greater success in reaching the public he is aiming at, and would find children coming to his store not only at Christmas, but the year round and in far greater numbers.

In all lines of retail merchandising, successful merchants are taking more and more pains to get the right setting for the goods they are to present. No one can doubt that the care and expense lavished on the shops of our fashionable streets or on the individual departments in the big stores more than return their cost to the merchants in the increase of business. Candy stores are designed to increase the attractiveness of candy, banks are designed to give out a sense of security and dignity, furniture departments bring to the buyer the very atmosphere of a home, and the displays of dresses create a pleasant sense of the seductiveness of such finery. No merchandise, however, can better repay for the creation of the proper atmosphere than books.

If the bookseller gives the same kind of display to his counter of new political and social literature, to his magazines, and then to his children's books he can hardly expect that the approaching customer will reach the latter in a mood to be thinking of his boys and girls and their love of play and reading. Stores that are giving thought to this subject are experimenting with new ways of creating the right atmosphere in which books can most surely appeal to the parent and child. This can be done in the small shop by pleasant walls and pictures and low bookcases; it can be done in the department store by planning a special enclosure in which the books and pictures can create their real setting; it can be done in the large bookstore by making some effort to separate the displays of children's books from the general run of oblong counters and extending aisles.

The discussion of children's books that has been brought forward by CHILDREN'S BOOK WEEK makes the consideration of this matter of display exceptionally important. On every side the bookseller is trying to create a new attitude of interest toward children's reading and toward the ownership of books. If those who become stimulated to a new interest in the matter do not find the opportunity to purchase books in a way that appeals to their imagination and interest, far less good will result from this effort than should be accomplished.

Many stores are making interesting plans to bring their children's book service to the attention of the public. Special department decorations are being lavishly planned, posters and colored display cards are being provided in profusion, attractive catalogs are being circulated widely and little gifts being arranged for in order that the visiting children may have something to take home with them.

Many departments make a business of selling framed pictures for children's rooms, and this material has the advantage not only of supplying sales, but of decorating and improving the department, whether sold or not. The bookseller can well afford to supply himself with this material or to tear books apart to

supply the needed pictures. Display cards can also be made more attractive by putting colored pictures on them that come from various sources, with room at the side for the needed lettering. The general poster for the week supplied by the Committee is a most admirable center for any display, and when framed and illuminated as an effective window display, it takes on the beauty of an original painting.

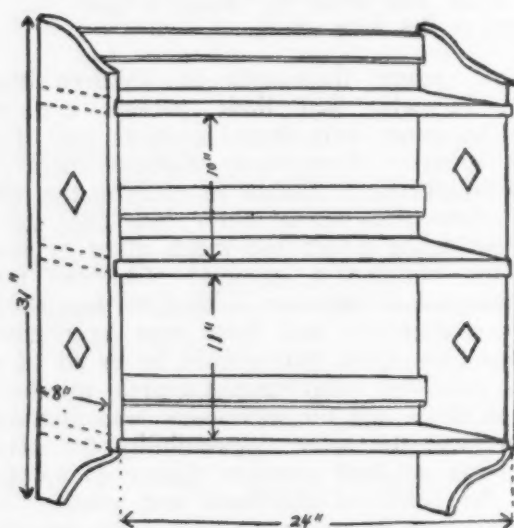
Perhaps no suggested feature for bookstore activity offers better possibilities for publicity and for good advertising than children's book cases. The syllabus sent out by the Committee shows two designs for bookshelves for children's rooms, which can be constructed by boys or their fathers. In many cities there will be an effort to get a wider interest in the building of such bookcases by offering a prize in the manual training department of the schools for the best designed and decorated book case. This form of contest has been used very widely thruout the country in connection with bird-houses, and surely a town with many bookcases is being as much favored as the one that is encouraged to build bird-houses. The temptations to buy books if the bookcase has been constructed and installed in the children's room will be strong indeed, and the bookseller whose community has been stimulated to build a hundred of such handy structures is going to find much more business flowing his way in the next twelve months.

While bookstores will very generally use their delivery wagons for display of posters and advertising material, it would be an admirable development of publicity if more stores could find ways of using motor cars to do the actual selling of books. This could be accomplished without building a special car for the purpose. In the St. Louis Public Library, for instance, they have found a way to bring books to the children on the playgrounds by having a stack of books inside the car, which is rolled out over the tail board onto a folding platform. This stack, with books on both sides, is then at the level of the eye of those who come up and holds over 400 books. It would seem quite possible that bookstores by arrangement with schools or clubs, would find groups of people who would be delighted thus to inspect a good collection of children's literature.

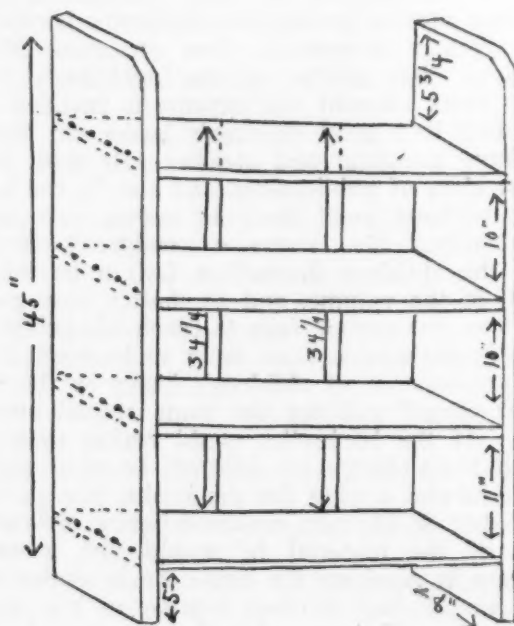
It should always be emphasized that the friendship of the child himself should be made, if possible. While the parent may be the heaviest purchaser of books, it is the book ownership idea implanted in the heart of the child that will bring continuous sales in the growing home library. The child himself should be in some way reached. The book department should be a place in which he or she would feel absolutely at home to browse among the books, to glance at the illustrations, or to jot down titles of interest. These visitors should be registered with the dates of their birth, so as to form a mailing list for continuous use,

and individual methods developed later for following up such lists.

The bookseller, having his department full of the child spirit, should lavish his most careful effort on the window display. While books themselves and posters lend plenty of color, there cannot be too much pains taken in getting a display that will rivet the attention of the passers-by and give the impression to all that the store is the very place where the child's interests are understood and where they will be competently served. When the bookstore is in the mood to follow into the spirit of children's bookselling, the most crucial matter of all will be the proper attitude on the part of the department manager or assistant salespeople.



HANGING BOOKCASE



STANDING BOOKCASE

DO THEY READ SCOTT AND DICKENS NOWADAYS?

Do children read Scott and Dickens nowadays? Are there any little girls who sit on the back stairs, as Kate Douglas Wiggin said she did in her childhood and read "Ivanhoe" with hair standing on end? A high school teacher said the other day, half humorously, half reproachfully, "Why should I expect the children to be thrilled by the horrors of 'Macbeth,' or catch even some childish echo of his despair, when the horrors of 'The Perils of Pauline' at the Elmwood Movie Theater each week make the career of Macbeth seem very tame and his remorse rather an exaggeration? Their faces express merely surprise that I can be so impressed. They explain it as due to my age and inexperience."

The child's retort is easy to guess. "No, I don't want ever to read anything more of Dickens'. We had to read "The Tale of Two Cities" in school last year and write character sketches of Lucie and Sidney Carton, and descriptions of Madam De Farge and the Bastille."

A child's taste is a rather hardy plant, but it needs some care while it is still a seedling, and much of the child's mental attitude depends on the attitude of environing grown-ups. CHILDREN'S BOOK WEEK is educating the grown-ups as well as the children. It teaches them something about the likes and tendencies of many kinds of children and how the youthful taste can be guided and coaxed, or safely left to its own devices.

"We grown-ups are apt to insist upon a literary finish, to which boys are usually insensible," said Edmund Lester Pearson in an article on boys' books last winter. "So we smugly inform them that they *must* like 'Kim' and 'The Jungle Book,' when, perhaps, the straight adventures of Kipling's 'The Naulahka' will please them better. My enjoyment of Dickens was deferred for five years, because it was proclaimed to me that I must begin with 'Oliver Twist.' Now, I would experiment with 'A Tale of Two Cities' and see how it worked. If the boy seemed bored, there are the two excellent historical novels by Conan Doyle: 'Micah Clarke' and 'The White Company.' If he remained torpid, I would administer 'King Solomon's Mines,' and see him wake up, or myself give up. How I hated the superior persons who said that Rider Haggard had 'no literary merit'—how I still hate them."

"Do children ever read Scott to-day?" asks Amy Lowell in a recent number of the *New York Post Literary Review*. "All I can say is that if they do not they miss a great deal. A youth without Scott seems to me inconceivable. It is an old foggy who says: 'Children nowadays do not have the fun that we had.' But do they? No, Rollo, precious few of the fairy stories we revelled in, only a possible Scott, and what about Dickens? From twelve to fourteen I devoured Dickens, beginning, most happily and properly, with 'Pickwick.' As I remember, we all read Dickens—my small circle—as a couple

of years later we all read Thackeray and then Trollope, and then Charlotte Brontë, and then Victor Hugo. We took them in great gulps, not one book or two, but all, or practically all, one after the other. In my case, at least, this was fortunate. I have a firm conviction that those books of the authors in question which I did not read then I never shall read. I know that I shall never open 'Little Dorrit' or 'The Adventures of Philip,' and I doubt whether I shall find time even for 'Quatre-Vingt-Treize.'"

"What queer things children are," she continues. "I hated to study, but, if I wanted anything, no effort was too great for me to make to bring it within reach. Part of my education consisted in being taken to see eminent actors. On one occasion Mounet-Sully came to Boston and I saw him in Hugo's 'Ruy Blas.' I came home walking on air and demanded of everyone I saw information as to what Victor Hugo had written. Someone said, 'Notre Dame de Paris,' and 'Notre Dame.' I got out of the library the next day. French, having hitherto been a hated study, I had, of course, acquired as little of it as I could and stay in my class. But I wanted to read 'Notre Dame.' Many a night did I sit up in bed, reading by the flickering light of two candles, and looking up every word I did not know in the dictionary lest I lose some of the beauty of the descriptions."

Miss Lowell's account of her own acquisition of her cherished Scott is very charming:

"My Christmas present from my mother was always in the form of a cheque, which I might spend how I would. Needless to say, it always went for books. One Christmas I was debating what I should buy, and my brother suggested that I should get 'some really good books' at a second-hand shop in Cornhill. He volunteered to take me there, and one morning, bright and early, since he was on his way to his office, we set out. That shop!—many a sleepless night do I owe to it. But on this December morning it was perfect. As we entered the door, stacked upon the floor inside, were a number of beautiful gold and leather books. They were a complete set of Sir Walter Scott. A complete set, do I say: *the* complete set, the first complete set ever published! Each volume had two engravings in the front; the sides were blind tooled in diamond-shaped lozenges, soft and comfortable to the fingers; the backs were brave with black and gold. What was it to me that the books were 're-backed'? I loved them on the instant; but the price, of course, surpassed my cheque. How I waited and suffered while my brother reasoned with the proprietor; I had no hope, and an almost unbearable longing. My experience of shops had not included a double price; I dared not think. But the cheque—the cheque was there to prove what I had thought my wealth, my poverty. My brother was an able pleader, and I got the books. Got them, and read practically nothing else for months."

"They really are a nice set, and seem to me now no less beautiful on their shelf in my library than they did then. I do not often take one down, it is true, but I do not need to—they are bone of my bone. Strange to say, it was not the historical novels which most children seem to prefer which gave me the greatest pleasure. It was the Scotch ones, and most of all 'Rob Roy.'"

Mr. Pearson, when he raised the question in the article referred to above, "Will the boys of to-day read the books which their fathers and uncles read, twenty-five, thirty, or forty years ago?" answers it by saying, "Some publishers believe they will—as when Scribner's issue 'The Last of the Mohicans' with its fine colored illustrations by Mr. Wyeth."

It is not only the children of 1920 that are so very different from children of some remembered golden age of not many years ago, but 1920 grown-ups have changed, too. While the children are being lured astray from the classics, do father and mother and uncle and older sister enjoy the novels their fathers and mothers enjoyed, or are they discovering "Invincible Minnie," "Miss Lulu Bett" or "My Antonia"? Many a classic, which our fathers read, is now claimed by the children as their own, and many classics are treasured chiefly as juveniles. Publishers have realized the charm the great stories can have for young people and have dressed them up so that children at a glance recognize them as their own friends.

Scribners have published a number of beautiful illustrated classics for children; three volumes of Stevenson, "Black Arrow" "Kidnapped" and "Treasure Island" all illustrated by Wyeth, "The Mysterious Island" by Jules Verne, and "The Boy's King Arthur" illustrated by the same artist, and "The Arabian Nights" illustrated by Maxfield Parrish, to name only a few. This fall "Westward Ho!" has been added to the series. Jacobs has also published "Westward Ho!" this year in a beautiful holiday edition illustrated by Thornton Oakley. McKay has three volumes of Scott, "Ivanhoe," "Kenilworth," and "The Talisman" with numerous colored illustrations by Simon Vedder for the youthful followers of Amy Lowell. "The Three Musketeers," more alluring than ever, are presented by Carolyn Bailey for young folks in Milton Bradley's edition. In Jacobs' *Rittenhouse Classics*, young and old can now procure, "Pickwick Papers" with the famous Phiz drawings, and *Pride and Prejudice* with the charming Brock illustrations.

An Unconsidered Trifle

"Re the authorship of Shakespeare's plays, may I quote from 'Twelfth Night,' Act I, Scene 5? Thank you.

'Tis beauty truly blent, whose red and white Nature's own sweet and cunning hand laid on.' This is unquestionably bacon."

—Punch.

The Natural Interests of Children a Guide to Their Proper Reading

One indication that CHILDREN'S BOOK WEEK is developing into an annual institution is the prompt appearance this fall in many magazines of articles on children's books and children's reading. In the September number of *The Ladies' Home Journal* there were some valuable hints about books to buy for children of all ages by Alice I. Hazeltine, supervisor of children's work in the St. Louis Public Library. In the introduction to the specific advice on what to buy, Miss Hazeltine says:

Children need to have the best that they are capable of enjoying at any given time, and nothing can ever make up for what they may miss, for that which brings real satisfaction at one period is of no moment at another. This merely means that the natural interests of children should guide us grown folk in providing them with books. The little child's love of rhythm, for example, his older sister's fondness for the lovely imaginings of the fairy tale, the sturdy youngster's desire for hero story and epic tale, the older boy's demand for story of adventure or historical tale, the older girl's craving for romance are all signposts to point out the right road. And so we have for them the old nursery rimes, the tales of the folk as collected by the Brothers Grimm and many others, the modern imaginative stories, such as those of Andersen and Kipling, the old, big hero stories of Ulysses, of Siegfried, of King Arthur, and "Treasure Island," "The Prince and the Pauper," "Lorna Doone" and "Kenilworth."

Much great literature has become the children's own, and beautiful editions of some of the world's classics serve to introduce them to boys and girls. The development of standards of taste and broad reading interests during the years when boys and girls are so eager to devour books is of importance if we wish to help them toward a real appreciation of adult literature and to full enjoyment of all that is offered by the world of print.

Altho some children may be too bookish and others may have difficulty in conquering the printed page, it still holds good that the majority have a normal, healthy appetite for reading. This is duly regarded by the libraries in the children's rooms where books of many kinds are placed on shelves easily reached, and where children may develop the power to choose from an already carefully selected collection those titles which most appeal to them. Bookshops where a variety of volumes may be examined and where expert advice may be secured are a boon to the prospective purchaser of books for children. The establishment of a nationwide CHILDREN'S BOOK WEEK late in the fall of each year with a slogan, "More Books in the Home," has called direct attention to the fact that, no matter how accessible books in library and school may be, they cannot take the place of the precious volumes which are treasured as a child's very own.

LIBRARY AND PUBLIC SCHOOLS CO-OPERATE TO ENCOURAGE CHILDREN'S READING

The Youngstown Public Library and the Youngstown Public Schools have for some time past cooperated to encourage reading habits in the public school pupils and have carried out a plan for the home reading courses which is designed to convert "home reading" from a mechanical process to the love of books. A booklet has been issued by the Library with instructions to the teachers for carrying out the scheme, lists of the books to be read by the children at home, and sheets on which a record may be kept of the pupils' reading. A page is to be devoted to each book on the reading list. At the top is the name of the book and the author, publisher and price. Then is given a resumé of the book prepared by the library. Below is space to record the names of the pupils who draw out the book, the dates on which the book is taken out and brought back.

Credit for the plan is due to Charles R. Stone Superintendent of Schools in Munhall, Pennsylvania. He had worked it out in the schools in Munhall and written it up in the January, 1919, *Elementary School Journal*. It was this article which after discussion in the Principals' Meeting in Youngstown inspired the Youngstown plan. Mr. Stone's article, which described the need of home reading, the success with which his efforts to get children to spend more of their leisure met, and the general good the whole scheme did the school, follows:

HOME READING: AN EXPERIMENT

Charles R. Stone,

Superintendent of Schools, Munhall, Pennsylvania.

[The following article in the January, 1919, *Elementary School Journal* was discussed at the Principals' Meetings in Youngstown and from it the Youngstown plan has grown. One new feature is the file of descriptive notes that have been provided by the Library for each teacher.]

Dr. Butler, in his "Meaning of Education," says: "Modern education in its adjustments is bringing the child into his literary inheritance in a new spirit. The study of literature must always have a prominent place in education. It admits of no substitute." Are the usual grade readers and supplementary material supplying this inheritance to the fullest extent? It seems to me that school men generally would say "No." We do not yet give to reading the proper emphasis in our program of work. An editorial in the *Elementary School Journal* for May, 1917, says: "Reading may not always stand out as the most important of human activities, but the democracy for which our nation has taken its stand depends today and tomorrow on the ability of our people to think independently and to get their ideas each for himself."

We school superintendents must see to it that the boys and girls read wisely and widely. We are concerned about what the youngsters see at the "movies." *But there seems to be a widespread lack of interest in, or direction of, the child's out-of-school reading.*

Especially important is this matter of much and good reading out of school hours in a community with a large portion of foreign-born parents. These people, surely, know very little about the child's world of books. In some homes there is almost no English spoken or read. Should we wonder that the children of such parentage find it difficult to understand their geography lesson, or that they cannot work their arithmetic problems because they do not understand what is given or required? Such boys and girls need literally to be "steeped" and "soaked" in English.

I am a strong believer in the leavening effects of good literature, suited to the age of the child and taken in generous doses. The public libraries of the country are doing nearly all that they can to direct the children's reading. It is time that the schools took a more active part in this work. In Munhall the school and library are working in the fullest spirit of co-operation. We started to have the children read voluntarily certain books from approved lists. We now make this home reading compulsory. Why we made the change and how it works is the object of this article.

With the assistance of the local library, we inaugurated the Munhall reading course in the fall of 1915. The idea of reading books at home under direction of the school is not new. Some states even have pupils' reading circles. We have used their ideas with thanks. We decided to give a reading circle certificate to each child who read, and received credit for reading, ten books from the approved grade lists. To receive credit the pupil was to talk over his reading with some teacher before his book could be counted on the certificate plan. We do not employ written reviews of the books. Herein we differ from many other plans.

We felt that there must be some check on the children's work. We did not like the written examination or review. It seemed best for the pupil to talk over his reading with someone who knew the book. That meant that these two hundred titles should be known by the teachers. It was too much to expect that the grade teacher should know the contents of the books on her grade list, at least during the first year. We decided to divide these two hundred books among the entire teaching force. We included the high-school teachers. Why not? Were they not to reap the benefits from such a course of reading by receiving later boys and girls with a better English foundation? The next problem was how to assign the books. There were

thirty-two teachers. That meant about six titles to each.

Thinking that each teacher might find her books from looking over the entire list, I asked each one to check such books as she knew and could talk about intelligently with the child when he came to make his report. In substance this was a teacher-survey without such intention on my part. The result revealed the fact that we, as teachers, were far out of touch with the child's world of literature.

Such a result will, I have no doubt, be found by an inquiry of almost any group of teachers and superintendents. The findings opened my eyes to my own needs and the needs of my teaching staff.

It seemed that my duty was clearly defined. The method of choice had not solved the problem. The only way left was to give each teacher about two of the books she had checked and then to assign to her four other titles with which she would have to become familiar. This helped each to enlarge her horizon in children's books. In this manner it was arranged that each of our thirty-two teachers had six titles from the list of two hundred.

As was stated earlier, the pupil's work was voluntary at first. Only in the third year of the plan did we change to compulsory work. Very many began to do the reading with a will only to find that, after the lists had been posted in the children's room of the library, the pupils of the adjoining borough with three times our population had "gobbled" most of the books. The library thought that they had made liberal provision. In spite of this handicap, we kept at it. At the end of the year we had a respectable group of children who had read at least ten of the recommended books. Many had seals attached to their certificates indicating that they had read in an approved manner ten additional books. Some had read forty books. A neighboring librarian made the "commencement" address.

None of this reading was permitted to interfere with school work. Poor classroom marks automatically carried with them the withdrawal of library privileges. Contrary to expectation, the parents were very few in number who said that their children were to read no library books during the school year. There have been no complaints the last two years.

The second year of the experiment we had the books at the school building. The reading was still voluntary. Teachers varied in their emphasis of the work. Practically every child in one room under an energetic teacher did the reading with no bad effect on school work. It is a great comfort to a supervisor to see teacher encouragement of this sort. Blessed are the memories of the teachers who fall in with a superintendent's "hobby."

The past year saw a further modification of the plan. The work became compulsory. Each pupil was required to read four books each semester and receive credit for the work. For the failure to do this a deduction

was made from the reading grade—2½ per cent for each book not read. The plan has worked. I am satisfied that much good comes from it.

One of the best features of the plan, it seems to me, is this of having the pupil go to a few teachers other than his "home" teacher and talk over the books he has read. In this way he gets acquainted with the teachers in the grades above the one where he is placed for the year. The teacher also learns to know a few new faces, which she will see in later years. The fourth-grade pupils report to teachers of the primary grades. The fifth-sixth, seventh, and eight-year children find the majority of reporting teachers in the grades above. This device gets the teaching force united on one problem and also partially removes the child's dread of a new teacher. Each teacher tells the room from which pupils may come to her what hours are best suited for this reading conference. It takes little of the teacher's time and does not interrupt the regular day's work.

The book lists have been carefully pruned from year to year. There are now on the lists fewer titles. Very few of them do not have the same grade classification, as in the children's catalog of 35,000 titles as compiled by Miss Corinne Bacon. (Youngstown lists are based on this list, Mr. Stone's lists, and other standard lists.)

We now have one copy of each book in the grade room. A pupil librarian charges out the books and so gets library practice. Even this plan does not reduce library attendance and circulation in the children's department. It seems to "whet" the appetite. The Library is greatly pleased with the success of the work.

In Youngstown, the books are paid for by the school board but are handled by the public library for the sake of economy and to make closer connections between school reading and the library habit. These books, says the booklet referred to above, do not interfere with the use of the "School Sets" or "Miscellaneous Sets" which have been placed in the schools each year. In every school there are few pupils who do too much reading. The library would discourage pupils reading more than one book a week. In few cases will this interfere with other affairs. Surveys of children's leisure show that 25% of it should be spent in reading. The pupil is expected to read at least one book every month and in case no book in the home reading project is read, two and one half per cent shall be deducted from the pupil's reading grade for the month. Credit for extra reading is given at the end of the year in case more than eight books are read. At the end of the year (May 20) all pupils who have read ten or more books are reported to the library and a certificate is given to the pupil; a gold seal is added to the pupil's reading certificate for each five books in excess of the ten books. Pupils who fall below in their other school work may be denied the privilege

of this reading material at the discretion of the principal and teacher

The list of books for the home reading with school credit for 1920-2921 is:

1. Amicis. *Cuore*. Crowell.
2. Borup. *Tenderfoot* with Peary. Stokes.
3. Brown. *When Max came*. Lothrop.
4. Cooper. *Last of the Mohicans*. Grossett.
4. Cotes. *Story of Sunny Sahib*. Appleton.
6. Davis. *Boy Scout and other stories for boys*. Scribner.
7. Dickens. *Christmas Carol*. Lippincott.
8. Driggs. *Heroes of aviation*. Little.
9. Gray. *Kathleen's probation*. Scribner.
10. Greenberg. *Cockpit of Santiago Key*. Boni.
11. Hale. *Man without a country*. Little.
12. Hughes. *Tom Brown's school days*. Ginn.
13. Hunting. *Sandy's pal*. Harper.
14. Jackson. *Ramona*. Little.
15. Janvier. *Aztec treasure house*. Harper.
16. Keller. *Story of my life*. Grossett.
17. Kipling. *Captains courageous*. Century.
18. Lamb. *Tales from Shakespeare*. Harper.
19. Maeterlinck. *Children's life of the bee*. Dodd.
20. Moon. *Lost Indian magic*. Stokes.
21. Page. *Red Rock*. Grossett.
22. Paine. *Steam shovel man*. Scribner.
23. Parkman. *Heroes of today*. Century.
24. Parkman. *Heroines of service*. Century.
25. Peattie. *Newcomers*. Houghton.
26. Pollock. *Wilderness honey*. Century.
27. Pyle. *Men of iron*. Harper.
28. Riis. *Making of an American*. Macmillan.
29. Roosevelt. *Letters to his children*. Scribner.
30. Roosevelt. *Stories of the great West*. Century.
31. Seton. *Trail of the Sandhill stag*. Scribner.
32. Spearman. *Mountain divide*. Scribner.
33. Stevenson. *Kidnapped*. McKay.
34. Stuart. *Story of Babette*. Harper.
35. Trowbridge. *Tinkham brothers tidemill*. Lothrop.
36. Verne. *20,000 leagues under the sea*. Scribner.
37. Wallace. *Ungava Bob*. Grossett.
38. Wilmot-Buxton. *Jean d'Arc*. Stokes.

Armenia's Text Book Shortage

Members of the book-trade who contributed to the Near East Relief last spring thru their own committee will be interested to know about the present text-book situation in the Near East.

The Turks in their orgy of destruction burned the libraries and destroyed printing presses so that text-books are out of print. There is an ironical side to this in addition to the practical loss and hardship, because the Turkish printing press and grammar owe their origin to the initiative of the Armenians. There are so many different nations that make their

home in the Near East that it is tragic from the standpoint of the teacher to be without school books, because of the different languages such as Armenian, Georgian, Kurd, Circassian and Arabic. The improvised schools being held in the 229 Near East relief orphanages are teaching in Armenian and English. Black-board lessons are necessarily the order of the day, and are good memory training, but hard on the children as steady fare. The schools are now using the limited number of texts on hand, printed in Armenian and published by the missions. For the most part mission property was not burned or otherwise destroyed by the Turks. Of course, any Armenian school equipment that escaped the Turk is being used to the utmost, also.

There is some hope of improving the text-book supply this winter so that the thousands of refugee children can make swifter progress in their classes. The great district known as the Caucasus is beginning to print again for the first time since the war, and the recent massacres by the Kurds. It is offering to furnish the Near East relief orphanages with Armenian text books.

The Armenian government is now negotiating for the purchase of books from America for the class work in English. Plans for standardizing their educational system depend greatly on the supply of books they can get. It is education which will most largely determine the character of the new Republic of Armenia which will be built by the children in the orphanages to-day, led by their big brothers who are majors and colonels at twenty-one and twenty-five.

Illinois Librarians to Co-operate on Children's Book Week

On October 13th, the Illinois State Library Convention took up the question of children's reading and of CHILDREN'S BOOK WEEK. In the afternoon session there were three admirable papers on children's books. Ann M. Boyd of the Library School of the University of Illinois spoke on the "Multiplying of Librarians' Knowledge of Children's Books." K. Irene Bowman of the Jacksonville Library gave an account of her practical efforts in "Helping Children Overcome Bad Reading Habits," and Adah F. Whitcomb of the Chicago Public Library gave a talk on "Some Books I Like and Why I Like Them." In the evening Frederic G. Melcher spoke on "More Books in the Home" and of the cooperation that could be had between libraries and booksellers on this second annual CHILDREN'S BOOK WEEK. The response from librarians present was very enthusiastic.

The famous English firm of W. H. Smith & Son, whose selling of books, periodicals and stationery ramifies to every part of the United Kingdom, is to celebrate shortly the centenary of its foundation, and plans at that time to give a dinner to several hundred leaders in English literature and public life.



THE EVANSTON PUBLIC LIBRARY BOOK FLIVVER

A Book Flivver in Action

CHILDREN'S BOOK WEEK will see books in motion in Evanston, Illinois, as Ida F. Wright, the librarian, is to use her new automobile for special displays of children's reading. This car has been put in service this summer, in order that the library might give fuller service to that part of Evanston that lies to the west and in the factory districts. The car has folding glass doors on the sides which are water-proof, and the shelves which are shown in the accompanying illustration are set at a slight slant, so that the books are not thrown toward the glass. The shelves which are on both sides will hold between four and five hundred books with extra supplies inside, and, when used for general circulation, a desk drops down at the rear of the car for entering the books.

In the display of children's reading fresh stock will be obtained, in order to interest parents in the type of book that their children would most enjoy owning. And the car, besides touring the town with posters displayed, will be for special hours halted on the street in front of the library, so that the people who are interested do not even have to go into the building to look over an exhibit of children's books and at train times will meet the home-coming crowds at the station. This plan is similar to the one proposed by the Bookshop for Boys and Girls in Boston where the Caravan is to be halted in some of the business streets, in order that busy fathers may be tempted to buy for the boys and girls at home.

Five Years of Rising Costs

	1916	1917	1918	1919	1st half 1920
Hand Composition	100%	118%	148%	178%	192%
Machine composition.....	100%	86%	107%	141%	144%
Platen presses	100%	97%	113%	133%	135%
Cylinder presses	100%	107%	132%	163%	173%
Cutting, folding and ruling machine	100%	110%	145%	152%	156%
Men's bindery (hand and machine)	100%	95%	120%	120%	149%
Girls' bindery (hand and machine)	100%	104%	132%	154%	186%
Total	100%	104%	126%	147%	157%

This table appeared recently in *The American Printer* with this explanatory comment:

"A mere comparison of the hour costs would be inaccurate, as this would take no cognizance of a controlling factor in these costs—the percentage of productive time.

"Therefore each department hour cost for the several years has been reduced to the empirical standard of 100 per cent productive time (empirical for the reason that such a standard cannot be maintained in actual operation).

"It will be noticed that the increase in business for 1917 over 1916 in some departments more than counterbalanced the rising cost of operating expenses, but that in the following three years the costs have risen so rapidly that in the hand composing room for the year 1920 the hour cost has nearly doubled in less than five years, and for the plant as a whole the hour costs are 57 per cent greater in 1920 than in 1916."

BOOKS THAT SHOULD BE WRITTEN

*Suggestions Gathered from the Experience of Representative Libraries**(Continued from October 16)*

BUSINESS AND COMMERCE—Continued

Marketing. From the manufacturer's standpoint.

Window Display, principles and applications.

Exhibit Planning and installation from the standpoint of the commercial exhibitor. Routzahn is too limited from this standpoint.

Wage Scale and labor conditions in various industries.

Chain Stores.

Methods in the Mail order business, jobbing business and almost all special industries (not manufacturing processes but administrative methods for both factory and retail ends).

Mail Order Business.

Books on Co-operative advertising, selling and buying.

Processes Common to Salesmanship, theory, retail, traveling, sales management, sales accounting, sales conventions, advertising, special advertising campaigns, direct advertising, concrete examples—credits and collections—business letters with the stress on actual samples of letters for various purposes.

Accounting, Bookkeeping, Auditing.

Special Forms of Accounting.

Insurance Letters.

Commercial Uses of various commodities.

Foreign Investing for the American investor.

Books on Industries of the world.

Industries and Climate of states and towns.

"Department Store Manuals" on silverware, pottery and porcelain. All books which we have are written for the collector, and give no help on modern commercial work.

Administration of a department store.

Formation, Building up and management of Grocery business, Laundry business, Dry Cleaning business, Mattress and Feather Renovating.

Brief, Accurate, popular accounts of American industries, like Mills' "Searchlights" but more comprehensive.

Automobile Salesmanship.

Distance Tables for sailings for America.

Trade Hand Books on Northern South America, Hawaii, Central America, Singapore, Mexico, South Africa, Arabia.

Trade Hand Books on Northern South Hawaii.

Food on Ships.

Cold Storage warehouses for food, particularly for vegetables and fruits.

Food Fish.

Salt Water Fishing.

Real Estate.

Insurance From the point of view of the insured.

Fire Fighting and police work. The most practical books at present relate to New York conditions which differ in certain respects from conditions elsewhere. They are also expensive in consideration of their unsatisfactory make-up and amount of material included. Books along the lines of the old Roper catechisms on the steam engine would be ideal for most of the men.

Motion Picture Studios—equipment, etc.

Talking Machines.

Directions For Making lampshades, both silk and parchment, with designs.

Men's Tailoring.

Ceramic industries. Something like Bourry Americanized and brought up-to-date.

Clock and Watch Making.

History of the Automobile.

JUVENILES

Bible Stories for little children.

Books For Little Children not readers. Single volumes containing one or possibly two or three stories would be acceptable.

Books For First and second grade children not primers but books on the order of the Overall boys, etc.

A Change In Titles of easy reading books for children from 6-8. There is an abundance of these easy reading books, splendid material and attractive illustrations, but the titles are nearly always primers, first readers, second readers. Mothers often say they like the contents but don't care for primers.

Stories For Small Boys who do not like fairy stories. Stories similar to Magic Forest and Johnny Blossom. To be written by a man preferably.

Collection of Simple, Humorous stories, suitable to tell to young children.

Stories For Children to read (6-9 years).

Nice Animal Picture Book. Good colored illustrations and a little explanatory text, simply written, but accurate. Not too bulky a book. Pictures on one page and text on the other.

Good Animal Picture Books in which the relative size animals are shown.

Bird Books For younger children with good illustrations and stories to read to children 5-9.

Good Boarding-school Story—or two or three—is very much in demand. I wish Miss Meigs would try such a story.

Love Stories Suitable for girls.

Sketches of Successful Business women.

Book For Young Girls who expect to go into business or a profession, covering the psychology of business in its special application to business women, and treating physical training and hygiene with sex hygiene presented as an integral part of the general subject not as a separate matter.

Fiction About Successful business women.

Fiction for Girls. Wholesome books for girls which they will like and librarians can approve.

Stories For Older Girls that have a sense of proportion and dignity and a rational treatment of the girls character.

Good Wholesome Stories for older girls, 14-16. Not in a series.

Camp Fire Girls Stories, not in series.

Good, Healthy, Interesting books for girls from 14-18 years of age.

Non-fiction For Older girls.

Interesting Biography for children.

Biography For Children. Interesting biographies of people of today. Information about Riley and Field.

Interesting Biography for Children, especially of girls and women, giving the real spirit of the person and not just encyclopaedic enumeration of events.

Biography. Well Written with particular attention to attractiveness of form and suitability of form to subject matter.

Biographies of Men and Women of "near greatness."

Small Biographies, Each containing the life of one woman suitable for use with girls, something along the line, perhaps of the little life of Joan of Arc published by Dutton. Lives of such women as Rosa Bonheur, Patti, Anna Dickenson, Edith Cavell, each complete in one volume.

Biographies of Men Who have done great things, but of whom little is known regarding their lives.

Plantation Life in the South. For children of the 3rd grade and also for older children.

Histories or Stories of Artists and musicians. The boyhood of famous artists and musicians for children.

Interesting Reading Material for middle grade children on certain countries, e. g. Alaska, South America, Hawaii.

More Books on Travel are also needed for children and children of an older growth.

Travel South America.

Well-Illustrated Book on transportation showing different modes of travel in the principal countries of the world, written for children.

Stories of Country Life and books on the tropical countries.

Reliable Description of Various sections of America—written in a readable form—not a text book—not a series of books with the same titles such as *Our Little Cousin*, nor the reader type such as *Carpenter*.

Additional Translations of Foreign children's books similar to *Heidi*.

Better-Written Books, not text books, on the various periods of our history suitable for children's own reading from the 5th thru the 8th grade.

History of Our Own Country, the reconstruction period adequately treated. More historical stories, especially for girls.

Book on the U. S. Mint written for children, not in story form.

A Well-written Story for boys and girls giving a picture of the Middle West public school life.

Books Describing Child Life of the recent past in various parts of the country, such as Sarah A. Shafer's *"Day Before Yesterday"* and *"Beyond Chance of Change."* E. L. Pearson's *"The Believing Years"* is reminiscent. Albert Bigelow Paine's chapters on Mark Twain's boyhood are exactly what I have in mind.

Stories of Industrial History, not too thorough or above juvenile, for high school students.

Well-written Juvenile Story with South American background.

A Series of Books on historical subject adapted to Junior High School use, a work like *Larned* for the young.

Historical Fiction For girls and boys. Egyptian, mediaeval, etc.

Readable Material of historical interest about other countries. Marshall and MacGregor are fine but inconvenient and expensive. Descriptions of various countries not school texts nor travel stories. Customs of

various countries would be useful, like Little Schoolmate series, Mrs. Perkins twin stories are some of the very best. Books especially about minor European.

Illustrative Material on Social instincts of an animals.

Animal Stories for All ages similar to those written by C. J. Hawkins and Clarence Hawkes.

Dallas Lore Sharp has written some interesting stories on the sciences but they are not comprehensive enough for children in the 5th grade or below.

Natural History. Something in one volume which covers the world like Wood, brought up-to-date, with fresh pictures. Perhaps the National Geographic could be induced to devote numbers to animals and birds of other countries as it has to North America. Occasional anecdotes and incidental information helped to make Wood interesting.

Science Stories for children of 10-15.

Good Booy Scout Stories.

Boy Scouts Books by first class writers e. g. White's Blazed Trail with term Boy Scout in title, very much needed.

The Children's Department needs more stories like Tommy Remington's Battle.

Stories of Special Days, such as Xmas, Easter, Thanksgiving, Mother's Day, etc. There are many books on some of these subjects but they do not exactly fill the bill for the present generation.

Collection Of Up-to-date, ethical stories for older children, suitable to use in the morning exercises of the public schools.

Theatricals. Amateur Theatricals for graded schools and high schools for all girl casts, all boy casts, and mixed.

Amateur Theatricals for children.

Plays Suitable for children in 7th or 8th grade.

Books of Recitations. Selections really worth while but not too classic for young people.

Dialogs for Children.

Magic.

Conundrums.

Simple Parliamentary Law for children's clubs (8-10 years).

Etiquette for Children.

Letter Writing for Children.

Myths and Legends of flowers.

Simple Scientific books.

Science for Children. Swartz's "Wilderness Babies" is a good example. Children prefer out and out information to nature stories.

Chemical Experiments for amateurs. Something which an ordinary boy can carry out without great risk of poison or violent explosion. There is one, possibly two, which are usable but more and better books are needed.

Books in Chemistry for Boys. Most of the books on this subject are texts or too difficult for them to use. Simple but thoroly scientific books are needed.

Fine Arts. There is a general poverty of books, on this subject, which interest children.

Vocational Books in which service rather than success is stressed.

Aeroplane Easy Models.

Carpentry Wagon Making for children. Simple things to make Hand saw—simple designs.

Suggestions for Mothers—busy work for children paper cutting, spool work, etc.

Scroll-saw Work that is useful.

Wood Toys.

EDUCATION

Education of Exceptionally bright children.

A Volume Giving comparative study of American schools and colleges with requirements for entrance.

Schools in Penitentiaries.

Books for Mothers' Use with young children on the order of Morley's Song of Life.

Sand Table Work in the grades.

Practical application of mental measurements.

List of Required Text-books in the curricula of high schools in the larger cities thruout the U. S.

Mother's Day Selections.

Mathematics. Algebra, Geometry and trigonometry and calculus written for home study, not merely applications to a particular trade.

Addresses of Educators; telling the influence these addresses have had on public life; the publicity effects of the addresses.

Original paintings of the Wyeth illustrations for the new edition of "Robinson Crusoe" are being exhibited in the children's room of the New York Public Library during CHILDREN'S BOOK WEEK thru the courtesy of the Cosmopolitan Book Corporation.

An American Poet in England

So many English poets have come to this country and traveled thru our various cities that we have become used to their most welcome presence, but it is not so often that the American poet comes to similar comment in the English press. Vachel Lindsay is at present in England, traveling with Mrs. Lindsay, his mother, and the first comment that has reached this country is a very friendly one from the columns of the *Manchester Guardian*.

AN AMERICAN TRAMP POET

"Mr. Vachel Lindsay, the American poet, whom admirers call the modern Whitman, is over here. His sensitive brain is recording our London sights and sounds for the purposes of one of those panoramic symphonies that have made him famous in his own land. The English-speaking Union has given a reception in his honor, when he put his poetry to the good test of reciting it.

"Like Homer, to whom also he has been in the tramp sense compared, Mr. Lindsay chants his own works. He has tramped across the States from Atlantic to Pacific, paying his way in the manner of a Greek bard, by chanting his poetry at firesides. He has an admirable equipment in a voice ranging easily from a harsh outcry to a fluty sweetness. He is a young man with gleaming blue eyes in a mobile actor's face. He tells you first in easy conversational style how he came to write the poem, and then, throwing his head far back and shutting tight his eyes, he becomes the sensitive instrument thru which his emotions blow into music.

"At first hearing one was quite sure at any rate that these strange phantasmagoric poems stand the test of sound. Like the best of Whitman, they have a deep rhythm. The broad rhythmical effects are more evident than verbal felicity. They have a rush, and real life is in them. He has an eye for the large and spectacular. The sight of the countless motor cars on the long Pacific roads evoked a poem which is a parade of all America. Another striking poem is a sort of rhapsody describing a march of the old Red Indian gods and after them the ghosts of the vanished buffaloes of the plains.

"The best thing of those given was the vision of Lincoln walking the streets of Springfield in war-time because his spirit could not rest in his grave while there was no peace. Mr. Lindsay is, as the American phrase goes, a 'hundred-hundred' poet."

English Book Export Increase in Value

For the first eight months of 1920 England's exports of printed books amounted to 187,465 cwts. of the value of £2,349,608. The quantity falls considerably short of that for the corresponding period of 1913, when the shipments were 294,544 cwts., but the value shows a 35% increase over 1913, when it was £1,729,225.

English Book-Trade News

(From Our London Correspondent)

Mrs. Asquith's reminiscences are making good reading, and the *Sunday Times* which is publishing the serial edition, is eagerly sought for each week. That there will be a great rush for the work when it comes out, there is no doubt, and there should be an equally big demand for it in America. Here is a little note, the kind of thing that is being printed every day, which a well-known English newspaper inserted in its social columns the other day. Next to Opal Whiteley's Diary, it is doubtful if any other book this year has received so great an advanced press.

"The other day she called a taxicab and told the driver to take her to her address in Bedford-square.

"Don't you mean Cavendish-square, ma'am?" asked the cabman, who recognised her face and remembered the former Asquith house.

And, as he fastened the cab door, he added: 'And when is your book coming out?'

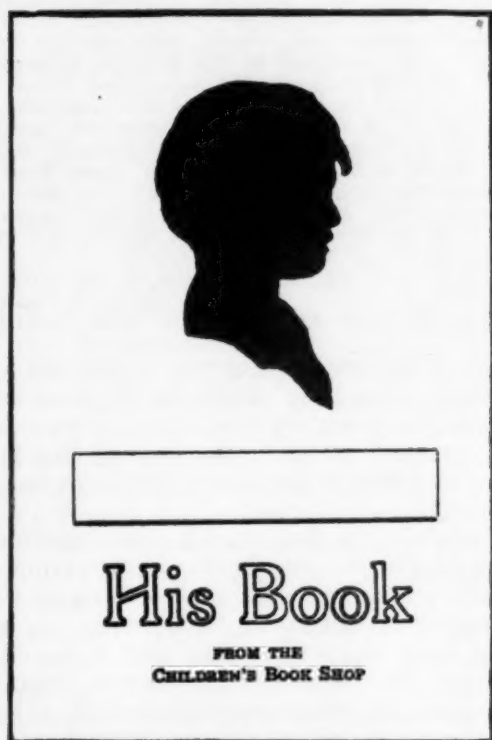
Mr. Brentano, the celebrated New York book buyer and collector of historic manuscripts is in England just now.

The Literary Guide, of London, is the best Rationalistic paper, and its literary notes are always excellently written. The other day it had a few good lines about what people read in the way of magazines and books. The remarks are, unfortunately, only too true, and something must be done, as we have so often said, to change the lamentable conditions. English people who are interested are always regretting that such things are so, but few make any effort to right them. If there were only an English A. L. A.! This is what *The Literary Guide* said:

"The publication of the circulation figures of some of the well-known periodicals of the day must cause literary people 'furiously to think.' For the 'best sellers' are undoubtedly the papers that carry on the old evil traditions of the chap-books and broadsides in glorifying crime and criminals and romancing upon royal persons. Literary papers have very modest circulations. The *Times Literary Supplement*, for instance, sells about 35,000 copies weekly; and this, be it remembered, is the foremost literary paper devoted to literature circulating thruout the English-speaking world. One could understand such figures in a country such as Spain or Russia, where only a small section of the population is educated; but in England the exception is the man or woman who cannot read or write. It is perfectly plain that the Education Acts have brought into existence an enormous public whose ability to read is not combined with a genuine thirst for knowledge.

"Even if you go to the free libraries you will get the same answer to your inquiries, altho the form will be different. You will learn that about sixty per cent. of the output is for those who read for sheer amusement, which means that indifferent novels are circulated by thousands."

DOES THE LIBRARIAN MAKE A GOOD BOOKSELLER?

By Marian Cutter of the Children's Bookshop, New York

Walking down Fifth Avenue, agog for the location of the New York Children's Bookshop I began to experience a sequence of sensations new for a librarian. One-third of the store formerly occupied by the Sunwise Turn Bookshop at 2 East 31st Street seemed to be the only available space in the vicinity and altho but eight feet wide and fifteen feet long, with the help of light walls, black woodwork, rose lights and a fire place, it made a cosy retreat for the book buyer.

The shop was stocked from a librarian's point of view, strictly according to Hoyle, and the first jolt to the librarian's attitude came when the very first customer descended from her yellow limousine and asked "Have you one of those series which follow thru ten or twelve titles?" Anathema! "No," thought I, "not while a librarian runs this shop." But I said "Yes, here is 'The Dutch Twins' followed by twins in many other countries." So all the "Twins" and a half dozen other titles rode away with her. Tho the librarian had triumphed in that first struggle there was a dawning consciousness that the Public's desires had to be considered to a broader degree in a book-shop than in a library.

The second jolt came when a patron mentioning a successful shop in another locality dropped the comment: "Such a wonderful shop, but they do talk you to death." I inwardly gasped, realizing that familiarity with each and every book made it very easy for

the seller to talk more at length than necessary, and since then hardly a day passes that I do not consciously "hold my tongue" and think instead to greater purpose.

In my little shop the impossibility of carrying the innumerable books that were asked for aided me in continuing the policy of a small selected stock and we soon found that people's minds were not as decided as their requests sounded. They enjoyed the small stock, it was not bewildering, decisions were simplified and appreciation lent zest to the selling.

Ah! yes, one word about selling. The most valuable single asset for a salesman is of course a complete knowledge of his line. Here the librarian excels and is on a firm foundation. She knows what lies between the covers regardless of the jackets. But there is more to selling than familiarity of stock, and the new psychological problems presented cause mental gyrations to the average librarian. The need for rapid thought and the attempts, day after day, to camouflage under a leisurely manner a hundred associated ideas make the victim feel a bit like a human pencil undergoing the process of sharpening. When mental rapidity can be developed to a point where a new personality can be diagnosed in just a moment and when the psychic elements effecting a decision are mastered, the librarian is well on the road to successful book-selling.



RETAILERS RENEW THE DISCUSSION OF LARGER DISCOUNTS

The Executive Committee of the American Booksellers' Association has just issued a report to members which gives the announcement of the postponement of the Co-operative Advertising Campaign and which gives the Committee's recommendations on the question of discounts to retailers.

"Your executive committee has been keenly alive to the necessity of securing the universal adoption of the minimum discount of 1/3 and 5 recommended by the Boston convention, especially as recent increases in the cost of doing business have fallen most heavily on the retailers, and give every evidence of sticking, at least for many years.

The committee felt, however, that its first efforts should be directed to launching the Co-operative Advertising Campaign, which was done.

Meanwhile the National Association of Book Publishers was formed, and your committee felt that this would give them an opportunity to present the retailers needs to the publishers in a group. Consequently your president addressed the following letter to the secretary of the Publishers' Association:

September 11, 1920.

MR. FRANK DODD,

Sec'y National Book Publishers' Assoc.,

The executive committee of our association is very desirous of laying before the publishers certain facts and views regarding the more universal adoption among the publishers of the minimum discount of 1/3 and 5, which the members of our association feel it is obligatory to secure at the present time.

I am writing to ask you to arrange, if possible, a meeting of the members of your association at which time such statements can be laid before the publishers by myself and other members of the executive committee. I would further consider it a great favor if you would invite and secure the attendance at such meeting of those publishers who have not yet affiliated with your organization.

It is of the utmost importance, we believe, to the welfare of the trade in general that the publishers should understand the needs of the retailer under existing conditions, and we are sincerely desirous that such a conference as I have suggested might be arranged for.

Permit me, at this time, to extend my heartiest congratulations to the publishers on having secured a permanent organization and to wish the new association the "best of luck."

Cordially yours,
EUGENE L. HERR, President.

Mr. Dodd acknowledged this letter and advised that it would be laid before an early meeting of their Board of Directors.

Following their meeting your president received the following letter from Mr. Dodd:

September 16, 1920.

MR. EUGENE L. HERR, President,

American Booksellers' Association:

In further reference to your letter of September 11th. Your proposal of a meeting of the publishers and booksellers, to discuss the adoption of a uniform discount of 1/3 and 5, was duly presented to the Board of Directors of the National Association of Book Publishers, and the following resolution, which was unanimously adopted, I was instructed to forward to you:

"That the question of discounts must always remain a matter of individual negotiation between bookseller and publisher, and that this is specifically provided for

under the Constitution of the Association in Article 2, Section 6."

I may say in addition that a good deal of difficulty was experienced in forming the National Association, owing to the history of the unfortunate American Publishers' Association, which went on the rocks, as you know, because of its attempt to regulate prices. We have therefore been obliged to be particularly careful in organizing the new association to avoid pitfalls of this kind. Furthermore, some of the large publishers who have educational departments, while in sympathy with your work, have not yet joined the Association because of their fears that just such action as the one you propose might involve them in legal difficulties in the various states in which they are doing business.

Very truly yours,

FRANK DODD, Secretary,

The National Association of Book Publishers.

It is a matter of extreme regret to your committee that the Publishers' Association was unable to see its way clear to permitting it to present to the attention of its members individually the bookseller's needs and arguments.

Meanwhile, the Board of Trade is continuing unremittently its efforts to secure from the publishers a square deal for the booksellers in the matter of discounts. Your executive committee feels more than ever that it is obligatory for the bookseller to secure from the publishers the minimum discount of 1/3 and 5 as recommended by the association, in order to show even a small profit above the cost of doing business. Furthermore, it has found that a large number of prominent houses are granting this discount or its equivalent of 36 per cent on all business, both traveler's and mail orders, and these houses deserve the heartiest cooperation from the bookseller. The keen buyer should secure this minimum discount on all stock orders from every house.

Remember that as a book buyer in your relations with publishers, they are the seller, you the buyer. In the final analysis, you have the last word in investing your money in stock. It is the height of folly to invest a single dollar in stock unless you are convinced that you can make a profit on the sale of that article at a fair market price. You will make mistakes, but don't buy an unprofitable article with your eyes open.

Your committee feels that such a large variety of saleable books is being offered, that the buyer is in a position to choose, to a marked degree, the more profitable items for exploitation.

Meanwhile, every individual bookseller is urged relentlessly to keep up the effort to secure from every individual publisher and his travelers the largest discount possible, and to *play the game with those firms who play the game with them.*

However, we recommend at this time that you buy conservatively, and do not overstock yourself, or strain your finances to secure quantity discounts.

EXECUTIVE COMMITTEE OF AMERICAN BOOKSELLERS' ASSOCIATION.

THE MARSHALL FIELD BOOK FAIR

Reported for the Publishers' Weekly by Harry F. Hansen of the Chicago Daily News

If Bill Shakespeare had been on earth this week it is fairly certain that he would have been on exhibition at the book fair at Marshall Field & Co., the most imposing exhibit of its kind yet given by a retail house in America. Most everybody and everything else that has to do with the making of books was there from Mary Roberts Rinehart in the flesh to the nearest approach to Shakespeare we have—four original folios valued at \$30,000, which the Brick Row Bookshop placed on exhibition.

The Fair opened Monday and by noon had assumed the aspect of a literary carnival. It not only occupied the book section on the third floor of the Field building where the first fair was held a year ago, but it overflowed the bounds of the section. The booths of the publishing houses ran around the rooms and the publishers occupied approximately the space they used a year ago, but the booths were much more attractive, and the exhibits showed that the publishers had prepared for it for a long time. The big "stunt" of course was to present an author in the flesh. Lacking this publishers showed their best titles, fine bindings, original drawings and etchings, color plates, manuscripts, autographed letters and relics and in some cases demonstrated the processes of book making.

Mrs. Rinehart and W. Somerset Maugham were presented to thousands of their readers Monday by George H. Doran, with the result that their books began to sell in large quantities and there formed long queues of persons wishing to have books autographed. By 4 o'clock Mrs. Rinehart had signed about 500 books and announced to her publisher that she was absolutely all in. Maugham also admitted that he was suffering from a thoroly justifiable case of writer's cramp and that the South seas, for which he meant to leave on Tuesday, now held forth a new lure, for the Marquesans know naught of autographs.

Wednesday was announced as Lincoln day and special emphasis was placed on the Lincoln books and relics. These relics included some of the most precious Lincoln material in existence. Irving Bacheller and Dr. William E. Barton, both authors of Lincoln books, headed the list of authors. The presence of Frank McGlynn, who is now acting Lincoln in the Drinkwater play in Chicago lent interest to Drinkwater's book. Other authors appearing in person at the fair included Enos Mills, Edna Ferber, Mary Hastings Bradley, "Eddie" Guest, Emerson Hough, Hamlin Garland, Frank Comerford, Edith Wyatt, Carl Sandburg, Henry Kitchell Webster, and most of the Chicago group of writers.

A remarkable exhibit was that of the Brick Row Bookshop, Inc., of New Haven, Conn., with E. Byrne Hackett in charge, which intro-

duced itself for the first time to the Chicago public thru the fair. Mr. Hackett had with him his best autographed books and first editions.

The Fair saw an outpouring of publishers and sales managers to Chicago. Among those superintending their exhibits were George H. Doran, Alfred A. Knopf, Benjamin H. Ticknor, Alexander Grosset, Arthur Scribner, John G. Kidd, Brett Stokes, Maynard A. Dominick, Guy Holt and Frank Reilly. In many cases the western sales managers and various traveling representatives were to be found in the booths. The following publishers were represented with exhibits:

D. Appleton & Co.	Lothrop, Lee & Shep-
Atlantic Monthly Press,	ard.
Inc.	John W. Luce & Co.
Barse & Hopkins	Robert M. McBride &
Bobbs Merrill Co.	Co.
Boni & Liveright.	David McKay.
Brick Row Book Shop.	The Macmillan Co.
Edward Clode, Inc.	G. and C. Merriam Co.
Cosmopolitann Book	Moffat, Yard & Co.
Corporation.	Thos. Nelson & Sons.
Daughaday & Co.	Oxford Univ. Press.
Dodd, Mead & Co.	Penn Publishing Co.
Dodge Publishing Co.	G. P. Putnam's Sons.
M. A. Donahue & Co.	Rand, McNally & Co.
George H. Doran &	Reilly & Lee.
Co.	Ronald Press.
Doubleday, Page &	Chas. Scribner's Sons.
Co.	A. W. Shaw & Co.
Duffield & Co.	Small, Maynard & Co. ✓
E. P. Dutton & Co.	Stewart and Kidd.
Funk & Wagnalls Co.	Frederick A. Stokes &
Grosset & Dunlap.	Co.
Harcourt, Brace &	University of Chicago
Howe.	Press.
Harper & Bros.	P. F. Volland Co.
Hertzberg Sons.	Frederick Warne &
Houghton Mifflin & Co.	Co.
Henry Holt & Co.	Whitman Pub. Co.
B. W. Huebsch.	Harvard Univ. Press.
Geo. W. Jacobs & Co.	Yale University Press.
Alfred A. Knopf, Inc.	Thomas Seltzer, Inc.
Laird & Lee.	Ralph Fletcher Sey-
J. B. Lippincott Co.	mour.
Little, Brown & Co.	

Among the specialized exhibits which drew large crowds of visitors might be mentioned the Lincoln relics shown by the University of Chicago Press and the Chicago Historical society, the James Whitcomb Riley relics shown by Bobbs Merrill, the Alcott relics shown by Little, Brown and Co. a full bindery in operation shown by the Hill bindery, working for Grosset & Dunlap; the oldest schoolbooks of D. Appleton & Co. with their large list of autographs of nineteenth century British and American authors; the children's bungalow erected in brilliant colors by the P. F. Volland Co.; the autographed

copies of fiction by Johan Bojer placed on sale by Moffat Yard & Co., the original manuscript of "The Rescue" shown by Doubleday, Page & Co., and many other attractive items.

Mrs. Marcella Burns-Hahner, who has made book fairs a tremendous selling force in America, found herself showered with congratulations and turned up the next morning after a fatiguing day as bright and cheerful as ever and ready to explain the wonders of the fair over and over again to her numerous personal following. Mrs. Hahner was both the inspiration and the guiding spirit of the fair.

The publicity material offered the public at the fair was large and varied in quantity. Some of it represented an expensive outlay on the part of the publisher. Bobbs-Merrill presented an exact reprint of the first book published by James Whitcomb Riley, "The Old Swimmin' Hole and 'Leven More Poems," without advertising thereon. Among the more ambitious publicity matter were the bound booklets given by Doran, one on Walpole and the other on Swinnerton. Other large pamphlets dealt with "The Art of James Branch Cabell, given by McBride; "The Story of the Alcotts" prepared by Little, Brown, and an essay on Johan Bojer by Llewellyn Jones given by Moffat Yard & Co. Appleton presented "The House of Appleton," Barse & Hopkins presented "The Shooting of Dan McGrew" in pamphlet form and Harper's gave a booklet with pen portraits of Mark Twain, Thomas Hardy, Margaret Deland and William Dean Howells. It was observed that many of the visitors sought out the booklets that had illustrations on the cover. The special gift of Marshall Field & Co. was a well-made book entitled "Abraham Lincoln and his Books" by William E. Barton, with selections from the writings of Lincoln and a bibliography of books in print relating to Abraham Lincoln. The book has as its frontispiece an engraving in sepia of the Lincoln portrait owned by the Brick Row Book Shop.

A Fiftieth Anniversary

The Booksellers' Association of the San Francisco Bay Counties announce thru a committee, consisting of Wallace Wachob and James D. Blake, that Alexander M. Robertson's fiftieth year of bookselling and publishing in San Francisco is to be celebrated at a dinner given in his honor by the Booksellers' Association of San Francisco Bay Counties on the evening of October 30th, at seven o'clock, in the Palm Room of the Hotel Bellevue, 505 Geary Street, San Francisco.

Robertson was publisher for Ambrose Bierce, Joaquin Miller, Louis Alexander Robertson, Peter Robertson, who made famous "The Seedy Gentleman," Charles Warren Stoddard, Daniel O'Connell and other writers who were Californians by birth or adoption. Living authors, who may welcome this op-

portunity to pay tribute to the veteran publisher, are George Sterling, David Starr Jordan, Professor Ryder, Clark Ashton Smith, Robert E. Cowan and Edwin Markham.

The Marshall Field Book Fair

Both the normal and the batty
Of the local Literati
Will be there;
Little lions will be plenty;
Of the larger Cognoscenti
There's a pair.
Some Intelligentsia raging
Will be gnawing at their caging
At the Fair.
To amuse the little cusses
There'll be loads of Pegasuses,
Shetland size.
Every author in his nook
Will display his fattest book
For a prize.
Don't you dare to pass it by
And remember it was I
Put you wise.

—Chicago Daily News.

American Books in British Market

The American Chamber of Commerce in London has sent out to about 150 newspapers in the United States the following warning to the exporters of books:

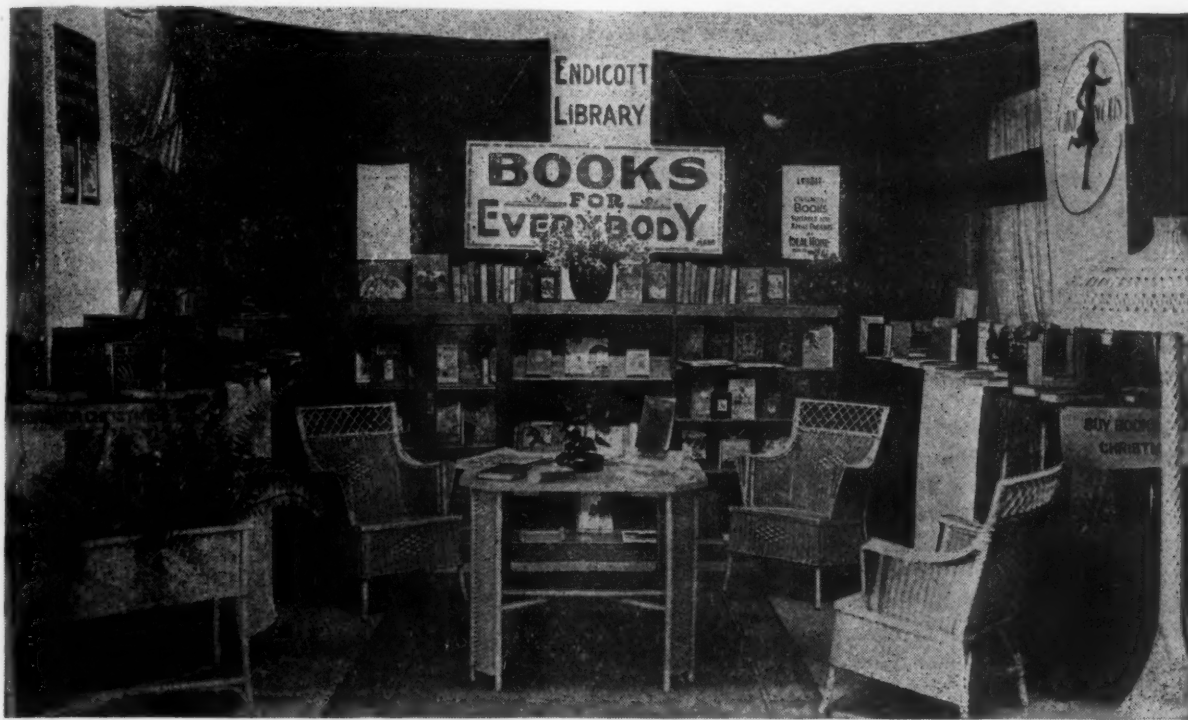
The American Chamber of Commerce in London is asked by its Advisory Committee on Publications to warn American publishers that it is useless for them to attempt to find a British market for their publications unless purged of all British or foreign copyright matter.

A case recently arose, says the American Chamber, where a firm of New York publishers wished to arrange for a certain class of book to be put on the British market. The Chamber, found a firm of British publishers which requested sample copies. On receipt of the books, however, the British firm found considerable British and foreign copyrighted matter, which altho "free" in America is protected in Britain under the domestic laws or under the Berne and Berlin Conventions. Inasmuch as any firm handling such material in Britain is liable to legal proceedings for infringement of copyright the British firm could not possibly handle the books in question altho their general character would have made such an arrangement highly desirable to both parties.

The American Chamber in London suggests, therefore, that American publishers contemplating the British market give careful attention to this question of copyright.

Correction

The cut of the Kiddies' Corner of Carr's Bookshop, Newport, R. I., was mislabeled in the October 16 PUBLISHERS' WEEKLY, the County Fair Booth of the Endicott Public Library.



BOOTH OF THE ENDICOTT FREE LIBRARY OF ENDICOTT, NEW YORK, AT THE COUNTY FAIR

STATIONERS MEET AT ST. LOUIS

A most successful gathering of the National Association of Stationers and Manufacturers was held at St. Louis in the week of October 11th. Many faces familiar to the book-trade were in the gathering. One of the most enthusiastically received reports was that made by Henry S. Hutchinson, of New Bedford, for the Greeting Card Committee. Mr. Hutchinson pointed out the progress that had been made in this business thru the co-operative advertising campaign, and it was shown that the sales in greeting cards had increased from \$2,200,000 in 1919 to \$11,000,000 in 1920. The appropriation for the campaign for next year is to be fifty per-cent higher than for this year and over six hundred retailers this year are co-operating with the manufacturers in this effort. Their slogan for the campaign is "Scatter Sunshine With Greeting Cards."

The retail section of the convention had committees bringing in detailed reports as to the business aspects of various kinds of merchandise. In the field of ink stands and other glass wares the committee felt that prices would hold up for at least another nine months. In the field of metal goods there is likely, it was felt, to be some easing up after the first of the year. On engraving it was reported that the peak had not yet been reached, as another advance from the engravers had been received this fall. In the general field of paper merchandise the committee felt that there might be some easing of the condition, tho no great reductions.

It was felt that reckless buying to secure stock in the paper market was at an end, and that while dealers should not hesitate to buy, they need not buy so far ahead as was neces-

sary last year, and that slightly lower prices might come in 1921.

The convention laid particular emphasis on the importance of training salesmen, in order to raise the selling of stationery to a higher plane. In some lines that are sold the training is provided at the factory, as in filing-cases or mimeographs, but on miscellaneous items this plan would be difficult. It was suggested that the National Association might well plan to issue selling talks on various staple items.

A committee on catalog standardization had a recommendation that it thought would permit dealers to issue their own local catalogs at less expense to themselves and to the manufacturers. They suggested a standard size of 11 inches by 8½ for the page. This is at variance with the recommendations recently put out by the Association of Purchasing Agents, which was 10⅝ by 7½, the difference being made in order that there should be room for a three column page. It was suggested that manufacturers should make their cuts suitable to either single or double columns on such a catalog and prepare to supply plates to retailers on staple items. This type of catalog is to carry no prices, as those are in such fluctuation. It is hoped that manufacturers will gradually get their staple catalogs into this uniform size, as book publishers have long ago done with the staple size used in the publishing trade.

Mr. Fletcher D. Gibbs, the general secretary of the Association, said that their most recent studies of the cost of doing business showed that the nearest figure obtainable was thirty per-cent, altho there had been a very recent investigation in the Chicago area which gave a

figure of 31.33%. He said that stationers average about two turns a year, which would be less than a good bookstore, which ought to average three turns. West of the Rockies the turn would be lower, and one and one-half would be nearer the average. The National Association issues lists of recommended prices on staple goods, and bases these prices on the theory that with a thirty per cent cost of doing business the dealer should make a ten per cent profit, so that items that cost the dealer sixty cents should be marked one dollar. There was a very general interest in the discussion of cost accounting for retail stores, and J. A. Royal, field accountant for the United Typothetae, made an interesting address on this subject.

Chicago Booksellers Organize

At a meeting held October 14th at the Lumbermen's Exchange in Chicago, there was organized a Chicago Booksellers' League. A committee was appointed to proceed to draw up a constitution and complete the organization. Some twenty-five members of the Chicago trade were present.

At the time of the July Book Fair held in Chicago a vote was passed, making W. P. Blessing, of the Presbyterian Board of Publication, and Donald P. Bean, of the Chicago University Press, Chairman and Secretary of a committee to look into the possibilities of a permanent organization of the trade. Informal invitation was sent to all members of the book and publishing fraternity to gather at the Club and a talk on "The American Book-Trade, Its Present Condition and Future Possibilities by Better Co-operative Work" was given by Fred-eric G. Melcher, of New York.

The discussion of the subject made all those present feel that the present time was particularly opportune for a Chicago League on the lines of those in other cities, and, on the motion of Frank Reilly, seconded by Frank Morris, the temporary chairman was asked to appoint a committee of seven, including himself and Donald P. Bean, to bring in at a November meeting a constitution and program for future work.

In order that the value of the Association work could be immediately begun, a name for the organization was adopted, "The Chicago Booksellers' League." Mr. Kroch spoke very earnestly of the opportunities that were at hand for concrete work, and suggested that the League get immediately behind some plan for book publicity by putting out co-operative advertising, announcing that the bookstores of Chicago were ready with full stocks and new material to serve the public both old and young.

This idea of immediate co-operative publicity was very favorably received, and Mr. Reilly made the idea more concrete by offering a subscription of one hundred dollars if the retailers of the League would raise four hundred dollars for such publicity. His offer of

one hundred was followed by Mr. McEvoy of P. F. Volland & Company and Mr. Van Vliet of Stanton & Van Vliet with two other hundreds, and by Mr. Bean of the University of Chicago Press with fifty dollars. This would make a fund of seven hundred and fifty dollars if the retailers would produce their four hundred, and Mr. Kroch made the first start of the retailers' canvass by offering fifty dollars. The whole trade will be promptly solicited. It was thought that publicity in connection with CHILDREN'S BOOK WEEK might bear the imprint of the Chicago Booksellers' League, and thus have far more weight and importance than any publicity with a single firm's name could have.

An Association starting in so energetically for practical co-operative work will make a most valuable addition to the book leagues of the country.

A Publishing Centennial

Methodist Book Concern Celebrates at Cincinnati

One hundred years is a goodly span of time for the life of an American Publishing House. Such a centennial event was appropriately commemorated on October 6th by the Cincinnati House of The Methodist Book Concern. While the concern itself was established in 1789, at Philadelphia, and later moved to New York, it was on October 6th, 1820, that the Western Branch was opened for business in Cincinnati.

The celebration covered the entire day. In the morning addresses were delivered by men prominently identified with the Book Concern before an audience that completely filled the auditorium of the great plant on Plum Street. These addresses were followed in the afternoon by a parade thru the principal streets and a visitation of the various places where the Book Concern had been located during the century. The climax was reached in the evening when Music Hall was filled to capacity and more than a thousand people were turned away. The exercises began with a concert by the fifty piece orchestra of the Trinity Methodist Episcopal Church, after which the Book Concern Chorus of more than a hundred voices rendered "Great is the Lord," with fine effect, and Miss Shipley sang Costa's "I Will Extol Thee."

The evening addresses were by Mayor Galvin, representing the city, and Bishops William F. Anderson, of Cincinnati, and Frederick D. Leete, of Indianapolis.

The closing feature of this unique celebration was a five reel motion picture "Along the Years from Yesterday" depicting the work and growth of the Book Concern from its beginning to the present time. It is planned that this picture, produced and shown by The International Church Film Corporation of New York City, will later be shown in Methodist Churches thruout the nation.

Publishers Take Action to Hold Price Levels

A special meeting of the Board of Directors of the National Association of Book Publishers was called on October 16th to consider what joint action could be taken in an immediate effort to keep book prices at their present levels. It is fully realized by all that the publishing business is in the unfortunate position of having its costs of paper and printing go up at a time when every possible economy in manufacture has already been taken and when the public is in the mood to be very critical of all increases, even when it knows that in some lines of merchandise radical reductions cannot be expected.

With the question of printing wage now under discussion in New York, it was felt that the employing printers should fully realize that the publishers were in no position to pass on to the public any further increases, and that such increases as the employers feel obliged to grant must be absorbed in the shops by increasing the efficiency of the organization and by a more careful investigation into the shop methods and the machines used.

The Board passed resolutions, which were sent to all printers' and binders' associations, as well as to all book publishers. The resolutions were as follows:

RESOLVED, that the National Association of Book Publishers protests against any further increase in manufacturing prices over the present figures and believes that any increase in wages, if inevitable, should be absorbed by the employers. This, in the opinion of the Association, can be done thru increased efficiency on the part of the employees and a careful scrutiny by the employers of the machinery in use to see that it is modern and in perfect running order. The Association also believes that future charges of printers and binders should be based on a profit in accord with the downward trend of the times, as has been the case with the publishers during the past ten months.

RESOLVED, that the Secretary be instructed to send a copy of this resolution to the employing printers' and binders' association with the request that they send a copy of this resolution to every member of their association; that the Secretary be further instructed to send a copy of this resolution to every member of the National Association of Book Publishers and that the Secretary also send a copy to all book publishers not members of this Association.

CHARLES E. GRAHAM and Co. announce for immediate publication the *Uncle Wiggily Picture Book Series* by Howard R. Garis. There are six books with three stories to each book, every page printed in bright colors. The illustrations are by Lang Campbell.

Fifty Years With One House

Editor, PUBLISHERS' WEEKLY:

On October 19th, 1895, PUBLISHERS' WEEKLY announced the following under "Personal Notes":

"Mr. Otto Rompano, of B. Westermann & Co., celebrated the twenty-fifth anniversary of his connection with their business on Thursday, October 17th, and received most appreciative congratulations from his employers and colleagues. Mr. Rompano came to America in 1865 and entered the Westermann firm in 1870. Born in 1840, he is still in his best years, and his mental and physical vigor give promise almost of another jubilee twenty-five years from now."

On October 17, 1920, Mr. Rompano celebrated the fiftieth anniversary of his activities in the interest of the firm of Lemcke & Buechner, known as Westermann & Co. at the time of his entrance into the firm.

So it has come to pass that the prophecy has actually been fulfilled and Mr. Rompano's mental and physical vigor is just as keen now, on the eve of his fiftieth jubilee, as it was twenty-five years ago.

Words cannot adequately describe Mr. Rompano's loyalty to the firm, nor is any tribute sufficient to repay the high standards of his services. On the occasion of another jubilee, the twenty-fifth anniversary of one of the employees of the firm, a few weeks ago, Mr. Rompano expressed the desire that no celebration of any kind should mark the day of his fiftieth jubilee. Naturally the firm, as well as his colleagues, would not let the day pass without some token of their esteem, which he accepted with the congratulations of everyone connected with the firm.

Mr. Rompano will retire from business at the end of the year to enjoy a well earned rest with his family. May his private life bring him happiness after his successful career as one of the bulwarks of the firm for fifty active years.

LEMCKE & BUECHNER,

New York, October 18, 1920. Alfred Hartog.

Program Committee of Booksellers Association Appointed

Eugene L. Herr, President of the American Booksellers' Association, has appointed the following complete Program Committee for the ensuing year:

Cedric Crowell, Chairman, Lord and Taylor Bookshop, New York.

Madge Jenison, Sunwise Turn Bookshop, New York.

W. R. Reed, New Brunswick, N. J.

George F. Warfield, Hartford, Conn.

William M. Davis, Forsyth and Davis, Kingston, N. Y.

"Jailed for Freedom" by Doris Stevens, a book dealing with the militant campaign of the suffragists of America, and dedicated to Alice Paul, is one of Boni and Liveright's new publications.

AMONG THE PUBLISHERS

FIRST AID to third-grade teachers, to busy mothers and social workers comes Fanny E. Coe's "The Third Book of Stories For The Busy Story-Teller" from Houghton Mifflin, this week.

THE BOYS of Fallville, in the famous Mohawk valley had a Look-a-Head Club, which studied the map of life way ahead and got the boys ready for the journey. John Talbot Smith tells the story in "The Boy Who Looked Ahead." (Blase Benziger).

"INTO MEXICO WITH GENERAL SCOTT" is a new historical romance by Edwin L. Sabin in Lippincott's *The Trail Blazer Series*. It tells of one of the lesser known campaigns in American history in a way to interest boys.

THE BOOKS That Should Be Written symposium has shown that there is a great demand for books that small people can read to themselves, books not primers. "Little People Who Became Great" by Laura A. Large is just such a book, a book of biography for very young readers. (Wilde.)

"THE LAND of the Great Out-of-Doors" has for hero and heroine, Penrose and Penelope, Pen and Penny for short, whose love for the country is genuine and contagious. The story is by Robert Livingston and the illustrations are by Maurice Day of "Jane, Joseph and John" fame. (Houghton). *

DID YOU ever hear of William S. Hart? If you never did you are no movie fan and what's more there is no small boy around your house. William S. Hart's "Injun and Whitey" is the first volume in his *Boys Golden West Series* to be issued by Houghton Mifflin. This volume is illustrated by Morris H. Pancoast.

"RHYMES OF A Child's World" by Miriam Clark Potter, with numerous illustrations in black and white and in color is issued this week by Four Seas. The book has this affectionate dedication:

To my mother and father
Who always had time
To waive grown-up matters
And read a small rhyme.

"EILEEN'S ADVENTURES in Wordland; The Life Story of Our Word Friends" by Zillah K. MacDonald is one of Stokes' new juveniles. This is a new sort of adventure book. How Eileen helps Blighty, the new Word-boy born in the war, to get into Dictionary Town in spite of the efforts of Lexy and the word people to keep him out is the story. The book has four colored illustrations and eleven in black and white by Stuart Hay.

"OLD GRANNY FOX" is the new story in Thornton Burgess's *Green Meadow Series*, published by Little Brown. The illustrations are by Harrison Cady.

"TYPEE" Hermann Melville's glowing yarn of the South Seas has been republished at this Melville centennial. Some half dozen pages have been omitted to make this edition suitable for young folks. (Harcourt).

THE FIRST two volumes in a series to be called *Elizabeth, Her Books*, and to be published by Doubleday have appeared this week. These two are, "Elizabeth, Her Folks" and "Elizabeth, Her Friends."

THE ADVENTURES of a brownie who went thru the experiences of Robinson Crusoe have been recorded by Charlotte B. Herr in "A Brownie Robinson Crusoe." The illustrations in color are by Orrin A. White. (Dodd, Mead).

THE THIRD series of Scribner's "The Book of Bravery" is one of the new juveniles. In this volume, the author, Henry Wysham Lanier, tells of deeds of bravery told largely by participants in them or by eye-witnesses.

A SERIES of Wild West adventures which center about a fourteen-year old orphan and vagrant, that is the material from which "Reddy Brant: His Adventures" is made, by W. C. Tuttle. The four illustrations are by Clyde Forsythe. (The Century Co.)

WALTER PRICHARD EATON, who has written many a book dear to the boy scout, has written, in "On The Edge Of The Wilderness," tales of the neighborly wild animals who have thru stress or mistake wandered close to civilization. The illustrations are by Charles Livingston Bull (Wilde).

"LOST RIVER: Two Boys in the Big Woods" by Allen Chaffee, (Milton Bradley) is the sort of boys' book that mothers and fathers admit they have finished that very night after the story hour was over and the youngsters were forcibly separated from the book and sent to bed.

AN AUTHOR who believes that children should be taught:

"How the robin feeds her young
Where the oriole's nest is hung"
is Anna Blunt Morgan, who has written the story of the experiences of a family of real children in learning to know their native birds, in "Little Folks Tramping and Camping," published by Lothrop, Lee and Shepard.

CHANGES IN PRICE

D. APPLETON & COMPANY

Chapman, Roy Andrews Camps and Trails in China, from \$3.50 to \$5.00.

HOUGHTON MIFFLIN COMPANY

Burroughs, John. Works, from \$1.75 to \$2.00. The set, 21 vols., including "Accepting the Universe," \$42.00. Half calf, gilt top, \$183.75. Half Morocco, \$173.25. Riverside edition from \$2.00 to \$2.25 per volume.

FREDERICK A STOKES COMPANY

Macgregor, "The Story of France." Net, \$5.00.
Marshall, "An Island Story." Net, \$5.00.
Marshall, "Scotland's Story." Net, \$5.00.
Marshall, "An Empire Story." Net, \$5.00.
Marshall, "English Literature For Boys and Girls." Net, \$5.00.
"Letters From the Kaiser to the Czar." Net, \$3.00.
Staunton, "Game of Chess." (cloth). Net, \$1.25.
Dixon, "Old Reliable in Africa." Net, \$1.90.
Hill, "Tales Out of Court." Net, \$1.75.
Chisholm, "Stories for the Nine Year Old." Net, \$1.25.
Chisholm, "Stories for the Ten Year Old." Net, \$1.25.

Forthcoming Events

October 25-27. Annual Meeting of the Kansas Library Association at Salina.

November 1-6. Miller and Rhoads Book Fair, Richmond, Va.

November 15-20. Harris-Emery Co. Des Moines, Ia., Book Fair.

November 15-20. Children's Book Week.

Obituary Notes

JOHN REED, author, poet and correspondent, is said to have died of typhus fever in Russia. He attended Harvard and was known even in his student days as a poet, journalist and as a radical. He graduated in 1910. As a war correspondent he covered the revolution of Carranza and Villa against Huerta. When the great war broke out, he went to Europe as a correspondent, and sent dispatches from Germany, from the Balkans, from Russia. He was the first correspondent to be under fire on the western front. He always hated war and his opposition to the entry of the United States into the world war led him into constant trouble. When he died he was in Russia working for the Bolsheviks. He had won the confidence of Lenine and was at one time appointed Russian Consul to the United States, but this government would not honor his credentials.

He was the author of several books, poems and plays, among them: "Freedom," in the second series of Provincetown plays; "Insurgent Mexico"; "The War in Eastern Europe"; "Ten Days That Shook the World." His wife, Louise Bryant, is the author of "Six Red Months in Russia."

PATRICK O'MAHONEY, proprietor of the Lincoln Book Store, Nebraska, died from cancer of the liver in that city on September 26th. Born in Ireland, he came to America about thirty-five years ago, and entered the book business soon after his arrival. Twenty-five years ago he settled in Lincoln, starting a book-store of his own. His widow, Mrs. Alice

B. O'Mahoney, who has been actively associated in the conduct of the business from the beginning will continue as proprietor.

The Booksellers' League Dines

The first dinner of the season of the Booksellers' League, New York, was given at "The Maisonette," a cozy French restaurant at 12 West 45th Street, on Wednesday, October 19. After the service of a well-balanced meal, Ralph H. Wilson as toastmaster introduced four guests of honor who kept the members deeply interested and highly amused until a late hour. Frederic G. Melcher as Chairman of the Committee on CHILDREN'S BOOK WEEK talked of his recent trip to the west in the interest of this movement and of the widespread interest in every direction for "More Books in the Home." John Foster Carr, director of the Immigrant Publication Society, gave an address on his work, dwelling particularly on the quality of the books issued for the teaching of Americanism. The fault of many of these books is in the approach which often is out of focus with the intellect of the immigrant. He illustrated his contention with many extracts and humorous incidents. Robert E. Sherwood, the one and only of his class, told of his early days as a circus man, which, as may be suspected, were crowded with humorous, if not thrilling, incidents, and these he described to the keen delight of all. Robert Cortes Holliday, fresh from a tour of observation, during which he met many well known writers thruout the country, wound up the evening in "colymnist" fashion, with a budget of good stories to puncture his delightful descriptions of numerous writers and his own experiences as an editor and an author.

Personal Notes

E. W. GAMBLE has resigned from his connection with the Dodge Publishing Co. and his resignation has been accepted.

ARTHUR E. WETHERBEE, formerly with the Pilgrim Press, Boston, is now manager of the Medical Standard Book Co., Baltimore.

Business Notes

CHICAGO, ILL.—Miss C. E. Cook of the Open Court Book Shop is now planning to open a new store on the North Side of Chicago.

DES MOINES, IOWA.—Louise Gordon is opening the New Era Bookshop on Fifth Street.

MASON CITY, IOWA.—Ferguson and Benson (Mason City Book and Stationery Store) has been purchased by Yelland and Haynes.

NEW YORK CITY.—The offices of B. W. Huebsch, Inc., and The Freeman, Inc. will be moved to their own building, 116 W. 13th Street on or about November 1.

WOOSTER, OHIO.—The College Book Exchange has made voluntary petition in bankruptcy.

THE WEEKLY RECORD OF NEW PUBLICATIONS

This list aims to be a complete and accurate record of American book publications. Pamphlets will be included only if of special value. Publishers should send copies of all books promptly for annotation and entry, and the receipt of advance copies insures record simultaneous with publication. The annotations are descriptive, not critical; intended to place not to judge the books. Pamphlet material and books of lesser trade interest are listed in smaller type.

The entry is transcribed from title page when the book is sent for record. Prices are added except when not supplied by publisher or obtainable only on specific request. When not specified the binding is cloth.

Imprint date is stated [or best available date, preferably copyright date, in brackets] only when it differs from year of entry. Copyright date is stated only when it differs from imprint date: otherwise simply "c." No ascertainable date is designated thus: [n. d.]

Sizes are indicated as follows: F. (folio: over 30 centimeters high); Q. (4to: under 30 cm.); O. (8vo: 25 cm.); D. (12mo: 20 cm.); S. (16mo: 17½ cm.); T. (24mo: 15 cm.); Tt. (32mo: 12½ cm.); Ff. (48mo: 10cm.); sq., obl., nar., designate square, oblong, narrow.

Aldrich, Mrs. Thomas Bailey

Crowding memories. 8+295 p. front. pls. pors. O c. Bost., Houghton Mifflin \$5 n.

Memoirs of the wife of the poet, Thomas Bailey Aldrich, which contains a record of her friendships with persons prominent in English and American life and letters, and fresh anecdotes of men such as Charles Dickens, Henry Adams, Mark Twain, W. D. Howells and others.

Aleichem, Shalom

Jewish children; tr. by Hannah Berman. 286 p D N. Y., Knopf \$2 n.

Allison, William

The turnstile of night; front. by John Newton Howitt. 321 p. col. front. D c. Garden City, N. Y., Doubleday, Page \$1.90 n.

A mystery story with the setting in Calcutta, Thibet and England.

Austen, Jane

Pride and prejudice; containing 12 col. il. by C. E. and H. M. Brock. various paging col. front. D (The Rittenhouse classics) Phil., Jacobs \$2; ¾ mor. \$6 n.

Barnes, William Croft

Tales from the X-bar horse camp; The blue-roan "out-law" and other stories. 217 p. il. pls. D c. Chic., The Breeders' Gazette \$2.50 n.

Bartley, Mrs. Nalbro Isadorah

The grey angels. D c. Bost., Small, Maynard \$1.90 n.

Baugh, Frederick Henry

Grain export calculation tables for wheat, corn, rye, oats, barley, peas and oil cake. New ed. 104 p. D c. Balt., The John Hinrichs Cable Code Co. leath. \$15

Baus, Manuel Tamayo Y [Joaquin Estebanez]

Un drama nuevo; drama en tres actos; ed. with introd., notes and vocabulary by Clarence King Moore. 8+113 p. D [c. '20] Bost., Silver, Burdett \$1.04 n.

Benedict, Elsie Lincoln

Practical psychology. 11+318 p. O c. Los

Baltchley, Willis Stanley

Orthoptera of northeastern America; with especial reference to the faunas of Indiana and Florida. 784 p. (22 p. bibl.) front. il. O c. Indianapolis, Ind., The Nature Pub. Co. pap. \$5; \$6 n.

Bastow, Harry

American glass practice; a practical book to actual glass factory conditions; with problems

Angeles, Cal., J. F. Rowny Press ½ leath. \$10

Bentley, E. L., comp.

Bentley's complete phrase code (nearly 1000 million combinations) with at least 2 letters difference between each half-code word; improved with 3 letter words. 354 p. O c. N. Y., Rose Printing Co. \$25

Beskow, Elizabeth Maria [Runa, pseud.]

The faith of a child; and other stories for children. 144 p. front. il. S Rock Island, Ill., Augustana Bk. Concern bds. 30 c.

Binder, Rudolph M.

Health and social progress. 300 p. O c. N. Y., Prentice-Hall \$3

Major social problems. 324 p. O c. N. Y., Prentice-Hall, 70 5th Ave. \$2

Bishop, Austin

Bob Thorpe, sky fighter in Italy; il. by John R. Neill. 275 p. front. ils. D c. N. Y., Harcourt, B. & H. \$1.75 n.

A story for boys of daring exploits in the air and escapes from the enemy along the Adriatic coast in Italy. It also contains information on the mechanics and tactics of aviation.

Boschère, Jean de

The city curious; il. by the author and retold in English by F. Tennyson Jesse. 12+178 p. col. front. il. col. pls. O N. Y., Dodd, Mead \$3 n.

A fantastic tale for children.

Boyle, James Ernest

Speculation and the Chicago Board of Trade. 11+277 p. tabs. D c. N. Y., Macmillan \$2.50 n.

A study of the Chicago Board of Trade and their activities for sixty years.

Bram, Israel

Exophthalmic goiter and its nonsurgical treatment. 9+438 p. (8 p. bibl.) O c. St. Louis, Mo., Mosby \$5.50 n.

Bridges, Robert

October and other poems. 76 p. D N. Y., Knopf bds. \$1.50 n.

discussed in a manner that will be readily understood by the layman. [Ed. by Harry W. Gauding.] 82 p. diagr. O c. Pittsburgh, Pa., The Glassworker, Penn Ave. and 8th St. \$6 n.

Bishop, Edward T.

Highways by dedication. 33 p. O c. Los Angeles, Cal., Parker & Stone pap. 50c.

Bridges, T. C.

Martin Crusoe; a boy's adventure on Wizard Island; il. by C. Henry Evison. 283 p. col. front. pls. D c. N. Y., Harcourt, B. & H. \$1.75 n.

A boy has fallen heir to an aeroplane, and he goes in search of his father who has mysteriously disappeared. He searches in many strange places, and lives with a curious race of almost superhuman natives in the Sargasso Sea. His adventures in the Florida everglades complete this story of boys.

Collins, Archie Frederick

The book of stars; being a simple explanation of the stars and their uses to boy life; written to conform to the tests of the Boy Scouts. [New ed.] 15+230 p. il. charts D '20 c. '15-'20 N. Y., Appleton \$1.50

Cooper, James Fenimore

The spy; a tale of the neutral ground; ed. for school use, by Lindsay Todd Damon. New ed. 8+468 p. il. map D (The Lake English classics) c. Chic., Scott, Foresman & Co. 67 c. n.

Cotter, Winifred

Sheila and others; the simple annals of an unromantic household. 196 p. D [c. '20] N. Y., Dutton \$2 n.

Humorous short stories woven about a household and its servants.

Cram, George F., Co.

Cram's unrivaled atlas of the world; the new Europe-new world ed. Newly engraved maps and charts of each state in the United States, each grand division, and detailed maps of every country in the world; with special maps of the new European republics; historical maps, accompanied by historical description of every state and country; all carefully edited and brought to the latest date; fully indexed. 37th ed. 474 p. il. col. maps F Chic., G. F. Cram Co. \$9.75 n.

Dana, Richard Henry, jr.

Two years before the mast; ed. for school use by Allan F. Westcott. New ed. 3+778 p. il. D (The Lake English classics) c. Chic., Scott, Foresman & Co. 72 c. n.

Delbridge, Charles Lomax

Delbridge pocket size 10 per cent interest book, and with time maturity table. 80 p. D c. St. Louis, Mo., The Delbridge Co. \$2.50

California Farmers Co-operative Assn.

Japanese immigration and the Japanese in California. 22 p. O San Francisco, Cal., California Farmers Co-operative Assn. pap. 5 c.

California State Mining Bureau

Summary of operations, California oil fields, fifth annual report of the State oil and gas supervisor. Chicago. University Library

Rules for shelflisting. no paging D Chic., Univ. Cook, Howard Boardman

Passenger elevator service; a paper presented at the Elevator manufacturers assn. convention, Atlantic City, May 26-28, 1920. 6 p. diagrs. Q c. Cinn., The Warner Elevator Mfg. Co. pap. gratis

Cuddeback, William Louis

Caudebec in America; a record of the descendants of Jacques Caudebec, 1700 to 1920. 276 p. front. pls. pors. fold plans maps fold. geneal. tab. col coat of arms O N Y., T. A. Wright, 150 Bleecker St. \$10 n. bxd.

Democratic (The) National Committee

The Democratic text book, 1920; peace, progress, prosperity; issued by the Democratic National Committee [and] the Democratic Congressional Committee. 504 p. pors. nar. O Wash., D. C., Democratic National Comm., Woodward Bldg. pap. 25 c.

Dickens, Charles

The posthumous papers of the Pickwick Club; containing the 41 original il. by "Phiz." 878 p. col. front. il. D (The Rittenhouse classics) Phil., Jacobs \$2; 3/4 mor. \$6 n.

Dilnot, Frank

England after the war. 7+332 p. O c. Garden City, N. Y., Doubleday, Page \$3 n.

Partial contents: A Country in transition; The governance of England; The women; Ireland; England and America; From Lord Northcliffe to Bernard Shaw; New programmes of life.

Dumas, Alexandre,

Princess Pirlipatine and the nutcracker; tr. and continued by O. Elilphaz Keat, and il. in colour by Violet Dale. 146 p. col. front. pls. O N. Y., Brentano's bds. \$2 n.

A quaint fairy tale for children between 10 and 15 years old.

Dumas, Alexandre

The three musketeers; with 16 il. by Rowland Wheelwright. 6+555 p. col. front. col. pls. O N. Y., Dodd, Mead \$3 n.

Duns, Mary Amelia

The practical care and feeding of children. 3rd ed. rev. and enl. 8+174 p. front. (por.) D [c. '09-'20] Chic., Chicago Medical Bk. Co. \$1.75 n.

Dyer, Gustavus Walker

A school history of Tennessee. 8+279 p. il. pors. D (National hist. ser.) c. '19 Chic., National Bk. Co. 75 c.

Einhorn, Max

The duodenal tubes and its possibilities. 13+122 p. il. double col. pl. diagrs. O c. Phil., Saunders \$2.50 n.

Eldridge, Maurice O., ed.

Highways green book. 525 p. (14 p. bibl.) il. pls. tabs. diagrs. O c. Wash., D. C., American Automobile Assn. \$3

The subjects of highway legislation, construction, maintenance and progress are discussed.

Cushman, Josephine Amanda

A special library for the rubber industry. 21 p. D (Faculty studies, no. 1) Akron, O., Municipal University of Akron pap. gratis

Dixon, Frank Haigh, and Parmelee, Julius Hall

War administration of the railways in the United States and Great Britain. 3+203 p. O (Preliminary economic studies of the war, no. 3) Wash., D. C., Carnegie Endowment for International Peace gratis

Dunlap, Knight

Personal beauty and racial betterment [reprinted in part from the Psychological review, May 1918]. 11+95 p. D [c. '20] St. Louis, Mo., Mosby \$1 n.

Ebmeyer, Gerard Ernest

War service records of the Missouri School of Mines. 88 p. front. il. facsm. O (Univ. of Missouri bull. v. 12, no 1) Rolla, Mo., School of Mines & Metallurgy pap. gratis

Boyle, Zeolia J.

The fundamental principles of the Yi-king, Tao, and the Cabbalas of Egypt and the Hebrews; the switchboard of the universe; cover design by Avela J. Boyle. 5+67 p. O [c. '20] N. Y., Azoth Pub. Co., Book Dept., 15 Hamilton Pl. \$1.75 n.

Burrage, Champlin, ed.

An answer to John Robinson of Leyden by a Pilgrim friend; now first published from a manuscript of A. D. 1609. 13+94 p. facsm. O (Harvard theological studies, no. 9) c. Cambridge, Mass., Harvard Univ. Press pap. \$2 n.

Bushnell, George E.

A study in the epidemiology of tuberculosis; with especial reference to tuberculosis of the tropics and of the negro race. 221 p. O c. N. Y., Wood \$2.75 n.

Byrne, Arthur, and Stapley, Mildred

Decorated wooden ceilings in Spain; a collection of photographs and measured drawings with descriptive texts. various paging front. pls. F (Hispanic Society publication) [c. '20] N. Y., Putnam \$15 n.

Campbell, James Mann

What Christian Science means and what we can learn from it. 182 p. D [c. '20] N. Y. and Cin., Abingdon Press \$1.25 n.

Chapple, Joseph Mitchell

Warren G. Harding, the man. 94 p. front. (por.) pls. pors. D c. Bost., Chapple Pub. Co. bds. \$1 n.

The story of the life of the Republican Candidate.

Cheyney, Edward Potts

An introduction to the industrial and social history of England; rev. ed. 13+386 p. front. il. maps D '20 c. '01-'20 N. Y., Macmillan \$2.50 n.

Chicago. University; Alumni Council, comp.

Alumni directory; the University of Chicago, 1919. [Addresses and occupations of graduates.] 20+552 p. tabs. O c. Chic., Univ. of Chicago Press pap. \$3.20

Clifford, Rev. John Joseph

The logic of Lourdes. 70 p. D [c. '20] N. Y., The America Press, 173 East 83rd St. \$1 n.

Partial contents: Zola and Marie Lebranchu; The Lourdes medical bureau; Facts, not fakes; Proof of an infallible Church; God's testimony to His Church.

Cobden-Sanderson, T. J.

Wordsworth. 256 p. O N. Y., Knopf \$3 n. (250 copies)

Evans, Arthur L., and others

Correct shoe fitting. 12+217 p. il. D (Training course for retail shoe salesmen, v. 2) c. Bost., Retail Shoe Salesmen's Inst. \$3

Fackler, Edward Bathurst

Notes on life insurance; the theory of life insurance practically explained; an elementary treatise on the principles governing life insurance, and their technical application; designed for the use of colleges, students and all persons interested in the subject. 205 p. O c. N. Y., The Spectator Co. \$4 n.

Farjeon, Eleanor

Gypsy and ginger. 164 p. front. il. D [c. '20] N. Y., Dutton \$2 n.

A fantastic fairy story for children.

Fitzsimons, Frederick William

The natural history of South Africa; including the hartebeests, wildebeests, duikers, steenboks, waterbucks, impala, springbuck, gemsbok, bushbucks, kudu, eland, cape buffalo, giraffe, hippopotamus, bosch vark, quagga, zebras, rhinoceros, klip dassie and African elephant; in 4 v.; v. 3, Mammals. 13+277 p. front. pls. D N. Y., Longmans, Green \$4 n.

Fletcher, Joseph Smith

Dead men's money. 313 p. D c. N. Y., Knopf \$2 n.

A detective story.

Garesché, Edward Francis

A vade mecum for nurses and social workers. 176 p. S c. Milwaukee, Wis., Bruce Pub. Co. \$1.25 n.

Gibbon, M. Morgan

Jan. 313 p. D c. Garden City, N. Y., Doubleday, Page \$1.90 n.

Romance and adventures of a carefree, happy-go-lucky girl of rural England, who sets out to become a modern woman.

Gibran, Kahlil

The forerunner; his parables and poems. 64 p. front. pls. O c. N. Y., Knopf \$1.50 n.

Gibson, Wilfred Wilson

Neighbours [verse]. 169 p. D c. N. Y., Macmillan \$2 n.

A collection of poems, mostly new, a few longer poems are republished from an early volume, now out of print.

Greever, Garland, ed.

Three American poems: The raven [by] Edgar Allan Poe; The courtship of Miles Standish [by] Henry Wadsworth Longfellow; Snow-bound [by] John Greenleaf Whittier; ed. for school use. 160 p. D (The Lake English classics) c. Chic., Scott, Foresman & Co. 44 c. n.

Ezekiel, Herbert Tobias

The recollections of a Virginia newspaper man. 124 p. front. (por.) O c. Richmond, Va. [Author] \$2 n.

Ferm, Charles

The lemon; a political broschyr. 55 p. S [c. '20] Lindsborg, Kans. [Author] pap. 25 c.

Frederick, Justus George

Understanding business through systematic reading. Published for the benefit of the readers of the Practical business library. 5+78 p. fold. chart D c. N. Y., Appleton gratis with Appleton's business library.

Frothingham, Eugenia Brooks

"Senate Bill 575"; a bill to prohibit child labor; mock legislative hearing; a play in one act for citizenship classes. 30 p. O [c. '20] Bost., Boston League of Women Voters, Comm. on Education for citizenship pap. 25 c.

Germing, Matthew, ed.

Latin hymns; with introd. and notes. 83 p. (1 p. bibl.) D c. Chic., Loyola Univ. Press pap. 20 c.

Gradwohl, Rutherford Birchard Hayes, and others

The newer methods of blood and urine chemistry; 2nd ed. with 75 il., and 4 col. plates; [and with bibliographies] 11+418 p. front. O c. St. Louis, Mo., Mosby \$5 n.

Grimson, Samuel B., and Forsyth, Cecil

Modern violin-playing. 97 p. front. il. pls. O [c. '20] N. Y., H. W. Gray Co. \$1.50 n.

Partial contents. Left hand, right hand theory and practice [4 chapters]; General position. Care of the violin; Spiccato; Harmonics, pizzicato, trills; Double-stops, chords, improvisation.

Hall, Amanda Benjamin

Blind wisdom. 381 p. col. front. D [c. '20] Phil., Jacobs \$1.90 n.

The story of three American sisters of different temperaments, and the psychology of their marriages.

Holland, Rupert Sargent

Refugee rock. 295 p. col. front. D [c. '20] Phil., Jacobs \$1.75 n.

The story for boys, of the adventures of three young men on their cruise along the Maine coast, to meet a romantic refugee from Europe.

Holloway, Lord

Revelation revealed. 171 p. D c. Cin., The Standard Pub. Co. \$2 n.

Hopkins, C. F.

Engineers' and boiler operators' examination questions and answers. 45 p. D [c. '20] Toledo, O., Robert Ilett, 1912 Erie St. pap. \$5 n.

Howe, Edgar Watson

An anthology of another town. 181 p. D c. N. Y., Knopf \$2 n.

A novel of real life of the common people, as the author knows them.

Howe, Mark Antony De Wolfe

Memoirs of the Harvard dead in the war against Germany. 200 p. il. (pors.) O c. Cambridge, Mass., Harvard Univ. Press \$3 n.

Hughes, Thomas

Tom Brown's school days, by an old boy; ed. for school use by A. B. de Mille. New ed. 429 p. (2 p. bibl.) D (The Lake English classics) c. Chic., Scott, Foresman & Co. 68 c. n.

Irish, Col. John Powell

Japanese farmers in California. 8 p. O Oakland, Cal., [Author] pap. gratis

Ivey, Paul Wesley

The Pere Marquette railroad company; an historical study of the growth and development of one of Michigan's most important railway systems. [Bound with The Michigan fur trade, by Ida A. Johnson.] various paging (2 p. bibl.) map tabs. diagrs. fold. O (University ser.) Lansing, Mich., Michigan Hist. Comm. \$1

Jacobs, Albert Poole

The Michigan digest annotated, embodying all decisions from the earliest period down to volume 202 Michigan, inclusive; being a new edition of Jacobs & Chaney, by George F. Longsdorf. v. 1 [To be in 10 v.] O c. Chic., Callaghan & Co. buck. \$10

Japanese Assn. of America

Statistics relative to Japanese immigration and the Japanese in California; rev. Jan., 1920. no paging tabs. O San Francisco, Cal., Japanese Assn. of Am., 444 Bush St. pap. 5 c.

Jarves, Mrs. Elsie Deming

War days in Brittany. 3+151 p. front. (por.) pls. (part col.) facsms. O Detroit, Mich., Saturday Night Press priv. pr.

Irving, Washington

Tales of a traveller; with selections from the Sketch book; ed. for school use by George Philip Krapp. New ed. 559 p. (1 p. bibl.) D (The Lake English classics) c. Chic., Scott, Foresman & Co. 68 c. n.

Kahn, Allen Ray

Sugar; a simple treatise on beet sugar manufacture; 3rd ed. rev. and supplemented by Le Roy S. Weatherby. 62 p. D Los Angeles, Cal., U. S. Sugar Pub. Co. pap. \$1.50; \$1.95

Kartini, Radin Adjeng

Letters of a Javanese princess; tr. from the original Dutch by Agnes Louise Symmers; with a foreword by Louis Couperus. 13+310 p. O c. N. Y., Knopf \$4 n.

A record of the struggles of the young daughter of a Javanese Regent, who, tho surrounded by prejudice and narrow customs, brought the women of her country "from the darkness into light." These letters first appeared in the Atlantic Monthly.

Kay, Barbara

Elizabeth; her folks; il. by the Donaldsons. 6+289 p. front. pls. D (Elizabeth—her books) c. Garden City, N. Y., Doubleday, Page \$1.75 n.

Elizabeth; her friends; il. by the Donaldsons. 6+237 p. front. pls. D (Elizabeth—her books) c. Garden City, N. Y., Doubleday, Page \$1.75 n.

A new series of stories for girls.

Keedy, Edward Everett

Church-going pays. 78 p. il. S [c. '20] Bost., Horace Worth Co. bds. 50 c.

Krieger, Louis C. C.

Field key to the genera of the gill mushrooms; [A folded chart]. il. S c. Balt., Norman, Remington Co. bds. \$1 n.

Jennings, Kathleen

Louisville's first families; a series of genealogical sketches. with drawings by Eugenia Johnson; contains the Bullitt, Prather, Clark, Churchill, Pope, Speed, Joyes, Veech, Thurston, Taylor, Bate and Floyd families. 176 p. front. pls. pors. O c. Louisville, Ky., The Standard Printing Co. \$6; mor., \$10

Johnson, Ida Amanda

The Michigan fur trade. [Bound with The Pere Marquette Railroad Co., by Paul W. Ivey.] 209 p. (9 p. bibl.) maps O (University ser.) Lansing, Mich., Michigan Hist. Comm. \$1

Kansas City, Mo., Chamber of Commerce

What Kansas City makes and sells to the world; a directory of Kansas City manufacturers and commodities. 115 p. front. il. O [c. '20] Kansas City, Mo., Chamber of Commerce pap. gratis

Kelsey, Carl, ed.

Industrial stability. 177 p. O (Annals, v. 90, no. 179) '20 Phil., Am. Academy of Political and Social Science pap. \$1; \$1.50 n.

Kershner, Frederick Doyle

The restoration handbook; studies in the history of the movement to restore New Testament Christianity. 4 v. 62 p. ea. D (Ser. no. 4) [c. '19] Cin., Standard Pub. Co. pap. ea. 25 c.

Kuenzel, Rev. Lester Henry, comp.

A manual of the ceremonies of low mass. 191 p. O c. N. Y. and Cin., Frederick Pustet Co. \$2.50 n.

Lambuth, Walter Russell

Medical missions; the twofold task. 9+262 p. (4 p. bibl.) front. pls. D c. N. Y., Student Volunteer Movement for Foreign Missions. \$1

Lane, Rose Wilder

The making of Herbert Hoover. 356 p. front. (por.) D c. N. Y., Century \$3.50 n.

Story of the life and achievements of the former American Food Administrator.

Large, Laura Antoinette Stevers

Little people who became great; stories of the lives of those whom every child should know. 135 p. front. (por.) obl. D [c. '20] Bost., W. A. Wilde Co. \$1.35 n.

Partial contents: Michael Angelo; Andrew Carnegie; Thomas Edison; Rosa Bonheur; Helen Keller; Abraham Lincoln; Theodore Roosevelt.

Laudynowa, Stefanja

A world problem; Jews-Poland-humanity; a psychological and historical study; tr. from the Polish [in two parts, pt. 1, tr. by Anthony J. Zieliński; pt. 2, by Casimir Sypniewski and others]. 365 p. D c. Pittsburgh, Pa. [Author], 118 South 18th St. \$2.25 n.

Lawrence, C. E.

The god in the thicket. 256 p. D N. Y., Dutton \$2 n.

Le Breton, Mrs. John

The white-magic book. 30+100 p. il. D [c. '20] Phil., Jacobs \$1 n.
A fortune telling game.

Lehmann, Liza i.e. Elizabetta Nina Mary Frederika [Mrs. Herbert Bedford]

The life of Liza Lehmann; with col. front. by Herbert Bedford. 11+232 p. col. front. pls. music O N. Y., Dutton \$5 n.

The story of the career of Mme. Lehmann, as a singer and composer.

Landis, Charles Israel

Captain William Trent, an Indian trader. various paging O (Lancaster Hist. Soc. Pub., v. 23, no. 10) Lancaster, Pa., New Era Pr. Co. pap. 25 c. n.

League of Nations

The Covenant of the League of Nations. 11 p. D (v. 3, July, 1920) Bost., World Peace Foundation pap. 5 c.

The League campaign in the Swiss and American Republics; pt. 1, Swiss commentary on the Covenant; pt. 2, The United States Senate and the Treaty. 2 v. various paging D Bost., World Peace Foundation pap. ea. 5 c.

Leary, Daniel Bell

Philosophy of education; a survey of fundamentals, topics, references, and bibliographies for group-discussion. 128 p. O c. Buffalo, N. Y., Univ. of Buffalo pap. \$1

Lee, Higginson & Co.

Liberty bonds; a handbook. 20 p. tabs. O [c. '20] N. Y., Lee, Higginson & Co., 43 Exchange Place pap. gratis

Leighton, Frederick

Exercises in plane geometry; including the theorems and problems in construction found in the New York state syllabus; 250 carefully selected and

Lipphard, William B.

The ministry of healing; a study of medical missionary endeavor on Baptist foreign fields. 3+126 p. (2 p. bibl.) pls. D c. Phil., The Am. Baptist Pub. Soc. pap. 35 c.

Lisle, Capt. Clifton

Diamond Rock; a tale of the Paoli massacre; il. by Charles Hargens, jr. 301 p. front. pls. D c. N. Y., Harcourt, B. & H. \$1.75 n.

Historical story for boys, with the scene laid in Chester Valley, Pa., during the Revolutionary war.

Long, Eli Herr

Dental materia medica; therapeutics and prescription writing; 4th ed., thoroughly rev.; il. with 14 engravings and 18 col. diagrams. 17+338 p. il. pls. (part fold.) O [c. '09-'20] Phil., Lea & Febiger \$5.50 n.

Macaulay, Thomas Babington

Macaulay's essays on Milton and Addison; ed. for school use by Alphonso G. Newcomer. New ed. 7+288 p. (2 p. bibl.) D (The Lake English classics) c. Chic., Scott, Foresman & Co. 56 c. n.

McCollum, Elmer Verner, and Simmonds, Nina

The American diet; an answer to the ever present question, What shall we have for dinner? 237 p. il. menus O Detroit, Mich., Frederick C. Mathews Co., 63 Mullett St. \$3.50

McDaniel, Charles Foster

Post-office and rural carrier civil service course; a complete preparatory course of instruction for the use of students who are preparing for the government examination. 2nd ed. 2 v. 70; 63 p. il. pls. F c. Cedar Rapids, Ia., McDaniel Pub. Co. pap. \$1.50

Railway mail civil service course; 2nd ed. 2 v. 70; 54 p. il. map F c. Cedar Rapids, Ia., McDaniel Pub. Co. pap. \$1.50

classified original exercises; 50 unclassified originals, arranged in ten lessons for final review; and 8 complete, recent regents examination papers. 63 p. diags. D c. Oswego, N. Y., [Author] pap. 35 c.

Luscomb, Florence H., and Boyer, Ida Porter

Manual for Massachusetts voters, published as a memorial to Lucy Stone [the first Mass. woman to take a college degree]. 88 p. (1 p. bibl.) D c. Bost., College Equal Suffrage League, 553 Little Bldg. pap. 25 c.

Lyttle, Charles Harold

The Pentecost of American Unitarianism; Channing's Baltimore sermon [May 5th, 1819]. 44 p. front. pl. S [c. '20] Bost., The Beacon Press pap. 25 c.

Macpherson, F. H., and others

Primer relating to special forest industries questionnaire for the paper and pulp industry, prepared by committee representing the industry, appointed by American Paper and Pulp Assn. (at the request of Bu. of Internal Revenue). no paging tabs. (part fold.) O N. Y., Am. Paper and Pulp Assn., 18 East 41st St. pap. gratis

Madden, Alfred

Lifting the veil. a brief outline of spirituality. 88 p. front. (por.) D c. Phoenix, Ariz. [Author] pap. \$1.25

McFee, Mrs. Inez Nellie Canfield

Boy heroes in fiction. 5+314 p. front. pls. D [c. '20] N. Y., Crowell \$1.75 n.

Contents: Little Gavroche; David Balfour; Oliver Twist; Jim Davis; David Copperfield; Jim Hawkins; John Halifax.

Girl heroines in fiction. 5+312 p. front. pls. D [c. '20] N. Y., Crowell \$1.75 n.

Contents. Little Dorrit; Maggie Tulliver; Ellen [from "The wide, wide world"]; Little Nell; Epie; Cosette.

McHale, Charles Frederick

Spanish and English commercial vocabulary. 137 p. D N. Y., Ronald Press \$2.50 n.

McKenna, Stephen

Lady Lilith. 321 p. D [c. '20] N. Y., Doran \$2 n.

Story of an English woman, who was absolutely unrestrained in her egotism and disregard for the lives of others, and yet possessed of singular power to charm, and her part in the social and political life in London.

Mackintosh, Hugh Ross

The originality of the Christian message. 11+202 p. D (Studies in theology) N. Y., Scribner \$1.75 n.

Maniates, Belle Kanaris

Sand Holler. 302 p. D [c. '20] Chic., Reilly & Lee \$1.75 n.

A story of plain folk, written in a happy vein, with adventure, thrills and intrigue mingled with romance.

Manly, Harold Phillips

Automobile upkeep and care, economy, smooth running, good appearance and freedom from trouble in operating the car. 9+308 p. il. diagrs. S c. Chic., F. J. Drake & Co. leath. \$3

Manly, John Matthews, and Rickert, Edith i. e. Martha Edith

The writing of English. 11+518 p. (3 p. bibl.) pl. pors. D [c. '20] N. Y., Holt \$1.60 n.

Marshall, Archibald

A spring walk in Provence. 332 p. front. pls. O c. N. Y., Dodd, Mead \$3.50 n.

The story of the tramping expedition of the author thru the south of France. A study of the people, scenery and the legends of the districts.

Marshall, F. H.

Discovery in Greek lands; a sketch of the principal excavations and discoveries of the last fifty years. 11+127 p. (8 p. bibl.) front. pls. fold. map D N. Y., Macmillan

Partial contents. The earlier prehistoric period (before 1000 B. C.); The earlier historic period (about 700-500 B. C.); Temple sites; Great centers of Greek life—Delphi, Olympia, etc.; Some isolated discoveries; Important excavations.

Miles, Jonas Michael

Miles genealogy; John Miles of Concord, Mass., and his descendants. 48 p. D Bost., C. E. Goodspeed Co. bds. \$3 n.

Morse, John Lovett

Diseases of children. 3rd ed. 640 p. il. O c. (Case

Matthews, Mrs. Pitt Lamar

History stories of Alabama. 343 p. front. il. pls. pors. D c. Dallas, Tex., The Southern Pub. Co. \$1.25 n.

Mead, Stephen W.

The black buccaneer; il. by the author. 281 p. front. il. D c. N. Y., Harcourt, B. & H. \$1.75 n.

The story of a boy who was carried off from the Maine coast by pirates, and his adventures in finding buried treasure.

Merrick, Leonard

The house of Lynch; with an introd. by G. K. Chesterton. 10+324 p. D [c. '19] N. Y., Dutton bds. \$2.50 (limited ed.)

Story of the struggle of a young man in the world of art, who has married the daughter of a millionaire, and who strives to rise above the tyranny of the tainted millions, and their corrupting influences.

Miller, Francis Trevelyan, and Davis, John W.

Geography by grades: Grade 4A and 4B. [2 v.] il. pors. maps plans O c. Chic., Hinds, Hayden & Eldridge ea. 80 c. n.

Published with folder maps at 85 c. n. ea.

Montgomery, David Henry

The beginner's American history. New ed. 6+297 p. col. front. il. pls. maps D (Montgomery Am. histories) c. Bost., Ginn 84 c. n.

Morris, Frances, and Hague, Marion

Antique laces of American collectors; a comprehensive study of the art of lace making in Italy, France and the Netherlands from the 16th through the 18th centuries; produced under the auspices of the Needle and bobbin club of New York, many of whose members exhibited the laces here reproduced in the Special loan exhibit of laces held in the Metropolitan museum of art during the summer of 1919. [To be in 4 pts.; pts. 1 and 2 now ready.] various paging il. pls. F N. Y., William Helburn, 418 Madison Ave. \$15 per pt.; \$60 set.

Murray, John IV.

John Murray III. 106 p. il. D N. Y., Knopf \$1.50 n.

Myers, Philip Van Ness

Mediaeval and modern history; 2nd rev. ed.; including the World War, 1914-1918. 14+694 p. col. front. il. maps D [c. '85-'20] Bost., Ginn \$2 n.

Newsholme, Sir Arthur

Public health and insurance; American addresses. 16+270 p. D c. Balt., John Hopkins Press \$2.50 n.

history ser.) Bost., W. M. Leonard \$7.50 n.

Nearing, Scott

Europe in revolution; a letter. 30 p. S [c. '20] N. Y., Rand School of Social Science, 7 East 15th St. pap. 10 c.

Nin, Manuel G.

El buen castellano; lecciones de lenguaje para 3er grado. [New ed.] 13+127 p. il. (part col.) D c. Chic., Scott, Foresman & Co. 48 c. n.

Niver, Harman Bay

Geography, Grade 5A, and 5B. [2 v.] il. maps O N. Y., Hinds, Hayden & Eldridge ea. 80 c. n.

Published in one volume at \$1.25 n.

Nyburg, Sidney Lauer

The gate of ivory. 375 p. D c. N. Y., Knopf \$2.25 n.

A story of politics in the days when the object of the game was the amount of spoils to be divided. The scene is laid in Baltimore.

Olmsted, Everett Ward, and Barton, Francis Brown, eds.

Elementary French reader; with exercises and vocabulary. 8+282 p. S c. N. Y., Holt \$1.20 n.

Payne, O. E.

Instrumental music is scriptural. 3+352 p. D c. Cin., The Standard Pub. Co. \$2 n.

Platt, Agnes

Practical hints on playwriting. 148 p. plans D c. N. Y., Dodd, Mead bds. \$1.50 n.

This book is designed to help the beginner in the art of writing a good play, and to clear away any obstacles which may beset the more advanced; there is also advice on the subject of stage technique.

Poole, Ernest

Blind; a story of these times. 416 p. D c. N. Y., Macmillan \$2.50 n.

A story illustrating the confused struggle of our time, its blindness and its constant groping after false values.

Postgate, R. W.

The Bolshevik theory. 240 p. (2 p. bibl.) D N. Y., Dodd, Mead \$2 n.

Partial contents: What is Bolshevism?; The pedigree of Bolshevism; Karl Kautsky; Industrial pacifism; Lenin;

Pyle, Robert

How to grow roses. 13th ed., 1920, rev. and enl. 121 p. (1 p. bibl.) il. pt. col. D c. West Grove, Pa., The Conrad & Jones Co. \$1.25 n.

Quimby, George F., and Paull, Charles H., comps.

English of leathermaking; lessons for adult English classes. [A text-book for foreign-

ers.] 25 p. il. O [c. '19] Bost., Associated Industries of Mass., Industrial Service Dept. 75 c.

Reade, Charles

The cloister and the hearth; a tale of the middle ages; ed. for school use by A. B. de Mille. New ed. 3+778 p. il. D (The Lake English classics) c. Chic., Scott, Foresman & Co. 88 c. n.

Regents (The) questions and answers in chemistry. 96 p. il. O [c. '20] N. Y., Regents Pub. Co., 32 Union Sq. pap. 60 c.

Repington, Lieut.-Col. Charles à Court

The first world war; 1914-1918; personal experiences. 2 v. 17+621; 581 p. O Bost., Houghton Mifflin \$12 n.

The diary of Col. Repington, which he kept during the war, and which is published intact.

Repplier, Agnes

Points of friction. 275 p. D c. Bost., Houghton Mifflin \$1.75 n.

Partial contents: Living in history; Dead authors; Woman enthroned; The strayed prohibitionist; Money; Cruelty and humour.

Rice, Sir Cecil Arthur Spring

Poems. [Edited with a short biography by Bernard Holland.] 31+181 p. D N. Y., Longmans, Green \$3 n.

Many of these poems were written when the author was Secretary to the Legation in Persia, although a few were written while he was British Ambassador to the United States.

Roche, Father W.

The children's bread; pt. 1, Holy mass and communion; hymns by Father J. W. Atkinson; il. by T. Baines, jr.; music by Sinclair Mantell. 95 p. D N. Y., Longmans, Green \$1.20 n.

Rochechouart, Louis Victor Leonde

Memoirs of the Count de Rochechouart in France, in southern Russia, the Napoleonic wars, 1812-15, and as commandant of Paris, 1788-1816; authorized tr. by Frances Jackson. 15+351 p. O N. Y., Dutton \$5 n.

Partial contents: Early years and journey to Odessa. Aide-de-camp to the Tzar; Mme. Narishkin in New Russia; Aide-de-Camp to the Emperor Alexander, 1812-1814; In the service of Louis XVIII.

Ruck, Berta [Mrs. Oliver Onions]

American snapshots. 132 p. nar. D c. N. Y., Dodd, Mead bds. \$1.75 n.

Essays on the American girl: pro and con.

Nitzsche, George E., comp.

Philadelphia. guide to the city; 8th ed. 111 p. front. (map) il. pls. S c. Phil., The Rotary Club of Philadelphia pap.

Ohio. Dept. of Public Instruction

A study of rural conditions in Ohio; legislative history, the one-room supervision, centralization and consolidation, community activities and extension work; the rural high school, the county normal school. 175 p. il. diagrs. O Columbus, O., Supt. of Public Instruction pap. gratis

Pittsburgh. Carnegie Library

The Pilgrims; selected material for use in connection with the Pilgrim Tercentenary celebration [a bibliography]. 13 p. D Pittsburgh, Pa., Carnegie Library of Pittsburgh pap.

Reichmann, Col. Carl

Ready references to the Infantry drill regulations, provisional, 1919 (Chapters 2, 3 and 4). 3+50 p. D c. El Paso, Tex., Watson Press pap. 50 c.

Reiser, Leslie

The super-Icarus. 8+142 p. (1 p. bibl.) D c. Bost., The Roxburgh Pub. \$1.25 n.

Rich, Irma Adelaide

Kendall genealogy; the descendants of Thomas and Francis Kendall of Charlestown and Woburn, Mass.; set forth in rhyme by Anstis Kendall Miles in 1855; now reprinted and rendered in prose with many additions. 38 p. D Bost., C. E. Goodspeed Co. bds. \$4.50 n.

Russell, Pauline

The power of deep breathing. 121 p. D c. Bost., The Four Seas Co. \$1.50 n.

Ryan, Archie Lowell

When we join the church. [Methodist ed.]; in collaboration with George Herbert Betts. 116 p. S (The Abingdon religious education texts: Weekday school ser.) [c. '20] N. Y. and Cin., Abingdon Press 75 c.

Sabin, Edwin Legrand

Into Mexico with General Scott; with il. by Charles H. Stephens. 316 p. col. front. pls. maps D (American trail blazers ser.) c. Phil., Lippincott \$1.75 n.

The adventures of a drummer boy with the 4th U. S. Infantry in Mexico in the year 1847, when 2nd Lieut. U. S. Grant was with General Scott in the Mexican campaign. This is an historical romance for boys, founded on fact.

Sait, Edward McChesney

Government and politics of France. 20+ 478 p. il. maps S (Government handbooks) c. Yonkers, N. Y., World Bk. Co. \$2.60 n.

Schaeffer, Evelyn Schuyler

Isabel Stirling. 403 p. D c. N. Y., Scribner \$2 n.

Romance of the childhood and later life of a girl; the story following her down the years until after her college days and marriage to a young army officer, and her subsequent life in an army post.

Searle, Katharine

Two plays; Roderick's career; Game! 136 p. D c. Bost., The Four Seas Co. bds. \$1.50 n.

Secor, Harry Winfield

The *how* and *why* of radio apparatus; a treatise on the principles underlying the operation of wireless transmitting and receiving instruments; with an appendix on Calculation and measurement of inductance. 160 p. il. diags. O c. N. Y., Experimenter Pub. Co. \$1.75 n.

Shakespeare, William

Shakespeare's Romeo and Juliet; ed. for school use by William Allan Neilson; rev. ed. 11+230 p. D (The Lake English classics) c. Chic., Scott, Foresman & Co. 52 c. n.

Shaw, Rev. John Mackintosh

The resurrection of Christ; an examination of the Apostolic belief and its significance for the Christian faith. 8+215 p. D N. Y., Scribner \$3.25 n.

Author is professor of apologetics and systematic theology, Presbyterian College, Halifax, Nova Scotia.

Roemer, Joseph

Function of secondary education; the services rendered the state of Tennessee by its first-class county high schools. 150 p. tabs. O (Contributions to educ., no. 1) c. Nashville, Tenn., George Peabody College for Teachers \$2.50 n.

Salisbury, Rollin D., and Alden, William Clinton

The geography of Chicago and its environs; 2nd rev. ed. 8+63 p. front. il. maps O (The Geographic Society of Chic., bull. no. 1) Chic., Univ. of Chic. Press pap. 50 c. n.

Speck, Frank Gouldsmith

Penobscot shamanism. various paging (bibl. foot notes) O (Memoirs of the Am. Anthropological Assn.,

Shelton, Mason Bradford

Rocky Mountain adventures. 192 p. front. (por.) D c. Bost., Christopher Pub. House \$1.50 n.

Shepard, Morgan [John Martin, pseud.]

John Martin's big book for little folk, no. 4. no paging col. front. il. pls. Q [c. '20] Bost., Houghton Mifflin bds. \$3.50 n.

A merry book for children, containing fairy tales, puzzles, poetry, history, plays, songs and other things.

Sims, Rear-Admiral William Sowden, and Hendrick, Burton J.

The victory at sea. 13+410 p. front. (por.) maps tabs. O '20 c. '19-'20 Garden City, N. Y., Doubleday, Page \$5 n.

Partial contents: When Germany was winning the war; The adoption of the convoy; American destroyers in action; American college boys and subchasers; The American mine barrage in the North Sea; Transporting two million American soldiers to France. Index.

Smith, Leo

Musical rudiments. 114 p. music S (Toronto Conservatory text book ser., no. 1) [c. '20] Bost., The Boston Music Co., 26-28 West St. pap. \$1 n.

Spalding, Walter Raymond

Music; an art and a language. 4+342 p. il. music O c. Bost., A. P. Schmidt Co. \$2.50 n.

Sprague, Charles Ezra

The philosophy of accounts. 4th ed. 9+ 161 p. O N. Y., Ronald Press \$2 n.

Stocking, Jay T.

Mr. Friend-o'-Man. il. D c. N. Y., Interchurch Press pap. 40 c.; 60 c.

Book of stories for children with a moral.

Strong, Edward Kellogg, jr.

Introductory psychology for teachers. 12+ 233 p. diags. O c. Balt., Warwick & York \$1.80 n.

Stouffer, Amos

Compositions, formulas and processes for the manufacture of sundry exterior and interior art marbles in concrete and marble; lumber and flooring sections with different compositions. 72 p. O [c. '20] York, Pa., York Pr. Co. \$25 n.

Swift, Jonathan

Gulliver's travels; a voyage to Lilliput; with il. by Maria L. Kirk. 110 p. col. front. col. pls. D (The children's classics) '20 c. '18 Phil., Lippincott 75 c. n.

v. 6, no. 4) Lancaster, Pa., Am. Anthropological Assn. pap. 50 c.

Spiritual exercises to serve for the annual retreat of a Carmelite, by the ecclesiastical superior of a Carmelite convent; tr. from the French by a religious of the Carmel of New Orleans. 271 p. O '20 New Orleans, La., Monastery of Discalced Carmelite, 1236 N. Rampart St. \$2.50

Stoek, Harry Harkness, and others

Bituminous coal storage practice. 157 p. (6 1/2 p. bibl.) il. pls. (part col.) maps tabs. O (Publications Experiment Station, bull. no. 116, Jan. '20) Urbana, Ill., Univ. of Illinois pap.

Taylor, Abigail Fletcher

Verses of today and yesterday. D c. Bost., Small, Maynard \$1.50 n.

Tequay, Anne

Making an American gentleman. [A novel.] 162 p. D c. Bost., Roxburgh Press \$1.25

Tormohlen, Herbert Virgil, ed.

Building plans for poultrymen and practical methods of poultry raising. 128 p. il. D c. Wavely, Ia., Poultry Breeders Pub. Co. 50 c.

Tridon, André

Psychoanalysis and behavior. 354 p. D c. N. Y., Knopf \$2.50 n.

Partial contents: Problems of childhood; Sleep and dreams; Problems of sex; The four schools of psychoanalysis [Freud, Jung, Adler, Kempf.] Index. A bibliography is added at the end of each chapter.

Trine, Ralph Waldo

The world's balance-wheel. 52 p. nar. D '20 c. '17-'20 N. Y., Dodd, Mead \$1 n.

A new chapter added to the fifth and succeeding editions of The higher powers of mind and spirit.

Troubetzkoy, Amelie Rives, Princess

As the wind blew; poems. 12+229 p. front. (por.) D [c. '20] N. Y., Stokes \$1.75 n.

With the exception of a half dozen, this collection of 54 poems has never been published before.

The ghost garden; a novel; front. by George W. Hood. 299 p. D (Popular copyrights) [c. '18] N. Y., Grosset & Dunlap \$1

Turner, Frederick Jackson

The frontier in American history. 375 p. D c. N. Y., Holt \$2.50 n.

Partial contents: The old West; The significance of the Mississippi Valley in American history; Contributions of the West to American democracy; Social forces in American history. There are bibliographical footnotes. Author is professor of history, Harvard University.

Van Dyke, Henry

The story of the other wise man; with many drawings in color and line by J. R. Flanagan. Autograph ed. 72 p. col. front. [autographed] pls. il. O [c. '95-'20] N. Y., Harper bds. \$10 (250 copies autographed by author)

Wallace, Mrs. Helen Kelsey Rhodes

Sleep as the great opportunity; or, Psychoma; with introd. by Elizabeth Towne. 155 p. front. (por.) D Holyoke, Mass., E. Towne \$2.50 n.

Formerly published under the title "Psychoma."

Todd, Albert May

Relation of public ownership to democracy and social justice. 29 p. O (Bull. no. 13) Chic., Public Ownership League of America pap. 50 c.

Turner, Harry Baker, ed.

"Argument settlers"; what has happened on and around Nantucket; a complete history of Nantucket in condensed form. 2nd ed. 5+6 p. map. S c. Nantucket, Mass., The Inquirer & Mirror Press pap. 25 c.

U. S. Artillery

History of the 322nd field artillery. 511 p. [4 p. songs] front. (por.) il. fold. maps Q New Haven, Conn., Yale Univ. Press priv. pr.

U. S. Dept. of Commerce. Bu. of Foreign and Domestic Commerce

Foreign commerce and navigation of the United States for the calendar year 1919. 90+577 p. tabs. Q

Ward, Mary Augusta Arnold [Mrs. Humphry Ward]

Helena; front. by G. Allan Gilbert. 356 p. D (Popular copyrights) [c. '19] N. Y., Grosset & Dunlap \$1

Weir, Albert E., comp.

Piano duets the whole worlds plays; a collection of forty standard musical compositions arranged as four-handed pieces, including classic, modern, light, sacred and operatic numbers. 255 p. O (Whole world ser. no. 17) [c. '20] N. Y., Appleton \$1.25

White, Stewart Edward

The magic forest; a modern fairy story. 146 p. il. D (Popular copyrights) [c. '02-'03] N. Y., Grosset & Dunlap \$1

White, William Patterson

Paradise bend; front. by Ralph Pallen Coleman. 287 p. col. front. D c. Garden City, N. Y., Doubleday, Page \$1.90 n.

A story of the old West, when the man with the gun was the most respected citizen in the community.

Wild west cowboy cut-outs. no paging col. il. obl. O [c. '20] N. Y., The Nourse Co., 114-120 East 23rd St. pap. 40 c.

Wilde, Oscar Fingall O'Flahertie Wills

The happy prince and other tales; il. by Charles Robinson. 133 p. col. front. col. pls. O N. Y., Brentano's \$4 n.

Printed from large type, with twelve elaborate illustrations in color.

Williams, Jennie C.

Us two cook book; containing tested recipes for two persons. rev. and enl. edition. 320 p. tabs. D [c. '20] N. Y., Harper \$1.50 n.

Williams, William Carlos

Kora in hell; improvisations. 86 p. front. O c. Bost., The Four Seas bds. \$2 n.

Wilson, George Henry

A manual of dental prosthetics. 4th and rev. ed. 17+600 p. il. D [c. '11-'20] Phil., Lea & Febiger \$5.50 n.

Wyatt, E. M.

Blue print reading; interpreting working drawings. 86 p. plans obl. O [c. '20] Milwaukee, Wis., Bruce Pub. Co. \$1 n.

A manual for carpenters, masons, builders, electricians, machinists, etc., teaching them the fundamentals of reading the blue print.

['20] Wash., D. C., Gov. Pr. Off., Supt. of Doc. \$1.25

U. S. Dept. of Commerce. Bu. of the Census

Central electric light and power stations; with summary of the electrical industries. 184 p. tabs. O (Census of electrical industries, 1917) ['20] Wash., D. C., Gov. Pr. Off., Supt. of Doc.

U. S. Geological Survey

Mineral resources of the United States in 1919; preliminary summary; introd. by G. F. Loughlin; statistics assembled by Martha B. Clark, from data furnished by specialists of the Division of Mineral Resources, pub. Sept. 8, 1920. 128 p. tabs. charts O (Dept. of the Interior) Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap.

U. S. Infantry Association

The Infantry score book. 4th ed. 96 p. il. tabs. diagrs. O c. Wash., D. C., The United States Infantry Assn. pap. 35 c.

The Publisher's Weekly

62 West 45th Street, New York

Subscription Rates

In Zones 1, 2, 3, 4, and 5.....	\$6.00
In Zones 6, 7, and 8 and Canada.....	\$6.50
To foreign countries.....	\$7.00
Single copies, 15 cents. Educational Number, in leatherette, \$1.00; Christmas Bookshelf, 25 cents.	

Advertising Rates

Front section (full pages only)	\$60.00
Back Section—	
One page	50.00
Half page	30.00
Quarter page	15.00
Eighth page	7.50

The above rates are unspecified positions. Special rates for preferred positions.

Higher rates for the Summer Reading, Educational Number and Christmas Bookshelf, and for the monthly Book Review supplement sections.

Advertising copy must reach us Monday noon—earlier if proof is desired out-of-town. Forms close Wednesday night.

Under the headings of "BOOKS WANTED" and "BOOKS FOR SALE" subscribers are charged 15c a line (no charge for address); non-subscribers 20c a line, address extra. Bills for this service will be rendered monthly. Objectionable books are excluded as far as they are noted.

In answering, please state edition, condition and price, including postage or express charges. Houses that will deal exclusively on a cash-on-delivery basis should put [Cash] after their firm name. The appearance of advertisements in this column, or elsewhere in the WEEKLY does not furnish a guarantee of credit. While it endeavors to safeguard its columns by withholding the privileges of advertising should occasion arise, booksellers should take usual precautions in extending credit.

Write your wants plainly, on one side of the sheet only. Illegible "wants" are ignored. The WEEKLY

is not responsible for errors. Parties with whom there is no account must pay in advance.

Under "HELP WANTED" or for other small undisplayed advertisements, the charge is 20 cents a nonpareil line. No reduction for repeated matter. Count seven words to the line.

INDEX TO ADVERTISERS

	Page
American News Co., Inc.	1232
Atlantic Monthly Press	1224
Baker & Taylor Company	1285
Barse & Hopkins	1231
Bobbs-Merrill Company	1218, 1219
Bond (David H.)	1285
Book Company, Ltd.	1279
Books for Sale	1283-1284
Books Wanted	1270-1283
Business for Sale	1284
Century Company	1287
Crowell (T. Y.) Co.	1228
Dodd, Mead & Co.	1213
Doran (G. H.) Co.	1209, 1211, 1217
Dutton (E. P.) & Co.	1220
Graham (Charles E.) & Co.	1229
Greenwood Bookshop	1283
Hoskins (Chapin)	1284
Henley (N. W.) Pub. Co.	1233
Holt (Henry) & Co.	1221
Jones (Marshall) Co.	1222
Jordan & Co.	1283
Knopf (A. A.)	1227
Lane (John) Co.	1212
Lippincott (J. B.) Co.	1288
Little & Ives (J. J.) Co.	1285
Little, Brown & Co.	1214
Longmans, Green & Co.	1230
Macmillan Company	1234
McClurg (A. C.) & Co.	1286
Merriam (G. & C.) Co.	1215, 1216
Reilly & Lee Co.	1223
Remainders	1284
Scott Coin & Stamp Co.	1280
Situations Wanted	1284
Stewart & Kidd Co.	1280
Stokes (F. A.) Co.	1210
Tapley (J. F.) Co.	1285
Terquem (Librairie J.)	1269
Wilde (W. A.) Co.	1286
Wycil & Co.	1269

Concerning Book-Trade Directories

Publishers and booksellers who may be interested in directories of the book-trade in other countries will be interested in the announcement that the Technical Publishing Company of London has acquired the copyright of Clegg's "International Directory of Booksellers" and are planning to issue a new edition within the next twelve months. As no issue has been published since 1914 this outlook for an up-to-date list of dealers in all countries of the world is something to be thankful for.

The directories of publishers and booksellers in the United States and Canada which forms part of the "American Booktrade Manual, 1919" were revised up to July 1st, 1919. It is planned to publish this Manual every three years, the next to appear in 1922.

October 23, 1920.

THE PUBLISHERS' WEEKLY.

RARE BOOKS, AUTOGRAPHS AND PRINTS

The library of the late Rear-Admiral Robley D. Evans, including works of popular authors, general and naval history and miscellaneous literature, with additions, will be sold in Philadelphia, by Stan V. Henkels, October 26 and 27.

A collection of rare Americana, English literature and historical books and pamphlets from various consignments will be sold at Heartman's, in Rutland, November 1. The Americana consists of books of the early west, newspapers, genealogy and books about the North American Indians.

At an auction sale of rare postage stamps in Paris a dealer paid \$22,000 for a lightly cancelled two-penny Mauritius stamp issued in 1847. The same person obtained also the companion orange red penny stamp of the same country for \$9000. It is said that there is very great interest in France in all lines of collecting—manuscripts, rare books, autographs, and stamps—and these figures for stamps together with the prices recently paid for manuscripts tend to confirm it.

The series of brochures edited by Louis A. Holman, to be known as the Goodspeed monographs, opens with the publication of a study of the work of a young American etcher who made his debut here only three years ago—Arthur William Heintzelman. The monograph is well printed, contains thirty-two pages, nine illustrations and a complete list of the artist's etchings. This list shows that he began etching in 1915, and, up to the end of 1919, had made seventy-two etchings.

The rare book department of E. P. Dutton & Company, New York, is using the eve of the hundredth anniversary of the death of Napoleon as an opportune time for offering an extensive collection of books relating to his life, campaigns, his family and friends. The most valuable portion is the Colonel Mark Wilks and Sir Tollemarche Sinclair collection which was made by the custodians of the Island of St. Helena during the Emperor's residence there. Gathered under one cover are examples of all the known varieties of Napoleon's signature; the manuscript genealogy of the Beauharnais family; a manuscript of the King of Rome; a letter from Napoleon's father and the Signal Book used on the Island of St. Helena to notify the garrison of Napoleon's movements about the Island. There is also included a long letter from Lord Nelson.

The private library of John H. Cavender, late of St. Louis, Mo., now of Dallas, Texas, will be sold by the American Arts Association, October 27, 28 and 29. The collection, numbering 1402 lots, many of which represent a number of volumes, consists of Americana, of the Colonial and Revolutionary War period,

early western history, adventures and travels, state histories, Indians and border warfare and Lincolniana; choice sets of modern English and American authors; first editions of modern authors, including Mark Twain, Bret Harte, Lafcadio Hearn, Leigh Hunt, Andrew Lang, William Morris, Theodore Roosevelt, Robert Louis Stevenson, Woodrow Wilson, and others; collector's books on book collecting, ancient brasses, furniture, pottery, porcelains, rugs and silverware; illustrated books on fishing, hunting, shooting, horsemanship and fencing; illustrated books on travel of many countries; and books on etchers and engravers, colored plate and costume books, symbolism and witchcraft and publications of the Riverside Press, Essex House and Vale Presses. The books are generally in very fine condition.

Part II (A—Hyde), of the library of Charles J. Barnes will be sold at the Anderson Galleries, October 25, 26 and 27. It consists of many desirable books, in fine condition, including incunabula, archaeology, history, bibliography, poetry, biography, court memoirs, sporting and colored plate books, collected sets, and many books beautifully bound by the best English and French bookbinders. Among some of the rarer items are a fine copy of the first issue of the first edition of Barham's "Ingoldsby Legends," 1840-42-47; Lord Byron's "Fugitive Pieces," London, 1886, facsimile reprint of the suppressed edition of 1806, illustrated with thirty-nine original pen and ink drawings by Cronin; the editio princeps of "Cato Major," 1475; Dawson's "The Good Huswife's Jewell," 1610, an early and rare book on cookery; several presentation copies of the books of Eugene Field with interesting inscriptions by the author; the very rare first edition of Boccaccio, with the text of Dolce, 1541; and the first Edinburgh edition of Burns's "Poems," 1787.

Mrs. Charles D. Dickey, chairman of the Poe Cottage Committee of the Bronx, has issued an appeal for funds for the preservation and maintenance of this historic building situated in a little park at Fordham. She says that repairs on the structure must be made if the cottage is to be kept for posterity. The city gave the use of a small park named after the poet, at Kingsbridge Road and the Grand Concourse, in the Bronx, on which the cottage now stands, but all other expense incident to keeping it open to the public and in repair must be borne by popular subscriptions. This small house, with its relics of Poe, is one of the literary landmarks that New York cannot afford to neglect. It was the home of the poet for a considerable period of literary activity, and here his beloved wife, Virginia, died in 1847. It would be a reproach on America's appreciation of her own literary geniuses if she should withhold sufficient funds to keep this shrine in a proper state of preservation.

RARE BOOKS, AUTOGRAPHS AND PRINTS

The Columbia Trust Company's branch, at Third Avenue and East 148th Street, has been appointed to receive funds in behalf of the committee.

Part I of the library of Charles J. Barnes, consisting of Americana, was sold at the Anderson Galleries, October 13 and 14. The attendance was fair and the bidding indicated good judgment as to values. There was very little reckless buying and on the other hand there were but few items that did not bring fair prices. It is quite probable that we are entering upon a period of careful examination and appraisal, all of which, in the end, will tend toward healthy development. Among some of the rarer items and the prices which they brought were Balestier's "The Annals of Chicago," 1840, first edition of rare Chicago imprint, \$195; Chicago "General Directory," 1844, first directory published with the advertisements, \$55; Hayward's "Natural and Aboriginal History of Tennessee, 1823, \$165; Hennepin's "New Discovery of a Vast Country in America," London, 1698, \$225; "Book of Commandments for the Government of the Church of Christ," Zion, 1833, the only perfect copy known of this Mormon rarity, \$325; Cotton Mather's "Magnolia Christi Americana," London, 1702, fine copy of rare first edition with autograph letter of the author, \$110; Las Cases's "Entre los remedios que don fray Bartolomeo de Las Casses," etc., 1552, original edition of Las Cases third tract and the earliest work issued advocating the abolition of slavery, \$100.

At the Keppel Galleries a collection of Zorn etchings is shown as a memorial exhibition. The portrait of Renan has the place of honor. All the best known nudes are represented including two new plates, the last etched by the great artist. A number of rare plates loaned from private collections are shown; among them are "The Waltz," "Rosita Mauri," and "St. Ives." In the preface to the catalog David Keppel pays a high tribute to Zorn as a painter. When Mr. Keppel was in Stockholm an exhibition of paintings by Zorn and Lilienfors was in process of arrangement and an advance view was secured for him. "Unfortunately in this country," he writes, "we see very few paintings by Zorn, and, well as I know his masterly work as an etcher, that exhibition was a perfect revelation to me. I had no idea what a splendid, powerful talent he had as a painter. There was a series of small sketches in oil of quite extraordinary beauty. Some of the most beautiful paintings bore dates within the last year or so. Not only the superb quality but the actual number and importance of the canvasses were astounding. The feeling of open air and sunshine of the summer in that northern country remained with one for days. I had never realized before how truly Zorn had left the impress of

his broad, sunny nature to his art—in painting as well as in etching."

F. M. H.

A Bit of History

As an indication of how recent in world history is the development of mechanical paper making which has made the great development of the book industry possible, there is a news note in an English paper that states that in the Sawston mills a paper machine which was erected by Fourdrinier, inventor of the paper making machine, one hundred years ago has just been scrapped. This machine has done work all thru these years, even tho its speed has been outdistanced by later improvements.

Auction Calendar

Monday, Tuesday, Wednesday, October 25th, 26th and 27th at 2:30. The Library of Charles J. Barnes (Part 2). English Literature (A-Hyde). (No. 1523; Items 747.) Anderson Galleries.

Thursday and Friday, October 28th and 29th, at 2:30 and 8:15. Miscellaneous books in all branches of literature, a New York collection. (No. 1521; Items 1429.) Anderson Galleries.

Monday, November 1st, at 1 o'clock. Rare Americana. (No. 108; Items 266.) Heartman's, 101 Grove Street, Rutland, Vermont.

Monday and Tuesday afternoons, November 8th and 9th, at 2:30. Books relating to California, Oregon and the West Coast. (No. 1528; Items 675.)

Thursday, October 28th, 10:30 and 2:30. (No. 165; Items 814.) A New England Collection of Americana. The Walpole Galleries.

Catalogs Received

Rare Books. (No. 20; Items 316.) The Rosenbach Company, Philadelphia and New York.

Rare and Beautiful Books. (No. 405; Items 614.) Francis Edwards, 83 High Street, Marylebone, W. I.

Rare and Curious Books. (No. 55; Items 426.) John Metcalfe-Morton, 1 Duke Street, Brighton, England.

Theological Literature. (No. 559; Items 2062.) Charles Hingham & Son, 27a Farrington Street, London, E. C. 4, England.

LIBRAIRIE J. TERQUEM

1, RUE SCRIBE, PARIS

Export Booksellers and Bookbinders
Agents for Universities, Public Libraries and
Institutions in America

Special ability for second-hand items

Correspondence solicited

Otto Sauer Method

French German Spanish Italian
With Key \$1.50 Without Key \$1.25

Generous Discounts to the trade

Wycil & Company, New York

THE WEEKLY BOOK EXCHANGE

Books Wanted and For Sale

BOOKS WANTED

W. Abbatt, Tarrytown, N. Y.

Lauman's Adventures, 2 vols., or vol. 1 only. State color.
 Frank Leslie's Boys' and Girls' Weekly, 1874-84.
 Large lot. Send for list of nos.

Jeannette Adams, Masonic Temple, Elmira, N. Y.

Adventures of Huckleberry Finn, 1st or early ed.
 Hudson's History of American Journalism.
 Autograph of author of Green Mountain Boys.
 Gibson's Our Mauve Orchids.

Allegheny County Law Library, 9th Floor, County Building, Pittsburgh, Pa.

Public Utilities Reports

Ariz. Ry. Comm., 1909, 1911.
 Conn. R. R. Comm., 1853-54, 1854-55, 1856-57, 1859, 1861, 1867 and Spec. 1876.
 Ga. R. R. Comm., 1893.
 Ky. R. R. Comm., 1880, 1882, 1884.
 Me. Bd. of R. R. Comm., 1858, 1859, 1861 to 1869 both incl. 1875.
 Mass. Gas and Elec. L. Comm., 1887.
 Miss. R. R. Comm., 1909-11.
 Mo. R. R. Comm., 1876 Spec.
 Neb. Transp. Bd., 1887, 1889 to 1896 both incl.
 N. H. R. R. Comm., 1845, 1846, 1847, 1848, 1853, 1854, 1856, 1859, 1860, 1877.
 S. Dak. R. R. Comm., 1891-92, 1901.
 Wis. R. R. Comm., 1883.
 Wyo. Pub. Ser. Comm., 1914-16.
 Rate Research, vol. 2.
 Session Laws
 Ala. 1831-32, 1840-41.
 Ark., 1850-51; Nov., 1861; Nov., 1868; 1871.
 Fla., June, 1845; 1860-61, 1863-64, 1864-65, 1870, May, 1870.
 Neb., Dec., 1855.
 New Mex., 1851-52, 1855-56, 1856-57, 1859-60, 1860-61, 1863-64, 1864-65, 1865-66, 1867-68, 1868-69.
 Laws of Territory "Kearny Code," Sante Fe, Oct. 7, 1846, 1 vol.
 Laws of Territory, 1851, Sante Fe, 1852, 1 vol, English editions.
 N. Car., 1817 and 1818, Pub. and Priv.
 Ore., 1862 Spec.; Dec., 1865, Gen. and Spec.

Aldus Book Co., 89 Lexington Ave., New York

Burroughs, Walt Whitman as Poet and Person.
 Warren, The Lily and the Poet.
 Any books on or by Walt Whitman.
 Brandes, Buddha, Confucius, Mohamet.
 Harvard Classics.

Associated Students' Store, Berkeley, Cal.

Quain, Microscopic Anatomy, Longmans.
 Lee, Microtommists Vade, Mecum (Blakiston).
 Minchin's Protozoa.

Bailey's Book Store, Vanderbilt Sq., Syracuse, N. Y.

Guide to Lake Louise Regions, Walter Dwight Wilcox.

William M. Bains, 1215 Market St., Philadelphia, Pa.

Warner's Library Universal Literature, 30 vols.
 Lewis ed. Blackstone, pub. Ress Welsh, Phila.

G. A. Baker & Co. 144 E. 59th St., New York

Tarbell, History of the Standard Oil Co., new ed.
 McCormick, Cyrus H., Life and Times of.
 Wells, Fly Rods and Fly Tackle.

Baptist Standard Publishing Co., 701 Slaughter Bldg., Dallas, Tex.

Hymns of Martin Luther, set to their original melodies with English version by Bacon and Allen.

Barnie's Bookery, 724 E St., San Diego, Cal.

Encyclopedia Britannica, handy vols., limp leather.
 Farmer, Boston Cookery, about 1906 ed.
 James, G., Wonders of the Colorado Desert.
 Swedenborg, Concordance.
 Walker and Field, Corporation Finance.
 Harvard Classics.
 Lodge, H. C., History of Nations.
 Sorensen, A. L., Early History of Nebraska.
 Stanley, Order No. 11.

N. J. Bartlett & Co., 37 Cornhill, Boston, Mass.

Home Book of Verse, 2 vol. ed.
 Adventures of Sherlock Holmes, Fenno ed.

C. P. Bensinger Code Book Co., 13 Whitehall St., New York

Meyers 30th Edition Cotton Code.
 A B C 5th A1 Telegraph Code.
 Liebers Standard Code.
 Pocket Edition Western Union, Universal.
 Kellys, Thomas Directories.
 Any American-Foreign Language Code.

Arthur F. Bird, 22 Bedford St., Strand, London, Eng.

Durck, Atlas and Epitome of Pathologic Histology, 2 vols.

Bobbs-Merrill Co., Indianapolis, Ind.

Life of John Marshall, Albert J. Beveridge, 4 vols., 1916 ed.

Brentano's, Fifth Ave. at 27th St., New York

Lost World, Conan Doyle, pub. Doran, or reprint.
 Child of the Dawn, Benson, pub. Putnam.
 Stolen Emperor, Fraser, pub. Dodd, Mead.
 Memoirs of Duc de Joinville, Holt, or any ed.
 Turks or Mongols, Cahun (?).
 Addresses and Orations, Rufus Choate.
 My Fairyland, Malcome.
 Adorable Sons, 2 copies.
 Richard Raynal Solitary, Benson.
 Sicily Painted and Described, Pisa and Munson.
 Beautiful Wales, Fowler and Thomas.
 Yorkshire Painted and Described, Home, 71 full-page ill.
 The Garden That I Love, Austin and Elgood.
 Highways and Hedges Painted and Described, Benger.
 Edgar Beecher Bronson.
 In Closed Territory.
 Hunting in British East Africa.
 The Belgian Hare.
 French Revolution, 3 vol. Centenary ed., Carlyle.
 Mediaeval and Modern Times Impressions of 1916, Robinson.
 History of Theatrical Art, 6th vol., Wantzius.
 Garden Without Walls, Dawson.
 Eat Your Way to Health, Rose.
 Is That Lamp Going Out, Florence Nightingale.
 Anatomy of Love, De Gourmout.
 Pasteboard Crown, Clara Morris.
 Bass, Pike, Perch and Others, Henshall.
 Anglers' Workshop, Frazer.
 The Small Mouthed Bass, London.
 Terence O'Rourke, Gentleman Adventurer, Vance.
 A Last Memory of R. L. Stevenson, Eaton.
 Lady Duff Gordon's Letters.
 Martin Rivas, Blestgana.
 Mr. Polly, Wells.
 Official Book of Panama Pacific Exposition.
 Construction of the Violin, Smith.
 Art of Worldly Wisdom, Gracian.
 Crests of Great Britain and Ireland, Fairbaird.
 Further Side of Silence, Clifford.
 West Is West; Good Men and True, Rhodes.
 Christina Rossetti's Time Flies. A Reading Diary.
 Travels, 1749, Kaluis.

BOOKS WANTED—Continued

Brentano's—Continued

A Book of Mystery and Vision.
 Strange Houses of Sleep, Constant.
 The Earth, Hine.
 Historic Summer Haunts from Newport to Portland.
 American Stud Books, complete.
 Racing Records, 1900-1920.
 The Parsifal of R. Wagner, Kuffesath.
 Scotch-Irish in America, Bolton.
 Stoic Philosophy, Murray.
 Points About Poetry.
 Second Reader, McGuffey, 2 copies.
 Revolutions of Civilization, Petrie.
 Jokai, Poems of Petopi; Told by the Death's Head;
 Debts of Honor. Hungarian Nabob; Midst the Wild
 Carpathians; Modern Midas; Poor Plutocrats.
 Pretty Michal.
 Who Can Be Happy and Free in Russia, 2 copies.
 Fragments of Sam Slich, Halliburton.
 Under the Hill, Beardsley.
 Man With Club-Foot.
 Thru the Wall.
 Rhoda Boswell.
 A Young Man's Jesus, Barton.
 Timars Two Worlds, Jokai.
 The Fourth Estate.
 Problem on Greek Ethics, Symonds.
 Life Battles and Career of Battling, Nelson.
 Life, Battles and Career of Battling Nelson.
 Mrs. Jefferson Davis, ex-Pres. of Conf. States, Bel-
 ford.
 Consular Treaty Rights and Most Favored Clause.
 Lady Penelope, Roberts.
 The Pale Horse, Savinkov.
 The Covenanters, Taft.
 The Daltons, Lever, large, blue cloth ed., pub. Little,
 Brown.
 Blue Lagoon, Stackpole.
 The Complex Soul, Dolores.
 Longfellow's Country, Baker.
 Aristotle, Taylor.
 Tono Bungay, Wells.
 Snow-Fire, pub. Harper Bros.
 Gals' Gossip, Burstead.
 Valdes, Jose: La Herncana Salisulpitio.
 Alarcon, El Hazbelena; El Capitan Veneno.
 Robespierre, Belloc.
 Lines of Descent from Lonorea New Eng Ancestors.
 The Long Roll, Johnston, 1st ed., autographed.
 Battleground, Glasgow.
 An Article of Esek Hopkins, Grieve, pub. New Eng.,
 Mag., 1897.
 Chink in the Armor, Lowndes.
 Jettatura and Other Stories, Gautier.
 Japanese Flower Arrangement, Averill.
 Semiranis, Peple.
 Culture by Conversation, Waters.
 Two White Nations, Von Hase.
 Candles in the Wind, Douglas.
 The South Wind, Douglas.
 Mystery of Choice, Chambers.
 Dewey, The No Breakfast Plan; Fasting Cure; The
 True Science of Living.
 Sven Hedin's Through Asia.
 The Romances of Amosia Ra, Thurston.
 The Message of Man, Coit.
 Research Methods in Ecology, Clements.
 Village of Vagabonds, Smith.
 The World and Its People, Bryan.
 Cosmogony and Evolution, Ingalese.
 Poems, Seeger, 1st ed.
 The Room With the Door, Molineau.
 Rupert Brooke, Marsh.
 Foreign Exchange Text Book.
 Building, by a Builder.
 Coaching Days and Ways, Cumming.
 House Organ, How to Make it Produce Results,
 Wilson.
 Chance in Chain, Guy Thorne, pub. Macmillan.
 Life in a Garrison Town, O. F. Bilse, pub John
 Lane, 1914.
 Jena or Sedan, F. A. Beyerlein, pub. Doran.
 York Labor News.
 Glimpses of My Life at a German Court, Countess
 Schimmelmann, pub. Dodd, Mead.
 Prostitution in Europe, Abraham Flexner, pub. Cen-
 tury.

Brentano's—Continued

Woman, A. Bibel, pub. Socialist Lit. Co. or New
 Henry Halsalle, German Spy, Male and Female, pub.
 Werner Laurie; German Woman and Her Master,
 pub. Werner Laurie.
 The American Language, Mencken.
 Harvard Classics.
 Naval Architecture, Charnock.
 William Hepworth Dixon, Catherine of Aragon;
 Royal Windsor; White Conquest; Lord Bacon;
 John Howard and the Prison World of Europe.
 Riding Recollections, White, Melville.
 The Bible of Amiens, Ruskin.
 Encyclopedia Britannica, lambskin.

Bridgman's Book Shop, 108 Main St., Northampton,
 Mass.

Oliver Elton's Survey of English Literature from
 1770-1830, 2 vols.

Brooklyn Museum, Eastern Parkway, Brooklyn, N. Y.

Earle, Alice Morse, Childhood in the Olden Time.

Recreation, April, 1918.

Entomological News, vol. 14, no. 1.

R. L. Bryan Co., Columbia, S. C.

History of the Cheraws, Bishop Gregg.

Burrows Bros. Co., 633 Euclid Ave., Cleveland, Ohio
 Mean Streets.

Cadmus Book Shop, 312 W. 34th St., New York

Arnold, Note Books.

Lucas, Over Bremertom's.

Campion & Co., 1318 Walnut St., Philadelphia, Pa.

Tod Sloan's Book.

C. N. Caspar Co., 454 E. Water, Milwaukee, Wis.

Meilhac and Halevy, Frou Frou, paper or bound,
 Eng.

Ryan and Carpenter's Addresses to Law School.

Brady, Richard the Brazen.

Foote, Plain Home Talk, English, Spanish and
 French versions, State year of issue, number of
 pages, etc.

Social Science, by a Doctor of Medicine, pub. True,
 London.

C. T. Cearley, 128 J St., Fresno, Cal.

Shinn, Literature of the Pacific Coast, 2 copies.

Bashford, Literary Development of the Pacific Coast,
 2 copies.

Central Book Co., 93 Nassau St., New York

Marshall, Political Economy.

Positive Theory of Capital, Bohm Bawerk.

McLeod, Theory of Credit.

McCulloch, Banking and Exchange.

Gray's Essays on the Nature and Use of Money.

Brown, W. H., The Story of a Bank.

George M. Chandler, 75 E. Van Buren St., Chicago

Brewer, Phrase and Fable.

Ross, Theory of Pure Design.

Coyner, The Lost Trappers, 1st ed.

Cleveland, R. J., Voyages and Commercial Enter-
 prises, 2 vols., 1842.

Sykes, Persia, 2 vols.

Beardsley, Under the Hill, 1st ed.

Adams, Henry, History of the U. S., 9 vols.

Arts and Decoration, Jan. and May, 1919.

Beyond the Back of Silence.

Bullen, Idyls of the Sea; Call of the Deep.

Chase, Owen, Loss of the Essex.

Children's Funny Book, Lothrop, 1879.

Flaubert, Mlle. de Maupin, French text, good ed.

Hamblen, On Many Seas.

Harnack, The Sayings of Jesus.

Herndon's Lincoln, 3 vols.

Ibanez, Four Horsemen, 1st ed.; Mare Nostrum, 1st
 ed.

Tom Jones, vol. 2, Macmillan Lib. Eng. Classics.

Libbey and Hoskins, Jordan Valley an Petra, 2 vols.

MacMillan, Life of George Matheson.

Masefield, On the Spanish Main.

Pattulo, The Untamed.

Sturgis, Architecture, vol. 3.

Mark Twain, Tom Sawyer, 1st ed.

BOOKS WANTED—Continued

Columbia University, New York

S. Johnson's Works, vol. 7, Literary Club ed., 1903.
 G. Murray, History of Ancient Greek Literature, latest ed.
 U. S. General Staff, American Campaigns (the text), M. T. Steele, 1909.
 Monro, Digest of Justinian, trans., 1907, Putnam Sons.
 Von Sybel, Founding of the German Empire, vol. 1, 1898, Crowell.
 Windelband, History of Ancient Philosophy, trans. by Cushman, 1910, Scribner.
 New York Commission of Accounts, Government of New York City, 1915, Little.

Columbia Univ. Press Bookstore, 2960 B'way, N. Y.

Cleveland, Presidential Problems.
 Ganot, Physics.
 Encyclopedia Britannica, 11th ed., leather.

Columbus Book Exchange, 10 E. Chestnut St., Columbus, Ohio

Harrison, Recollections, Grave and Gay.
 Lord's Beacon Lights, 10 vol. ed.
 Milman's History of Christianity.
 Moose Hunters, author unknown.

Luther M. Cornwall, 227 Pennsylvania Ave., N. W., Washington, D. C.

Ouida, Wanda.
 Silberrad, Good Comrade.
 Godfrey, Poor Human Nature.
 Buchanan, Debutante in New York Society.
 Mumford, On Rugs.
 Bourke, On Border with Crook.
 Ramacharaga, Mystic Christianity.
 Gates, The Plow Woman.
 Walt Whitman, all rare items.
 O'Conner, Good Grey Poet.
 Burroughs, Walt Whitman, 1867 or 1871.
 Kains, Pruning Principles.
 Dufour, American Vine Dressers' Guides.
 Loubat, American Vine Dressers' Guides.
 Adlum, Cultivation of the Vine in America.

Cossitt Library, Memphis, Tenn.

Diderot, Rameau's Nephew.
 Newmark, Salesmanship.

Dartmouth College Library, Hanover, N. H.

Banning, K., Mon Ami Pierrot.
 Begg, P., Development of Taste.
 Brooks, Corruption in American Life.
 Calvert, Goethe, Life and Works.
 Cole, Labor in War Times.
 Davies, Finances of Great Britain and Germany.
 Dobschuetz, Christian Life in the Primitive Church.
 Eaton, Civil Service in Great Britain.
 Goethe, Conversations.
 Harris, Elder Conklin.
 Hirn, Sacred Shrine.
 Holback, System of Nature, trans. by Robinson.
 Jones, Michael and His Lost Angel.
 Kempe, Memoir on the Theory of Math. Form.
 Lanciani, Roman Forum.
 Longridge, Internal Ballistics.
 McTaggart, Studies in the Hegelian Dialectic.
 Moses, Establishment of Spanish Rule in America.
 Phillipson, Age of Reformation.
 Powderly, Thirty Years of Labor, 1859-1889.
 Reade, Perilous Secrets.
 Robertson, Buckle and His Critics.
 Seashore, Child Welfare Res. Station.
 Williams, Bramanism and Hinduism, 1883.

John F. Davies, P. O. Box 211, Butte, Mont.

Browne, F. F., The Golden Treasury of Poetry and Song, intro. by R. H. Stoddard, pub. N. D. Thompson & Co. N. Y. and St. Louis.
 Grant's Memoirs, vol. 2.
 Zola, Emile, Works.

R. Davis, 36 Vesey St., New York

Melville, White Jacket, 2 copies; Moby Dick, 2 copies; Omoo; Typee.
 Monro, History of Education, 3 vols.

Denholm & McKay Co., Worcester, Mass.

Cassell's Encyclopedia of Photography, cloth.

Detroit Public Library, Detroit, Mich.

Booth, Steam Pipes; Their Design and Construction.
 Chadwick, A Treasury of Helpful Verse.
 Chamberlain, Hans Holbein, the Younger, 2 vols.
 Cox, Classified C. P. A. Problems and Solutions.
 Hawkins, Smith & Neville, Papers on the Design of Alternating Current Machinery.
 Hogson, Chinese Pottery and Porcelain, 2 vols.
 Inskip, Tables for Roof Framing.
 Johnson, Peat and its Uses.
 Knox, Spirit of the Soil.
 Lafond, Degas.
 Roper, Handbook of Land and Marine Engines.
 Smith and Cheetham, Dictionary of Christian Antiquities.

F. M. DeWitt, 1609 Telegraph Ave., Oakland, Cal.

Ross, Changing Chinese.
 Smith, Chinese Characteristics.
 Smith, Village Life in China.
 Smith, China in Convulsion.
 Bashford, China: an Interpretation.
 Weale, Indiscreet Letters from Peking.
 Pitman, Chinese Wonder Book.
 Peters, Life of Kit Carson.
 Fremont, Expedition, 1843-44.
 Lermontov, A Hero of Our Time, 2 copies.
 Robinson, Life in California, 1846.
 Johnson, Pioneer Spaniards of N. A., 25 copies.
 Munsterberg, Psychology and Social Sanity.
 Republican Party National Convention, 16th official report of proceedings, 1916 convention.
 Republican Party National Convention, 14th official proceedings, 1908 convention.
 Democratic Party Convention, official report proceedings, conventions of 1896, 1900, 1904, 1908, 1912, 1916.

Dixie Business Book Shop, 41 Liberty St., New York

Letters and Lettering, Brown, 3 copies.
 Accountancy Problems, Greendlinger.
 Corporation Accounting, Rahill.
 Partnership Accounts, Child.
 Short Rules Commercial Calculations, Murphy.
 A Perplexed Philosopher, H. George.
 Factory Costs, Webner.
 C. P. A. Questions and Answers.
 Banking and Commerce, Geo. Hague.
 Speculation on Stock and Produce Exchange, Emery.

Robert W. Doidge, 16 Elm St., Somerville, Mass.

Any book on Magic, Conjuring, Gambling, etc.

E. P. Dutton & Co., 681 Fifth Ave., New York

A. D. 2000.
 Abraham, The Night Nurse.
 All Expenses Paid.
 Anderson, Munro, The Roustabouts.
 Bicknell's In Praise of the Dog.
 Buck, Cosmic Consciousness.
 Crosland, T. W. S., Five Notions.
 Dunlop, W., The Life of William Guthrie, 1796; The Virgin of the Sun, New York, 1800; Italian Father, New York, 1810.
 Hind, C. L., Post Impressionists, 8vo., large, boards.
 Journeys of Count de Custilline in America and England.
 Paradise Regained, or The Art of Gardening, John Laurence.
 Lang, A., New Collected Rhymes.
 Lewis, Essay on the Influence of Authority in Matters of Opinion; Credibility of Early Roman History.
 Luchaire, A., Social France at the Time of Philip Augustus, Holt, 1912.
 Lockwood, Colonial Furniture in America, 1 vol. ed., 1901.
 Pope, G. W., A Journey to Mars.
 Reynolds, Mysteries of the Court of London.
 Rhead, History of the Fan.
 Saint-Amaud, Napoleon III at the Height of His Power.
 Cuthell, Wilhelmina Marghravine of Baireuth, Appleton.
 Benson, Up and Down.
 Current History of Times, vol. 4.
 Gissing, George, 1st eds.
 Pyle, Howard, Wonder Clock, 1st ed.
 James, Henry, Princess Cassamasimar.

BOOKS WANTED—Continued

E. P. Dutton & Co.—Continued

Murphy, Works of Samuel Johnson, 12 vols.
Nietzsche, Ecce Homo.
Neill, History of Minnesota, 5th ed., 1883.
Sombart, The Jews and Modern Capitalism.
Sage, Salmon and Trout, American Sportsman's Library, Casper Whitney ed., pub. Macmillan.
Swift, Mary J., First Lessons in Natural Philosophy for Children, Hartford, Belknap and Waifield, 1859.

Paul Elder & Co., 239 Grant Ave., San Francisco

Songs and Poems of Elroy Sheppard.
Songs of Lady Mairne.
Provost, John Galt.
Baronial and Ecclesiastical Antiquities of Scotland, Burton.
Kirk and Its Worthies, Dixon.
Reminiscences of Old Scots Folk, Bennet.
Scott's Poems of Rob Ferguson.
Glasgow the City West, King.
Edinburgh, King.
Merry Banker in the Far East, Young.
Angel's Wings, Carpenter.
Elizabeth Pinckney, H. H. Ravenel.
Why Men Remain Bachelors and Other Luxuries, Bell.
Sponges Sporting Tour, good ed.
Is Man Advancing, Martin, Baker and Taylor, 1910.
Oriental Religions, Persia, Samuel Johnson.
Mystic Rose, Crowley.

Electrical School, 39 West 17th St., New York [Cash]

American Turf Register, odd vols.
American Farmer, Skinners, odd vols.
U. S. Sporting Magazine, Coldens.

Emery, Bird & Thayer, 25 Madison Ave., New York

Famous Affinities of History, Orr.
Geo. Fabyan, Riverbank Laboratories, Geneva, Ill.
or Walter M. Hill, 22 E. Washington St., Chicago
Works on Ciphers, Obscure Writing, Symbols, Synthetic Elements, Cryptic Forms of Language, Cryptography, Ancient Symbolic Steganography, Signs, and other unusual characters in writing; also the art of deciphering.

H. W. Fisher & Co., 207 S. 13th St., Philadelphia

Dante, Dramatic Poem, H. Durcinct.
The Spoon, H. O. Westman.
Catalog Morgan Plate, E. J. Jones.
In Lotos Land, Ponting, pub. Macmillan.
White Aprons, Goodwin, pub. Little, Brown.
Life of Brooks, Marsh.
Pipetown Sandy, Sousa, 5 copies.
Temple of the Dawn, A. R. Wiley.

Fowler Bros., 747 S. Broadway, Los Angeles, Cal.

Our Cats and All About Them, Weir.

Fowler-Thompson, 10 Dexter Ave., Montgomery, Ala.

John Esten Cook, Henry, H. John, Gentleman; History of Virginia.
John W. DuBose, The Life and Times of Wm. L. Yancey.

Gardenside Bookshop, 270 Boylston St., Boston

Barber, American Glassware.

The J. K. Gill Co., Portland, Oregon

Franchère's Voyages.
Ross Cox, Columbia River.
Encyclopedia Britannica, India paper, 11th edition.

Ortman's Book Shop, 125 Main St., Columbia, S. C.

Sherrer, Cotton.
Montaigne's Essays, Florio's trans., any ed.
Cook, John Esten, History of Virginia.
The Story of Pocahontas.
DuBose, Life and Times of William Yancey.
Cooke, J. E., Henry St. John, Gentleman.

Alfred F. Goldsmith, 42 Lexington Ave., New York
Whitman, Walt, any books by or about Walt Whitman.

Burroughs, John, Walt Whitman as Poet and Person.

Goodspeed's Book Shop, 5a Park St., Boston

Brooke, Rupert, Memoir of.
Andersen, Hans, Travel in Sweden, N. Y., 1871.
Andover, Mass., South Church, two early manuals.
Bibelot, The, Nov., 1913, original wrapper.
Bosanquet, History of Aesthetics.
Brown, T. A., Hist. American Stage, N. Y., 1870.
Daskam, J. D., Ten to Seventeen, N. Y., 1908.
D. A. R. Lineage Books, complete to date.
Davis, Mediaeval and Modern Europe.
East Haddam, Conn., Old Chimney Stacks, Niles.
Hope, Laurence, Indian Love Lyrics.
Ireland, J. N., Mrs. Duff, Amer. Actor Ser., 1882.
Jous, C. L., Making of Statute Law, or similar title.
Lee, G. C., Hist. North America, blue, cloth, Univ. ed., vol. 6.
Mathews, Basil, Paul the Dauntless, 1916.
Morse, Furniture of Olden Time.
O'Connor, E. M., Myrtilla Miner, a Memoir.
Randolph, Life of R. E. Lee.
Wayne, Anthony, Orderly Book.
Willard, Making of Statute Law, or similar title.
Woodbury, Life of Dorothy Quincy.
Yonge, C. M., Countess Kate, N. Y., 1889.
Genealogies, Alexander, chart, 1908; Anderson; Atcheson; Baker, Descend. of Edward, 1867; Bowers, 1872; Chapin of Springfield, 1862; Chapman, 1854; Comstock, Descend. of Wm., 1907; Eliot, 1905-1908; Fordyce; Johnson gen. supplement, 1896; Mann, Descend. of Nathaniel, 24 pp.; Pelletreau; Penn. genealogies by Egle; Potter, Descend. of John, 1906; Reber, 1901; Stephenson; Stewart, Elliott and Dunwoody, 1895; Terry, Hartford, 1887; Tomlinson, 1891; Vawter, 1905; Weeks gen., vol. 2; Wilson.

Gotham Book Mart, 128 W. 45th St., New York

Van Vorst, Bagby's Daughter, several copies.

Grant's Book Shop, 127 Genesee St., Utica, N. Y.

Rhead, Speckled Brook Trout.
Halsey, Old New York Frontier, 2 copies.
Roosevelt, Winning of the West, 6 vols., Putnam, Dakota ed.
Bronson, Reminiscences of a Ranchman, McClurg.
Mills, Searchlights on Some American Industries.
McClurg.
Hornaday, Two Years in the Jungle.

Geo. J. C. Grasberger, Broad & Chestnut Sts., Phila.

London, God of His Fathers, 1901; Daughter of the Snows, 1902; Cruise of the Dazzler, 1902; Children of the Frost, 1902; Faith of Men, 1904; The War of the Classes, 1905; Tales of the Fish Patrol, 1905; The Road, 1907; Martin Eden, 1909; Cruise of the Snark, 1911; South Sea Tales, 1911; Valley of the Moon, 1913; Mutiny of the Elsinore, 1914; Star Rover, 1915, only if 1st eds. in very fine condition.

Hall's Book Shop, 361 Boylston St., Boston, Mass.

Desmond, V. C.
The Two Americas, Reyes, trans. from Spanish by Grahame.

Hammond Book Store, Charleston, S. C.

Smith, The Dwelling Houses of Charleston, S. C.
McCrady, History of South Carolina.
Ravenel, Charleston, the Place and the People.
Frank Leslie's Boys' and Girls' Weekly, a set or consecutive run of numbers.

R. E. Hartwig Co., 210 Book Bldg., Detroit, Mich.

Kamban-Hadda Padda, pub. Knopf, 2 copies.

Harvard Co-operative Society, Technology Branch, 76 Massachusetts Ave., Cambridge, Mass.

Poynting & Thompson's Properties of Matter, new or second-hand, 15 copies.

Harvard Co-op. Society, Cambridge, Mass.

Fairbanks, A. S., The First Philosophers of Greece, Scribner.
Butter De Bowen and Jones, Marketing.
Schofield, Home of Epic Poems, David and David, Natt.

Hazen's Book Store, 238 Main St., Middletown, Conn.

South America on the Eve of Emancipation, Moses, pub. Putnam.
Bunker Bean, H. L. Wilson, pub. Doubleday, Page.

BOOKS WANTED—Continued

William Helburn, 418 Madison Ave., New York
 Isham and Brown, Early Connecticut Houses.
 Brown, Letters and Lettering.
 Maginnis, Pen Drawings.
 Wilson, Aristocrats of the Garden.
 Martin, Building Construction.
 Isham and Brown, Early Rhode Island Houses.

Walter M. Hill, 22 E. Washington St., Chicago
 Book of Knowledge.
 Brewer's Handbooks, early eds.
 Brand's Popular Antiquities.
 Broken Image and Other Tales.
 Butler's Way of All Flesh, 1st ed.
 Century Dictionary, full mor., thin paper and supplements.
 Corbin's Engineering of Today, 1911.
 Conrad's Children of the Sea, 1st Am. ed.
 Doyle's Valley of Fear and Lost World.
 Dumas's Works, vol. 17, Little, Brown, limited ed.
 Franklin's Autobiography, Riverside Press.
 Hamilton's Works, 9 vols., Federal ed., Putnam.
 Hanson's Growth of the Soil.
 Huneke's James Gibbons, 1st eds.
 Georgie-Kaiser, S. E.
 Leaves of the Past, Lipp., 1872.
 Lecky's European Morals, 2 vols., Lib. ed.
 LeGallienne's George Meredith and My Lady's Sonnets.
 Light of Asia, good ed.
 Mencken's Heliogabalus, Knopf.
 Morley's Burke, 1888, and Studies in Literature, 1891.
 Moulton's Library of Literary Criticism, 8 vols.
 Nell Gwyn, Lage paper, signed and numbered.
 Peterkin and Other Stories, 1880.
 Phillip's Henry James Bibliography.
 Rothschild, A. L. S.
 Snyder's World Machine.
 Safroni-Middleton's South Sea Foam, 1st ed.
 Thayer's On the Circuit with Lincoln.
 Tomlinson's Sea and Jungle, 1st ed.
 Trout Fly Fishing.
 Ward's Pine Sociology, 1st ed., Macmillan.
 Westermarck's The Origin and Development of Moral Ideals, 2 vols.
 White's Noll and the Fairies.
 Wolf's Ecuador.
 Woodcarvers of Salem.

Himebaugh & Browne, 471 Fifth Ave., New York
 Idler in France, Countess of Blessington.
 Ellewin, Literary Men of 18th Century.
 An American Patrician, Henry Lewis, pub. Appleton.
 Orphan.
 Bar 20, Mulford.
 Elements of Folk Psychology, Schaubout.
 Hundred Houses, Embury, pub. Doubleday, Page.
 Masquerader, Thurston.
 Art of Newspaper Making, C. A. Dana.

Hochschild, Kohn & Co., Howard & Lexington, Baltimore, Md.

In the Reign of Mary, Baroness Orczy.
 Picked Up in the Streets, H. Schoeert.
 Erlach Court, Ossip Schubin.
 Clear the Track, E. Werner, trans. by Mary Stuart Smith.
 Taine's History of English Literature, Holt ed.
 Dickerson's Old Reliable, 2 copies.
 Moral Damage of War, W. Walsh.
 Sacred Books of the East, ed. by Muller.
 Literary History of America, Barrett Wendell.
 Literary History of Ireland, Douglas Hyde.
 Peter Perley's Tales.
 Lowney's Cook Book.
 Katy of Catocin, George Alford Townsend.
 Bird Home, Dugmore.
 Education of Henry Adams.
 John James Dufour, The American Vinedressers' Guide.
 Alphonse Loubah, The American Vinedressers' Guide.
 R. H. Phelps, The Vine, Its Culture in the United States.
 Wm. Saunders, Both Sides of the Grape Question.
 S. W. Johnson, The Culture of the Vine.
 Wm. Bright, On the Grape.

Hochschild, Kohn & Co.—Continued

Alden Spooner, The Cultivation of American Grape Vines.
 H. De Caradene, Grape Culture.
 Wm. Martin, Sr., A Rough Sketch of the Renewal System of Pruning Grape Vines.
 James Snyder, A Treatise on the Culture and Management of Grape Vines.
 John Adlum, A Memoir on the Cultivation of the Vine in America and the Best Mode of Making Wine.
 F. Rubens, Wine Book, trans. from the German.
Paul B. Hoeber, 67 E. Fifty-ninth St., New York
 The Works of Harvey.
 The Works of Hippocrates.
 School of Salerno, any ed.
 Blades, The Enemies of Books.
 Paget, Life of Ambroise Pare.
 South, The Craft of Surgery, London, 1886.
 The Gold Headed Cane, 1st ed.
 Lives of British Physicians.
 Macmichael, Journey from Moscow to Constantinople.
 Bright, Travels in Italy.
 Hirsch, Handbook of Historical and Geographical Pathology, 3 vols.
 Cushing, Pituitary.
 Annals of Influenza, Sydenham ed.
 Fortschritte auf. d. gebiete Roentgenstrahlen.
 Bianchi, Psychiatry.
 Falta, Ductless Glands.
 Macewen, Atlas of Head Sections; Pyogenic Diseases of the Brain.
 Adami, Pathology, 2 vols.
 Gould & Pyle, Anomalies and Curiosities of Medicine.
 Ordrenaux, School of Salerno.
 Osler & McRae, Modern Medicine, 2d ed.
 Sainsbury, Principia Therapeutica.
Holmes Book Co., 333 S. Main St., Los Angeles, Cal.
 McGuffey's First Reader.
 Owen Jones, Grammar of Ornament.
 Great Work.
 Cassel's Encyclopaedia of Photography.
 Science and Health.

J. P. Horn & Co., 1313 Walnut St., Philadelphia
 Adams, History U. S., 9 vols.
 Montague, Lady, Letters, 2 vols.
 Mommsen's Rome, binding.
 Frank Forrester, anything by.
 Books on the World War, not fiction.

Housley's Book Store, 1028 Broadway, San Diego, Cal.
 Blaze Derringer, E. P. Lyle, Jr.
 Triumph of Death, D'Annunzio.
 My Childhood, Maxim Gorky.
 Lord Jim, Conrad.

Howard Co., 702 W. 181st St., New York
 Nelson's Loose Leaf Encyclopedia, up to date.

Hudson Book Co., 25 West 42nd St., New York
 California, Oregon, Wyoming, Utah, Montana and the Far West: Books, pamphlets, maps and manuscripts urgently wanted. Any and all items; price no object; spot cash with order. Attention to this notice will prove a source of continuous profit.

Hunting Co., 29 Worthington St., Springfield, Mass.
 Merriam, History of American Political Theories, 2 copies.
 Hunt, History of Tacoma.
 Stockwell, Net Worth and Balance Sheet.

Jersey City Free Public Library, Jersey City, N. J.
 Boutelle, Man of Mt. Moriah.
 DeLawrence, Hypnotism.
 Huntley, Harmonics of Evolution.
 Moulton, Library of Literary Criticism of English and American Authors.
 Rhodes, History of the United States.

Edward P. Judd Co., Box 1892, New Haven, Conn.
 Religion and Scientific Systems, Buchner.
 Conventional Lies of Civilization, Max Nordau.
 Jesus of Nazareth, Paul de Regla (Dr. Desjardin).

BOOKS WANTED—Continued

Edward P. Judd Co.—Continued

Forms of Faith, Adalbert Svoboda.
The Illusion of the Soul and Forms of Faith.
The Life of Love in Nature, Bolsche.
Life of Jesus, Strauss.

Kansas City Book Ex, 715 Main St., Kans. Cy., Mo.
Shepard's Historical Atlas.

Kansas State Normal School Library, Emporia, Kan.
Mabie, Little Masterpieces of Fiction, 8 vols.
Short Story Masterpieces, 10 vols.

Ernst Kaufman, 22 N. William St., New York
Lutheran Commentary: Galatians, Hebrews, Pastoral Epistles.

Mitchell Kennerley, 489 Park Ave., New York
Koch, A Manual of Apologetics.

Kleinteich's Book Store, 1245 Fulton St., Brooklyn
Herzog, The Adventurer.

Korner & Wood Co., 737 Euclid Ave., Cleveland, O.
Roosevelt's Autobiography, 1st ed.

Kroch's Book Store, 22 N. Michigan Ave., Chicago
Arrhenius, Life of the Universe, 2 vols., Harper;
Worlds in the Making.

LaSalle & Koch Book Shop, Toledo, Ohio
Art Principles in Portrait Photography, O. Beck.

Charles E. Lauriat Co., 385 Washington St., Boston
Western Journey with Emerson, J. B. Thayer.
Pilgrimages to Old Homes, Fletcher Moss.
Genealogy, The Winslow Family.
Camp's Fine Art of Fishing, illus., 1911; Fishing Kits and Equipment.
Poe's Works, vol. 2, Knickerbocker ed., Putnam.
Janet Ross, Three Generations; Fourth Generation.
Middle Years, Mrs. Tynan.
Letters of Oswald Creighton.
Goodwin's Official Turf Guide, any nos., pub. previous to 1893.
W. K. Gifford's Lectures and Essays, vol. 1 only, Macmillan.
Ranke's Popes of Rome, John Murray, vol 3 only.

Mrs. Leake's Shop, 78 Maiden Lane, Albany, N. Y.
Peter, Hopkinson Smith, Scribner, 2 copies.

Lemcke & Buechner, 32 E. 20th St., New York
Enthoffer, Manual of Topography, New York, 1870.

C. F. Liebeck, 859 E. 63rd St., Chicago, Ill.
Sabin's Dictionary Americana, any parts.

N. Liebschutz, 226 W. Jefferson St., Louisville, Ky.
Adventures in Common Sense, Frank Crane.
Genealogies of families of Radcliff, Freeman, Knight and Rice.
Set of New International Dickens in cloth, pub. Hurst.

Loring, Short & Harmon, Portland, Me.
Bishop's Emeralds, Townley.
Pratt Portraits, Fuller, pub. Putnam.
Mite Dictionary, Stokes.
School of Tomorrow, pub. Doubleday.
Green Trails, Eaton, pub. Doubleday.
Pam and Pam Decides.
Birds of Eastern North America, Reed.
Gems of the East, Landon, pub. Harper.
Searchlights on Some American Industries, Mills, pub. McClurg.

Los Angeles Public Library, Los Angeles, Cal.
Jordan, D. S., California Earthquake of 1906.
Texas University Bulletin, 1753.
Geology of Glass Mountains.

Lowman & Hanford Co., Seattle, Wash.
Evolution of the Idea of God, G. Allen, good condition.
On Alpine Heights and British Crags, Abraham.
My Climbing Adventures in Four Countries, Turner.

A. C. McClurg & Co., 218 S. Wabash Ave., Chicago
Pyle, Buccaneers.
Clark, Everyday Religion; Common Sense in Religion.
Brinton, Religious Sentiment.
Lubbock, Prehistoric Times.

McDevitt-Wilson's, Inc., 30 Church St., New York
Blackwood, Philosophical Classics, Descartes Fichte Hegel.
Sand, Mouprat; Snow Man.
Morse, Glimpse of China.
R. A. L., Letters of a Canadian Stretcher Bearer.
Nicholson, Port of Missing Men.
Zola, Emile, Downfall.
Vallery, Radot, Life of Pasteur, 2 vol. ed.
Smith, Gregory, Critical Essays of the 16th Century.
Man Who Tried To Be It.
LaSalle University Law Course, complete with pamphlets, special lectures.

Oliver Elton's Survey of English Literature, 1780-1830, 2 vols.
Moore's Industrial History of the American People.
Henry Hall, How Money Is Made in Security Investments.
Haggard's Ayesha.

Adams, Chas. F., Studies: Military and Diplomatic.
Farrar, The Garden of Asia.
Ferguson, The Metropolitan Museum of Art.
Giles, Chinese Biographical Dictionary, London, 1897.
Hosie, Three Years in Western China.
James, Henry, The Bostonians.
Legge, Life of Dr. James Legge, London, 1905.
Lockhart, Wm., The Medical Missionary in China.
MacGillivray, Lives of Eminent Zoologists from Aristotle to Linnens.

MacGowen, Chinese Folklore.
Merikowski, Life of Montaigne.
Motte, Ellen N., La Civilization, Tales of the Orient.
Paleologue, L'Art Chinois: le bronze, l'architecture, la pierre sculptae, le bois et l'ovire sculptae, etc.
Philpette, Eden, Mother of the Man.
Przewalski, N. J. Mongolia.
Rhodes, Geoffrey, Medicine and the Church.
Rousseau, Confessions, 1 vol. ed.
Sowerby, Sport and Science on the Sino-Mongolian Frontier.

Strehlneck, Chinese Pictorial Art.
Sun Yat Sen, Kidnapped in China.
Toussaint and Langenscheidt, German Dictionary, 2 vols.
Viaud, L. M. J., Last Days of Peking.
Waddell, Laurence, The Buddhism of Tibet, or Lamaism.
Bullock, Shakespeare's Debt to the Bible.
Murray, Greek-English, English-Greek Dictionary, 1 vol.

Nores, R., A Glossary of Words, Phrases, Names and Illusions in Shakespeare and His Contemporaries.
Schmidt, Shakespeare Dictionary.
Theobald, The Classical Elements in Shakespeare's Plays.
Davine, The Spirit of Social Work.
Gilbreath, Efficiency in Business.
Kelley, Modern Industry.
Kingsberry, Vocations for Trained Women.
LaCroix, Military and Religious Life of the Middle Ages.
Lee, Spirit of Play.
Mullerheim, Die Wohen Strehe in der Kunst.
Lippman, Walter, Preface to Politics, 10 copies.
Astrogorski, Democracy and the Party System, 3 copies.
Bronson's Complete Works.

Joseph McDonough Co., Albany, N. Y.
Philip Hones' Diary.
Story of the Erie.

Newman McGirr, 39 S. 19th St., Philadelphia
Astle, Origin and Progress of Writing
Singer, S. W., History of Playing Cards.
Horne, Intro. to Study of Bibliog., 2 vols.
Street, History of Mt. Desert, 1905.
House of Rep. State Dept. Doc. 50, 1831.
Hodgeson, How to Identify Old China.
Barber, American Glassware.
Hunter, Steigel Glass.
Lester, Artists of America, 1846.

BOOKS WANTED—Continued

John Jos. McVey, 1229 Arch St., Philadelphia
Weiner, Anthology of Russian Literature, 2 vols.

A. S. Macdonald, 325 Vernon St., Oakland, Cal.
The Secret of The Pacific, Enock.
Outlines Ancient History, Mariette. Scribner publications.

R. H. Macy & Co., New York
The Return of Peter Grimm, D. Belasco, published either by Dodd Mead or Grosset.

Madison Book Store, 61 East 59th St., New York
Bookcase for eleventh edition Britannica, suede binding.

Henry Malkan, Inc., 42 Broadway, New York
Book Prices Current, 1895, 1904, '05, '07, to end.
Boudinot, Life of.
Carpenter, E., An Unknown People.
Cider Making, Books on.
Valery, Radout, Life Louis Pasteur.
Vancouver Voyages, Atlas of Maps only.

Harry F. Marks, 116 Nassau St., New York
Newman, Cardinal John Henry, Complete Works, in first class condition.
Redwood, Sir Boverton, Petroleum and Its Products, 3 volumes, good condition.

Martin & Allardyce, 23 Appleby Bldg., Asbury Park, N. J. [Cash.]
Emmett Genealogy.
Burke's Peerage, 1914-15.

Isaac Mendoza Book Co., 17 Ann St., New York
Bierce's Works, vols. 2, 3, 12, Collected edition, gray buckram, gilt top.
Diogenes Laertius, Bohn.
Johnson, English Dictionary.
Walling, Recoll. N. Y. Chief of Police.
Vale, Chinese Superstitions.
Doolittle, John, Chinaman at Home.
Lea, Vermillion Pencil.
Nature Library, cloth, any.
Waldeck, Treatise on Photography.

Methodist Book Concern, 581 Boylston St., Boston
Father Taylor, The Sailor-Preacher, Haven & Russell.

Alexander Milburn Co., Bourse Bldg., Philadelphia
Adlerfield, Life of Charles XII.
Arrian, Hooke's Translation, 2 vols.
Suchet, Memoirs of War in Spain.
Berther, Egypt.
Gourgaud, 1815.
Caesar, Duncan's Translation, 2 vols.
Jomini, Napoleon.
Sisson-Pratt, Waterloo.

Miller & Paine, Lincoln, Nebraska
Set Harvard Classics, in cloth.

Moravian Book Shop, Bethlehem, Pa.
October St. Nicholas, 1918.

Moroney, Third St., Cincinnati, O.
Alonzo and Melissa.
Hebrew Bible and other Bibles, Job.
Jeans, Theory of Electricity.
J. J. Thompson's Recent Developments on Electricity.
Theosophical Manuals.
Masonic Encycs. and Histories, etc.
Catalogs of Recent Economics, etc.
Watson's Religious Institutes.
The Man of Gallilee, Wendling.

The Morris Book Shop, 24 North Wabash Ave., Chicago
Gray's Elegy, Roycroft, limp leather.
Bailey Evolution of Native Fruits.
Hazlitt, Dramatic Literature, Bohn Lib.
Ballads of Vigor and Victory, Rice.
The Sakuntala Monier Williams.
Making of Ireland, Green.

The Morris Book Shop—Continued

Story Teller's Holiday, Moore, Am. edition.
Count Fanny's Nuptials.
Dr. Cupid, Mrs. Braddon.

Noah F. Morrison, 314 W. Jersey St., Elizabeth, N. J.
Lamon, Life of Lincoln.
Benson, The Upton Letters.

John Morton, 1 Duke St., Brighton, Eng.
Freemasonry or Rosicrucian Bks., old or mod. always wanted, also old Masonic Curios or Regalia.

Newbegin's, San Francisco, Cal.

Bain, Digit of the Moon, Putnam.
Akhetaton, by Whitegall.
Symon's Poems, 2 vols.

Daniel H. Newhall, 154 Nassau St., New York
Ames, Fisher, Speeches in Cong., Bost., 1871.
Ames, Fisher, Works, Bost., 1854.
Belmont, August, Letters and Speeches, N. Y., 1870.
Frothingham, Life of Joseph Warren.
Freeman, Women of the South.
Lamon's Life of Lincoln, 1872.
Lamon's, Dorothy, Recollections of Lincoln.
The Georgia Bequest, by a Georgia Huntsman.
Virginia Convention, Grigoby, 1776.
Avery, History of Georgia.
Benedict, General History of the Baptists.
Pickings from the Notes of a Reporter of the New Orleans Picayune.
Chappell, Miscellanies of Georgia.
Carr, The Illini.
Lambert, Lilly, History of the Middle, Western and Southern States.
Lee and Frost, 10 Years in Oregon.
Old New Orleans Directories.
Stanton, Up from Georgia.
Tyerman, Life of George Whitefield.
Trollope, Frances, Life of J. J. Whitlaw.
New Orleans Sketch Book, Stahl.
Story, In Defense of Judas, Wausau, 1902.
Jones, C. C., Jr., Siege of Savannah.

H. S. Nichols, Inc., 17 E. 33rd St., New York
Abyssinian-English Grammar.
Ainsworth, W. H., The Admirable Crichton.
Ballantine, Serjeant, Some Experiences of a Barrister's Life, N. Y., 1883.
Bartrams, Travels, 1773.
Beaumarchais, The Barber of Seville & Tartuffe.
Birmingham, C. A., Irishmen All.
Blackwood, Algernon, Pan's Garden and The Willows.
Blucher, Evelyn, An English Wife in Berlin.
Bullard, F. Lauriston, Historic Summer Haunts from Newport to Portland.
Burnett, Hodgson, The White People.
Changed Cross, The, and Other Poems.
Cherbuliez, Samuel Brohl & Co.
Cherry, Samuel, Otyognomy, Physiognomy of the Ear.
Child's Own Book, The, Treasury of Famous Stories, pub. James Miller, N. Y. C.
Crane? Out of the Hurley-Burley.
Davis, Charles Belmont, A Lodger Overhead and Other Stories.
Dickens, Winston Series, any odd vols.
Don Quixote, Shelton's translation of.
Field, M. B., Memoirs of Many Men, N. Y., 1874.
Fields, J. T., Biographical Notes, Boston, 1882.
Fraser, The Golden Bough, Macmillan.
Frederick, Harold, The Market Place, Stokes, 1890.
Gilbert, Pigeons and All About Them.
Gregorovius' History of Rome in the Middle Ages.
Grierson, The Valley of Shadows, a book about Lincoln.
Gunter, Billy Hamilton.
Hayes, Hiram W., The Great Physician.
Heine, Hartz Journey.
Hodder, G., Memories of My Time, N. Y., 1875, Bric-a-Brac.
Hoses, L., Breeding and Training of Homing Pigeons.
Hughes, Thomas, Tom Brown's Schooldays, ill. ed. by F. Sidgwick, pub. Putnams, 1913.
Jerome, Jerome K., Two Men on Wheels.
Jewett, Sophie, Little Masterpieces, a book on art.

BOOKS WANTED—Continued

H. S. Nichols, Inc.—Continued

Jomine's Life of Napoleon.
 Kinkaid, Mary H., Man of Yesterday.
 Lang, Andrew, He.
 Ledwidge's Poems.
 Lee, Vernon, The Beautiful.
 Loomis' Singing Book.
 Mabie, Hamilton Wright, Young Folks Treasury, 12 vols.
 Maceuen, Malcom., Celebrities of the Past and Present, Phila., 1874.
 Marshall, Leslie C., Practical Slat and Saw Spinning.
 Mau, August, Pompeii, its Life and Art, trans. Kelsey.
 Mayne, Ethel, Life of Byron, Scribners.
 Miel, C. F. B., A Soul's Pilgrimage.
 Newberry Biography, An 18th Century Bookseller.
 Poem, Farewell to the Poem, vol. containing.
 Polti, Thirty-Six Dramatic Situations, Brentano.
 Powers, Capt. Garden of the Sun.
 Reid, Capt. Mayne, The Quadroon, pub. S. W. Dillingham, N. Y.
 Robinson, J. H., Winter Eggs, How to Get Them and Poultry Craft.
 Rod, Edward, The Sense of Life.
 Salmon, D. E., Chief of U. S. Bureau, The Diseases of Poultry.
 Savarin, Brillet, Physiology of Taste, in English.
 Sinclair, May, The Judgment of Eve, a novel.
 Sinclair, Upton, Love's Pilgrimage.
 Strong, Thereon, Landmarks of a Lawyer's Lifetime.
 Turkeys, Their Care and Management, Anything on.
 Upward, Allen, The Divine Mystery.
 Van Loan, Inside the Ropes.
 Warton's History of English Verse.
 Norman Remington Co., Charles St., Baltimore, Md.
 Wells, Tales of Space and Time.
 Evans, The True Catholic.
 Talbot-Fournier, Educ. Games of Fr. and Eng. Verbs, Lyons, Wayne & Co.
 Moore, Celibates.
 Stovis, Is Human Soul Evidence of God.
 Kennedy, Rob of the Bowl.
 Kennedy, Swallow Barn.
 O. Onions, Story of Louie.
 Strong, Times and Young Men, Doubleday.
 North Carolina College for Women, Greensboro, N. C.
 Baldwin, J. M., Individual and Society, Badger, 1911.
 Beebe, The Bird, Holt, Amer. Nature Ser.
 Brink, Bernhard ten. Language and metre of Chaucer, 2d ed., Macmillan, 1902.
 Carver, T. N., Sociology and Social Progress, Ginn, 1906.
 Commons, J. H., Races and Immigrants in America, Macmillan, 1915.
 Day, L. F., Anatomy of Pattern, Scribner.
 Howe, F. C., Privilege and Democracy in America, Scribner, 1910.
 Jones, C. L., Readings on Parties and Elections in U. S., Macm., 1912.
 Kidd, Benj., Social Evolution, Macmillan, 1898, rev. ed.
 MacGregor, F. H., City Government by Commission, Univ. of Wisc., 1909.
 Morgan, T. H., Evolution and Adaption, Macmillan, 1903.
 Munro, W. B., Government of American Cities, rev. ed., Macm., 1916.
 Royce, Josiah, Philosophy of Loyalty, Macmillan, 1908.
 Sullivan, J. W., Municipal and Private Operation of Pub. Utilities, 1908.
 Tarde, J. G. de Laws of Imitation tr. by E. C. Parsons, Holt, 1903.
 Taylor, I. Medieval Mind.
 Thorpe, F. N., Federal and State Constitutions, Govt. 1909, 7 vols.
 The Old Colony Book and Curio Store, Denver, Colo.
 Fasting for Disease, E. H. Dewey.
 System of Right Living.

The Old Colony Book and Curio Store—Continued
 Fasting for Cure of Disease, by Haggard.
 Fleischman's Art of Blending and Compounding Liquors.
 The French Wine and Liquor Manufacturer.

Osborne's Book Store, Santa Barbara, Cal.

Black Adonis, L. B. Porter.

D. L. Passavant, Zellenople, Pa.

Milbert, Atlas of Plates.
 Audubon, Ornithological Biog., vols. 4 and 5.
 Twain, Tudor Fireside Conversation.
 Ross, Fur Hunters, vol. 1, 1855.
 Ward, Mexico, 1827 or 9 ed.

Perine Book Co., 1413 University Ave., S. E., Minneapolis, Minn.

Masonic Pamphlets and Books.
 Also, Writings of the Early East.

N. A. Phemister Co., 42 Broadway, New York
 Ringrose Marriage and Divorce Laws of the World.

Philadelphia Book Co., 17 S. Ninth St., Philadelphia
 Complete Report of J. J. De Kinder on the Vosmaer System of Producing Ozone for the Purification of Water and Other Purposes.

Pierre & Scopes, Inc., 59 Maiden Lane, Albany, N.Y.

Gorkey, Reminiscences of Tolstoi.
 Pausanius' Description of Greece, 6 vols.

The Pilgrim Press, 14 Beacon St., Boston

Memoir of Robert MacCheyne.
 The Glorious Company of the Apostles, Jones.

Isaac Pitman & Sons, 2 West 45th St., New York
 The Way of Genius, Albert Royce.

Presbyterian Board of Publication, 278 Post St., San Francisco, Cal.

Archibald, The Bible Verified, 2 copies.
 Life of Jean Frederick Oberlin.

Preston & Rounds Co., 98 Westminster St., Providence, R. I.

Robinson, A. E., Hero of Ticonderoga, Shanley.

Princeton University Store, Princeton, N. J.

H. C. Lea, Superstition and Force.
 Gummere, Germanic Origins.
 Please quote price.

Putnams, 2 West 45th St., New York

Emerson, Smoky God.
 Sargent, Silva of America.
 Marshall, Book of Oratory.
 Humorous Speaker.
 Common School Speaker, 1849.
 Butler, Life and Letters of Chas. Butler.
 Carter, Millionaire Household.
 Americans of Royal Descent.
 Cream of Licesstershire.
 Carr, Matter and Some of Its Dimensions.
 Sichel, Lady Emma Hamilton.
 Hamilton, Vanished Poms of Yesterday.
 White, From Boniface to Bank Burgler, Penalty and Redemption.
 Philippine Islands, 34 vols., pub. by Clark.
 Fold in the Twilight.
 Gordon, A Puritan Pagan.
 Mallock, Heart of Life.
 Substance of His House.

The Radical Book Shop, 867 North Clark St., Chicago
 Freeland, by Hertzka.

The Rare Book Shop, 813-17th St., Washington, D. C.
 American Statesmen Series, complete set or odd volumes.
 Tarbell, Hist. of Standard Oil.

Paul R. Reynolds, 70 Fifth Ave., New York
 The Untold Half, by Alien.

E. R. Robinson, 410 River St., Troy, N. Y.

Spencer, A., Narrative of Andersonville.
 Page, True Story of Andersonville.
 Rydberg, V., Freebooter of the Baltic.

BOOKS WANTED—Continued

E. R. Robinson—Continued

Cook and others, Beautiful Womanhood.
 Bird, R. M., The Gladiator.
 Bird, R. M., Calavar, 2 vols. or vol. 2 only, 1835.
 Bird, R. M., Infidel, 2 vols., or vol. 2 only, 1835.
 Bird, R. M., Nick of Woods.
 English, T. D., Walter Wolf.
 English, T. D., Ambrose Fecit.
 English, T. D., Jacob Schuyler's Millions.
 English, T. D., American Ballads.
 English, T. D., Short Poems.
 Freeman, R. A., The Vanishing Man, 1912.
 Hammond, T. W., On Board of a Whaler.
 Holland, J. G., Seven Oaks.
 Holland, J. G., Nicholas Minturn.
 Palmer, J. W., The Queen's Heart, 1858.
 Palmer, J. W., Up and Down the Irrawaddi, 1860.
 Palmer, J. W., Alfter His Kind, 1886.
 Palmer, J. W., For Charlie's Sake and Other Lyrics.
 Percival, J. G., Complete Works, 2 vols., 1859.
 Mayo, W. S., Flood and Field.
 Rowland, H. C., Sea Scamps, 1903.
 Rowland, H. C., To Windward, 1904.
 Rowland, H. C., The Wanderers, 1905.
 Rowland, H. C., In the Shadow, 1906.
 Rowland, H. C., The Mountain of Fears.
 Rowland, H. C., The Countess Diane, 1908.
 Rowland, H. C., Germaine, 1909.
 Rowland, H. C., In the Service of the Princess, 1909.
 Rowland, H. C., The Magnet.
 Rowland, H. C., Apple of Discord.
 Smirnow, L. M., Last Days of St. Pierre.
 Holcombe, W. H., The Other Life.
 Holcombe, W. H., End of the World.
 Holcombe, W. H., Our Children in Heaven.
 Holcombe, W. H., In Both Worlds.
 Holcombe, W. H., The Sexes Here and Hereafter.
 Holcombe, W. H., Letters on Spiritual Subjects.
 Winslow, W. H., Southern Buds and Sons of War.
 Winslow, W. H., Historical Novels Concerning the Civil War.
 Butler, G. F., Exploits of a Physician Detective.
 The Biblical Museum, set.
 Miel, C. F. B., A Soul's Pilgrimage.
 Wells, H. G., Country of the Blind.
 Ruskin, Stones of Venice.
 Dante's Divine Comedy, Illustd. Doré, original eds.
 Davis, M. E. M., In War Times at La Rose Blanche.
 Kennedy, G. B., Joscelyn Cheshire.
 Davis, C. B., A Lodger Overhead.
 Cherry, Otygomy.
 Glaspell, Susan, Suppressed Desires.
 Kant's Critique of Pure Reason, Trans. by Muller.

Robson & Adey, Schenectady, N. Y.

Scardsdale Stud Auction Sale Catalogue.
 Waldberg, Stud Auction Sale Catalogue.

St. Louis Public Library, St. Louis, Mo.

American Irish Historical Society, Journal, vol. 15, 1916.
 Norris, F., Octopus.

St. Paul Book & Stationery Co., 55 Sixth St., St. Paul, Minn.

Le Bon, The Crowd.

R. W. Santos, 829 Redgate Ave., Norfolk, Va.

Memoirs of Rev. William Walton. State condition and price.

Sather Gate Book Shop, 2307 Telegraph Ave., Berkeley, Calif.

Iron Claw, movie serial in book form.
 Max Beerbohm Works, 1 vol.
 Dunsany, Dreamer's Tales and Sword of Welleran, Allen ed., Fifty-one Tales, Regana Press.
 Gilmore, Janey.
 Madeleine, Harpers.
 Littlest Rebel, illus. photo.
 Wilde, Plays, Cosmopolitan Library.
 Poetry, Cosmopolitan Library.

Schulte's Book Store, 80 Fourth Ave., New York

Sacred Books of the East, any volumes.
 Universal Anthology, Westminster edition, vols. 10,

Schulte's Book Store—Continued

13, 14, 15, 16, 19, 22 and 23.
 Memorial History of Boston, vol. 1.
 Lol! The Poor Indian, Isaac McCoy.
 Odd volumes of Calvin's Works.
 Royce, Sources of Religious Insight.
 Royce, Problem of Christianity, 2 vols.
 Hocking, Meaning of God in Human Experience.
 Hocking, Human Nature and Its Remaking.
 Smith, Historical Geography of the Holy Land.

Scrantom, Wetmore & Co., Rochester, N. Y.

Baroness Suttner, Lay Down Your Arms.
 Barnegat Pirates, Van Sant, pub. by Neely.

Charles Scribner's Sons, Fifth Ave. at 48th St., New York

Adams, Life of R. H. Dana, Houghton Mifflin.
 Beadle's Dime Novels.
 Blaney, Old Boston.
 Gales, Matilda Berkley.
 Heine, Life Told in His Own Words, ed. by G. Karpeles, Tr. by A. Dexter.
 James H., What Maisie Knew, Duffield.
 Maitland, English Law, Putnam.
 Maitland, Equity, Putnam.
 Maitland, Collected Papers of Frederick W. Maitland, 3 vols., Putnam.
 Maitland, Constitutional History, Putnam.
 Maitland, Township and Borough, Putnam.
 Rome, Mediaeval Town Series, Dutton.
 Sienna, Mediaeval Town Series, Dutton.
 Radcliffe, Mysteries of Udolpho.
 Bowley, A. L., Elements of Statistics.
 Burton, History of the Reign of Queen Anne, 3 vols.
 Eddy, A. J., Ganton & Co., McClurg.
 Ferrero, Ancient Rome and Modern America, Putnam.
 Hiacynthe Soeurs, French Method.
 Mazzini, Life and Writings, 6 vols.
 Ouida, Princess Napraxine.
 Bailey, Horticulture, 6 vols., new edition.
 English, Who's Who, 1920.
 Fox-Davies, The Mauleverer Murders, Lane.
 Hale, A., Old Newburyport Houses, W. B. Clarke Co., Boston.
 Kerr, John, Scottish Education School and University from Early Times, Putnam.
 L'Enclos, Ninon de, Life, Letters and Epicurean Philosophy of Ninon de l'Enclos.
 Lewis, A. H., American Patrician, Appleton.
 Lucas, E. V., Ghost Stories.
 Jahn, Life of Mozart, vol. 1 only.
 Alford, H., Letters from Abroad, London, 1868.
 Baird, Brewer & Ridgway, North American Birds, Water Birds, 2 vols., Little, Brown.
 Barrie, Powder and Crinoline, illus. by Kay Neilson, Large ed.
 Butler, S., Alps and Sanctuaries, London, D. Bogne, 1882.
 Butler, S., Erewhon Revisited, London, G. Richards, 1901.
 Butler, S., Evidence for the Resurrection of Jesus Christ, etc., privately printed, London, 1865.
 Butler, S., Ex Voto, London, Trubner, 1888.
 Butler, S., Fair Haven, by the Late J. P. Owen, with a Memoir by W. B. Owen, London, Trubner, 1873.
 Butler, S., Fair Haven, The same as above, Second edition, disclosing Butler's Authorship, London, 1873.
 Dante, Il Fiore.
 Edinburgh Review, 1912, January.
 Fairweather, Background of the Gospels.
 Giraud, J. P., Birds of Long Island, N. Y., 1844.
 Kalm, P., Travels in North America, Tr. by J. R. Forster, Any English edition.
 Kreymborg, Apostrophes: Tributes to Masters of Music.
 Lethaby & Swainson, Church of Sancta Sophia, Constantinople, Macmillan.
 McCurdy, E., Roses of Paestum, London, Allen.
 Moore, Society and Manners in France.
 Mott, L., Jules of the Great Heart.
 Mott, L., To the Credit of the Sea.
 Mott, L., White Darkness.
 Nietzsche, Autobiography, Ecce Homo, Tr. by Ludovici, Mac.
 Ovidio, Studies in Dante.
 Phillips, Bibliography of Henry James.

BOOKS WANTED—Continued

Charles Scribner's Sons—Continued

Sotheran, E. H., A Luncheon at Nick's.
 Sotheran, E. H., I Love, Thou Lovest, He Loves.
 Sotheran, E. H., Light That Lies in Woman's Eyes.
 Sotheran, Never Trouble Trouble Till Trouble Troubles You.
 Sotheran, E. H., Poems.
 Sotheran, E. H., Stranger Than Fiction.
 Hoar, G. F., Autobiography of Seventy Years.

Seattle Public Library, Seattle, Washington

Andes, Oil Colors and Printer's Ink.
 Andes, Vegetable Fats and Oils.
 Brann, Soap Maker's Handbook.
 McDonald, Secret of the Great Whiskey Ring.
 Martin, Miniature Painting and Painters of Persia.

Charles Sessler, 1314 Walnut St., Philadelphia

Fore and Aft, E. Keble Chatterton.
 Ships and Ways of Other Days.
 Nicolay and Hay, Lincoln, limited ed.

The Sherwood Co., 40 John St., New York

Abney on Photographic Emulsion.
 Nevius, Demon Possession.
 Chesterfield Letters, Stanhope edition.
 Damon Runyon, Tents of Trouble, 2 copies.
 Pictorial Composition.
 Up the Hill and Over.

John Skinner's Book Store, 44 North Pearl St., Albany, N. Y.

History of Oneida Indians.
 Elliott's Debates, 5 vols.
 Federalist.
 St. Nicholas, 1884, '85, '86.
 Pitkin's U. S., 2 vols., 1828.

INDIA

We are desirous of representing American Publications in India. Publications of distinctive nature and value suitable in the Indian Market. Can furnish satisfactory Bank reference.

THE BOOK COMPANY, Ltd.

2 Royal Exchange Place
 Calcutta India

C. Everette Smith, 11th Floor Story Bldg., Los Angeles, Cal.

A. T. Stewart Catalogue, Limited to 100 copies.
 Art Journals, 1882 to 1913 inclusive.
 Gilbert Stuart, Life and Works, by G. C. Mason, small 4to.
 English Bookbindings in the British Museum, by W. Y. Fletcher.
 Journal of Sir Walter Scott, 2 vols., Harper.
 Art Journals, 1892, 1894, 1895, 1896, 1899, 1906, 1907, 1908, 1909, 1910, 1911, 1 copy of each.
 Art Journals, 1912, 1913, 2 copies of each.
 Salons, 1880, 1881, 1882, 1883, 1884, 1885, 1886, 1887, 1888, 1 copy of each, English text.
 Art Union, 1839, 1840, 1841, 1842, 1843, 1844, 1845, 1846, 1847, 1848.
 J. Pierpont Morgan Catalogue of Royal English Bindings, 1 vol.
 J. Pierpont Morgan Catalogue of Royal French Bindings, 1 vol.
 J. Pierpont Morgan Catalogue of Bindings, 1 vol.
 J. Pierpont Morgan Catalogue of Early Printed Books, 3 volumes.

Estate George D. Smith, 6 East 45th St., New York
 Microsm of London, 3 vols.
 Montgomery, Reminiscences of Wilmington.
 Westman, The Spoon.

Smith & Lamar, 1308 Commerce St., Dallas, Texas

Scotch-Irish, by Hanna.
 Scotch Ancestors of McKinley, by E. A. Claypool.
 Encyclopedia of Religion and Ethics, Hastings, vol. 10, good condition.

Smith & Lamar, Nashville, Tenn.

The Spiritual Development of St. Paul, Matheson.
 The First Christian Century, Ramsay.

P. Stammer, 61 Fourth Ave., New York

Reynardson, Sports of Bygone Eng. and Scotland.
 Anderson, 25 Yrs. in Gold Regions of Africa.
 Norman, Tonkin or France in Far East.
 Blake, Irish Beauty of the Regency.
 Redwood, Petroleum and Its Products.
 Davis, Lodger Overhead and Other Stories.
 Noyes, Hist. of American Socialism.

G. E. Stechert & Co., 151 West 25th St., New York

Buck, History of Indian Walk, 1886.
 Century Dictionary, set.
 Engineering Index Annual, 1918, vol. 35.
 Tillet, Our Hymns and Their Authors.
 Walton, Theoretical Astronomy, Lipp.

S. G. Stein, 201 First National Bank Bldg., Muscatine, Iowa

Azoth, vols. 1 and 3, unbound.

W. K. Stewart Co., Louisville, Ky.

Angel in the Sun.
 Beecher, Lectures and Orations.
 Bronte, Jane, Charlotte and Anne, Poems.
 English Translation of William of Tyre's History.
 Fleming, Practical Tanning.
 Hulbert, The Ohio River.
 Hulbert, Beyond the Mississippi.
 Keats, Poems, Oxford edition.
 Van Brunt, Greek Lines.
 Jilpah, by Montgomery.
 Forty Years of American Finance, Noyes.
 Set Expositor's Greek Testament, edited by W. Robertson Nicoll.
 Whittaker's Planisphere.
 Forty Years of Amer. Finance, Noyes.
 Bethany, Thomas E. Watson.

H. Stone, 137 Fourth Ave., New York

Waterloo, Story of Abb.
 Dupius, Hist. of Religious Worship.
 Haunted and the Haunters.
 Tredwell, Men and Things on Long Island.

R. F. Stonestreet, Rooms 406-407-507 Fifth Ave., New York

Hall Marks on gold and silver plate, by William Chaffers, new edition enlarged by C. A. Markham.
 Der Goldschmiede Mer Kzerchen, M. Rosenberg.
 Handbook to Foreign Hall Marks on gold and silver plate, C. A. Markham, published by Wm. Reeves & Reeves & Turner, London.
 Old Silver Work, J. S. Gardner.
 History of English Plate, C. J. Jackson, 2 vols.
 Catalogue of Morgan Plate, E. J. Jones.
 Early Silver of Connecticut, Curtis.
 The Spoon, by Habakkuk O. Westman.

Stratford & Green, 642 So. Main St., Los Angeles, Calif.

Buchanan, The Mind's Attainment.

Strawbridge & Clothier, Market St., Philadelphia

Story of Louie, Onions, Doran.
 Harvard Classics, Cloth.
 Book of Knowledge, Cloth.

Students Book Shop, 30 Canal St., New York

25 Bullock Elements of Economics.
 25 Muzzey, American History.
 25 Vols. Material of German Conversation.
 25 Fuentois & Francois, Spanish Grammar.

BOOKS WANTED—Continued

Student's Book Shop—Continued

- 15 Aldrich & Foster, Elementary French.
 25 Pitman Course in Shorthand, Centenary ed.
 15 Bransby Spanish Reader.
 10 Hills & Ford, 1st Course in Spanish.
 25 Black & Davis, Physics.
 15 Stebbins, 1st and 2nd Course in English.
 25 Schultze, Elementary Algebra.
 15 Schultze & Sevenoak, Plane and Solid Geometry.
 25 Schultze & Sevenoak, Plane Geometry.
 15 Schultze, Advanced Algebra.
 15 Wood, Practical Grammar and Composition.
 35 Brownlee, First Principles in Chemistry.
 10 Wilson & Tracey, Analytical Geometry.
 Reminders of Standard Sets.

The Sunwise Turn, 51 East 44th St., New York
 Lewis, American Patrician.
 Pennell, Etchers and Etching.
 Any Moore first eds.

Swinton & Co., Saginaw, Mich.
 Polly of the Circus, Mayo.
 Red Saunder's Pets, Phillips.

BOOKS FOR THE ANGLER

Approved by the American Library Association

THE BOOK OF THE BLACK BASS

"Every fisherman should own this book."

James A. Henshall, M.D. \$3.00

BASS, PIKE, PERCH AND
OTHER GAME FISHES OF AMERICA

James A. Henshall, M.D. \$3.00

LAKE AND STREAM GAME FISHING

"Not a dry line in this book."

Dixie Carroll. \$3.00

FISHING TACKLE AND KITS

"Essentially a practical book."

Dixie Carroll. \$3.00

STREAMCRAFT: An Angling
Manual

No angler should be without
this book.

Dr. Geo. Parker Holden. \$2.50

STEWART & KIDD CO

Publishers Cincinnati, U. S. A.



Temple Book Shop, Akron, O. [Cash]

- Life of the James Brothers.
 Field Notes of a Reformer.
 Romance of Nice.
 Child Christopher, Mosher ed., vellum.
 Private Life Henry Maitland, Roberts.
 New Grub Street, Gissing.
 Man From Bitter Roots.
 Red Coat Captain.
 Spiritualist Manual.
 Map of Life, Lecky.
 Histy, European Morals, Lecky large print ed.
 Table Talk, Samuel Rogers.
 Carpenter and the Rich Man, White.
 Rupert of Hentzau.
 Prisoner of Zenda.
 Return of She, Haggard.
 The Oxford Movement.
 Mark Pattison's Memoirs.
 Friends of Mine, Sangster.
 After Death What, Peters.
 Eleventh Hour, Stowe.
 House with the Green Shutters.
 Tales of Mean Streets, Morrison.

L. M. Thompson, 29 Broadway, New York
 American First Editions of Dickens, must be fine

Thoms & Eron, 34 Barclay St., New York

- Franklin's Autobiography, Riverside Press edition.
 Paullin, Navy in the American Revolution, 3 copies,
 Burrows Bros.
 Munroe, Gilian and the Dreamer, Dodd.
 Millais, Breath from the Veldt.

C. L. Traver, 108 S. Broad St., Trenton, N. J.
 Amer. Tech. Society, Civil Engineering.
 Larned Hist for Ready Reference, vol. 6.

C. L. Traver—Continued

- Memoirs of Madame de Barneveldt, 2 vols., 1796.
 Print Collector's Quarterly, vol. 1, no. 1.
 Warr, J. W., Why a Hen Lays an Egg.
 Art Education for High Schools, Prang.
 Text Books of Art Education, nos. 1, 6, 8, Prang.
 Sylvester Sound.
 Havelock Ellis, Soul of Spain.
 Townsend, Well in the Rock.
 Porter, Birds of the Bible.
 Pinkerton, Molly Maguires.
 Perkins, Thin Volume.
 Lure of Long Beach.
 Davis, Manufacture of Leather.
 Shackleton, Quest of the Colonial.
 Curtin, The Mongols.
 Barber, American Glassware.
 Hughes, Excuse Me.

BOOKS FOR THE STAMP COLLECTOR

Standard Postage Stamp Catalogue

Latest—1920—Edition.

A book of more than 1200 pages.

Illustrated with more than 10,000 cuts.

Gives date of issue, color, shape and value of every
postage stamp ever issued by any government in the
world,

with
Illustrations of every type of design and surcharge.

The Complete Encyclopedia of Philately

Prices: Cloth Cover\$1.50

Cloth Cover with Thumb Index..... 2.00

Forwarding charges extra—Shipping weight 2 lbs.

Also a complete line of Albums for all classes of
collectors from the beginner to the most advanced
specialist. Complete 80 page price list on request.

Obtainable from any bookseller or direct from
the publishers.

SCOTT STAMP & COIN COMPANY

33 West 44th Street, New York City

Otto Ulbrich Co., 386 Main St., Buffalo, N. Y.
 Nicklis Nickleby, New National ed., limp leather.
 Philadelphia, Repplier.

University of Nebraska Library, Lincoln, Neb.
 Masson, Life of Milton.

University of Pennsylvania Library, Philadelphia
 Encyclopaedia Britannica, 11th ed., vol. 4.

University of Washington Library, Seattle, Wash.
 Seaton-Thompson, Ernest, Animal Art Anatomy.
 Simmonds, P. L., A Dictionary of Useful Animals
 and Their Products, 1884.
 Thompson, W. W., Sea Fisheries of the Cape
 Colony.

Westlake, et al., Lectures on the History of the
 Nineteenth Century.

Wylie, J. H., England Under Henry IV.

The Vaille Company, 1714 Third Ave., Rock Island,
 Illinois

Stockton's Works, Shenendoah edition, cloth.
 Puck, February 1917 issue.

H. Van Lunen, 908 Temple St., Grand Rapids, Mich.
 Biblical Illustrator. State condition and price.

Vassar College Library, Poughkeepsie, N. Y.

Dudden, F. H., Gregory the Great.
 Ellis, H., World of Dreams.
 Symonds, Short History of the Renaissance in
 Italy.

T. B. Ventres, 286 Livingston St., Brooklyn, N. Y.
 African Game Trails, Large paper edition, green
 cloth with yellow hunting scene.

A. F. Von Blon, 203 South Fourth St., Waco, Texas
 Foley's Catalogue of First Editions.

Benton's 30 Years U. S. Senate, 2 copies, vol. 2.
 Hart, Stanley, Wool.

Stephen's War Between States, vol. 2.

Thorp's Industrial Chemistry.

Yoakum's History of Texas, vol. 2, any Texas
 items.

Sabin's Dictionary Americana, any parts.

BOOKS WANTED—Continued

A. C. Vroman, 60 East Colorado St., Pasadena, Cal.
Merry Chantir, Stockton, Century Co.

George Wahr, 103 No. Main St., Ann Arbor, Mich.
Mr. Grex of Monte Carlo, Oppenheim.
Bird, Paul of Tarsus.

The Walden Book Shop, 307 Plymouth Crt., Chicago
Autobiography of Gordon Saltonstall Hubbard.
Der Lehrbuch des Schachspiel, Dufresne, translated into French, German or English.
Book on Chemistry, Bloxam.
Confessions of a Little Man, Andreef.
Damm, Mencken.
Abe Martin of Brown County, Bobbs.
Abe Martin's Almanac.
Brown County Folks, Abe Martin.
Childhood of Religion, Clodd, cheap edition.
Jackson, W. Ceramic Calculations.
Sathas, K., Chronikon.
Anekdoton Galaxeidou, etc.
Athens, 1864, or 1865.
Gissing, Isabel Clarendon; Paying Guest; Worker in the Dawn; Charles Dickens, a Critical Study; Sleeping Fires; Nether World; New Grub Street.
Guilds, Luigi Brentano.
Sue, Infant's Skull; Pilgrim's Skull; Pocket Bible, vol. 1.
New Conceptions in Modern Science, Snyder.

John Wanamaker, New York

His Official Fiancee, Ruck.
Miss Millions Maid, Ruck.
Thru the Sunlit Year, R. W. Trine.
Gikhrest's Life of Blake, Wm. Blake.
Adventure of a Hoodlum, pub. by P. Elder.
Theatre of Today, Modernwell.
Passing of the Third Floor Back, a play.
Amateur Aquarist, M. Samuel.

Washington Square Book Shop, 27 West 8th St., New York

Saloon Sonnets, Allan Norston.

Raphael Weill & Co., Inc., San Francisco, Calif.
Chas. Lanman's Haphazard Personalities, 2nd series.
Melville, Typee, unexpurgated edition.

Gabriel Wells, 489 Fifth Ave., New York
Riders of the World.

The Westminster Press, 125 N. Wabash Ave., Chicago

Guide Series in Music.
Heidelberg Catechism, 1863, Tercentenary edition.
Dr. David Brown, The Second Advent.
Baxter, Reformed Pastor.

Whitlock's Book Store, Inc., 219 Elm St., New Haven, Ct.

Bratten, Old Clocks and Watches and Their Makers.
Swale-Vincent, Internal Secretions and Ductless Glands.
Sears-Roebuck Encyclopedia.
A B C of Beekeeping.
Hearst Magazine, July 1913.
Numbers of Life, June, July, August and September, 1913.
Dillon, Marshall Memorial, 3 vols.

M. A. Whitty, 1400 Brook Road, Richmond, Va.
E. A. Poe and Virginia Items.

Alfred Williams Co., 119 Fayetteville St., Raleigh, N. C.

Story of the Civil War, John Pope.

Williams Bookstores Co., Under the Old South Meeting House, Boston, Mass.

Abbot's Makers of History, complete set.
Agnus's Sarah Fuldson, pub. by Little, Brown & Co., Boston, Mass.
Alix's Words to Mothers.
American Institute Electrical Engineers, vols. 1-9 inclusive.
American Silver, Exhibited at Boston Museum of Fine Arts, 1906, Boston, Mass.

Williams Bookstores Co.—Continued

Anatole France, purple cloth, vols. 13 and 16, pub. Parke, Austin & Lipscomb.
Anstey's Statement of Stella Maberly.
Anstey's Giants' Rogue.
Arden's Telugu Grammar.
Aryton's Electric Arc, pub. Van Nostrand Co.
Austin's Nantucket Scraps.
Autobiography of Arthur J. White.
Ball's Voice on the Wire.
Bartlett's Whippet.
Bell's Song of the Shongalls.
Bentley's C. P. A. Auditing Questions.
Bepler's Manual of Information.
Bigelow Genealogy.
Blood, Murder and Outrage Against Roman Catholicism.
Boston Directory, from 1810 to 1820.
Book of Knowledge.
Boussenet, Gustav, Alphabets and Monograms, N. Y., Bonaventura, 1900.
Bouve's Their Shadows Before.
Boys' and Girls' Weekly, 1873-80, inclusive.
Bowman's Structure of Wool Fibre.
Bradley's History of Old Sheffield Plate, Macmillan, 1912.
Brewer's History of France, Jarrold & Sons, London, pubs.
Bridl's Internal Secretory Glands, English trans.
Brook's Psychology.
Brown's Master of Fate, English ed.
Brook's Master of Caxton's.
Bungalow Magazine, Nov., 1916.
Burbage's Hybridization of Vegetables and Flowers.
Burnett's Drama.
Buchanan's Anthropology.
Butler's Soul of Biology.
Byrne's Inspector's Handbook, pub. Wiley.
Caffin's How to Study the Modern Painters.
Campbell's Puritan of Holland.
Cellini, Benvenuto, Sculpture.
Clough's Poems.
Chambers, Robert, Lorraine.
Chambers, Robert, Iole.
Chambers, With Trumpets and Drums.
Chapin's Heart of Music.
Christian Science Journal, complete sets.
Christian Science Sentinels, complete sets.
Clarehouse of Dundee.
Clark's, Thomas, John Whopper the Newsboy, pub. Roberts Bros.
Constantinides's Neohellenica, pub. Macmillan, 1892.
Celley, Cibber, vol. 1.
Coolidge's Susan, New Year's Bargain, pub. Little, Brown Co.
Coolidge's, Susan, Up Up Up—Born Down Downey.
Copeland's Diary of Marshall Newell.
Corkey's, Alexander, For Conscience's Sake.
Cradle of Vision.
Cripps's Old French Plate, pub. John Murray, London.
Cyclopedia of Civil Engineering.
Damon and Pythias.
Davies's, Thos., How to Make Money and Keep It, N. Y. Printing Co.
Davis's A Roman Lover.
De Bylandt's Dogs of All Nations, 2 vols., half morocco, pub. Lippincott.
Diagesis, A Work on Comparative Religion, pub. latter part 18th century.
Dickens' Tale of Two Cities, pub. Peterson, Philadelphia, 1859.
Dictionary of American Slang.
Dole's On the Point.
Don Quixote, in Spanish, good Madrid ed.
Down's Katherine's Sheaves.
Dumas's Great Men in Their Dressing Gowns.
Earle's Sun Dials and Roses of Yesterday.
Edgerton's, Richard, Genealogy, Saybrooke, Conn.
Course in Business English, 1st 9 vols., pub. Business Training Corp.
English Household Furniture of the Georgian Period, pub. Bates & Guild, 1900.
Education of Henry Adams.
Encyclopedia Americana, vol. 13, cloth, 1914.
Encyclopedia Britannica, 11th ed.
Faber's, Christine, Carroll O'Donohue, 1874.
Ferric and Heliographic Processes.
Field's Trumpet and Drum.

BOOKS WANTED—Continued

Williams Bookstores Co., Cont'd.

Field's Dickens' Last Tour in America.
 Field's Kate, Public Readings in America.
 Fillebrown's Resonance in Singing and Speaking.
 Flaubert's Salambo.
 Fodman's Broke.
 Foley's American Authors, 1st ed.
 France's, Anatole, The Garden of Eperium, in English.
 French's Early Silversmith.
 Freeman's History of Cape Cod.
 Freud's Leonardo da Vinci.
 Frost's Carlo Cartoon Book, Doubleday, Page & Co.
 Furness, Home Life of Borneo Head Hunters.
 Gardiner's Old Silverwork.
 Gardner's Mchitable.
 Gauguin's Noa Noa.
 Geological History of New Hampshire.
 Glynn's Career of Catherine Bush.
 Goodchild & Tweney's Technological and Scientific Dictionary.
 Hall's Fertilizers and Manures.
 Hall's The Soils.
 Hamilton Institute Courses, complete sets of pamphlets.
 Hamilton Institute Course, vols. 12 and 24.
 Haney's Business Organization and Combination, Macmillan Co.
 Harland's Judith.
 Hard's Mycology.
 Harry Burnham, A Young Continental.
 Harte's Raw Materials Used in Wool Industry, Philadelphia Textile School.
 Harvard Classics, complete sets.
 Harvard Classics, vols. 33 and 42, red cloth.
 Histories of the Constitution.
 Haywood's Hippodrome.
 Harvard Classics, vol. 30, dark red, seal on side of cover.
 Hayman's, any.
 Hawkesworth, Australian Sheep and Wool, Brooks & Co., Ltd.
 Hearn's Lafoadio, Lectures of English Literature, Hoover, Herbert, Georgiue Agricola, tran. from Latin ed., 1556, Mining Mag.
 Hargan, Halftone and Photomechanical Progress.
 Howe's, Emerson, Girl at Half-Way House.
 Howe's, Emerson, Law of the Land.
 Howe's, Emerson, Heart's Desire.
 Howe's, Emerson, Purchase Price.
 Hunter's Tapestry, John Lane, publisher.
 I. C. S. Reference Library Textile Book.
 I. C. S. Marine Engineering Course.
 Indian Basket Weaving.
 International Studios, complete set and odd vols., bound, since 1909.
 Italian Principi.
 Jack in Jungle.
 Jackson's A History of English Plate, 2 vols., pub. Batsford, Ltd.
 Jackson's Holbrook, The Eighteen-Nineties.
 Johnson's Through the South Seas with Jack London.
 Juillie's Confessions of a Trust Magnate.
 Jameson's Sacred and Legendary Art.
 Keats' vol. 2.
 Kellogg's Norman Cline.
 Kelly Directory.
 Knight's Great Women of Pioneer Times.
 Lanier's Marshes of Glynn.
 Lincoln's C. O. D.
 Lee's An Island Plant.
 Lejar's Urgent Surgery.
 Lew's Edward Carpenter, pub. Macmillan.
 Life of Col. Paul Revere, pub. Howard Spurs, Boston, 1898.
 Lion Jack.
 Lockhart's Life of Scott.
 Lawrence's Love Poems.
 Lowbuts' Game of Hazard Investigated.
 Le Gallienne's Old Country House.
 Lady Cleoner.
 Marryatt, There Is No Death.
 Middleton's Wine Dark Seas and Tropic Skies.
 Meyer's Handbook of Ornament, oldest ed.
 Marie Antoinette Series, Little, Brown ed., unabridged, 1889.

Williams Bookstores Co., Cont'd.

Maneuver of Minerva.
 Master Thoughts for Master Minds, 12 or 15 vols., composite sets, Union pub.
 Medical French-English Dictionary, large one.
 Melville's Clarel.
 Melville's Battle Pieces.
 Mencken's The American Language.
 McCutcheon's West Wind Drift.
 Morte d'Arthur, Beardsley illus.
 Moore's Life of Byron.
 Moore's Oranges, Vegetables and Fruits in the U. S., pub. Pelton Pub. Co.
 McCouich's Human Atlas, pub. Saunders.
 Milling of Cereals, Adhesives, books on.
 Miff's Virginnis Dabney.
 Munsterberg's On the Witness Stand.
 Moore's 3,000 Things Worth Knowing.
 Navaja School of Indian Basketry.
 Nansen's Farthest North, vol. 1 only.
 National Geographic Magazine, 1st five years.
 Nena Sahib or First Indian Revolution.
 Nooman's London, Vanished and Vanishing.
 Nystrom's Pocket Mechanics.
 O'Brien's White Shadows in the South Seas.
 Old World Gems.
 Old Fashioned Folks, Colonial Press.
 Osborn's Questioned Documents.
 Page's or Allen's White Cowl.
 Pen Photos of Dickens.
 Parker's The Lane That Has No Turning.
 Poems of the New England Coast.
 Post's The Gilded Chair, pub. Appleton.
 Post's Nameless Thing, pub. Appleton.
 Pomeroy Abbey.
 Pond's Engineering for Architects, Columbia Univ. Press.
 Pond's Concrete Engineering, Columbia Univ. Press.
 An Old Autograph Album, 1839, red morocco, gilt lettering, Mary S. Procter.
 Price's Old Base Metal Spoons, Batsford.
 Pulsifer's Records of the Colony of New Plymouth, vol. 1.
 Phillip's Golden Fleece.
 Phillip's Great God Success.
 Phillip's Master Rogue.
 Phillip's Plum Tree.
 Phillip's Reign of Gilt.
 Smith's The Cassiterides, London, 1863.
 Smith's The Wild Rose of Laugh Gill, Irish novel.
 Snow's History of Boston.
 Sorrows of Satan.
 Sobotta's Atlas and Text Book of Human Anatomy.
 Stacpoole's Blue Lagoon.
 Stinson's Jether Bacon of Sandwich.
 Sleight's Prince of Pin Elves.
 Story of Lake George, pub. about 40 years ago.
 Stevenson's Dictionary of Roman Coins.
 Stirling's Manual Physiology.
 Sturgis' Dictionary of Architecture, 3 vols.
 Sued Deutsche Kueche.
 Sweet's Mount Desert, Houghton Mifflin ed.
 Symond's Essays on Italy.
 Trevelyn's American Revolution.
 Spur's Howard, The Life of Col. Paul Revere.
 Town City of Cape Cod.
 Two Red Saunders.
 Tousey's Wide Awake Libraries.
 Trollope's Eustace Diamonds.
 Trollope's Can You Forgive Her?
 Textile Books or I. C. S. or American Technical Books.
 Tracy's Terms of Surrender.
 Textile Work, Cyclopedia of, 7 vols.
 Talbe's Romulus and Remus.
 Ten Men on Money Island.
 To Him That Hath.
 Page's, Sidney, Silver City Folio Geologic Atlas of the U. S. Survey.
 Paine's Romance of an Old Time Sailing Master.
 Paul Parker.
 Pierce's Philosophy of Epictetus, Camelot ed.
 Pierce Family Genealogy, Middleborough, Mass.
 Perkins' Few Ready Tables for Use in Calculation for Safe Working.
 Print Collector's Quarterly, no. 1 and 2.
 Quayle's, Bishop, Criticism of Les Miserables, pub. Abington Press.

BOOKS WANTED—Continued

Williams Bookstores Co., Cont'd.

Rhoades's, James, History of the U. S. since 1850.
 Racinet's Book on Costumes.
 Rhode's History of U. S., last ed.
 Richter's Volt and Volk.
 Roosevelt, in 25 vols., Elkhorn ed.
 Roy's Helen Trevelyan.
 Rowell's Forty Years an Advertising Agent.
 Rowles's Garden Under Glass, pub. Lippincott.
 Senate Extract Doc. no. 17, 41st Congress, 3d session,
 Pres. Grant's Message relative to proposed annex-
 ation of San Domingo, Jan. 16, 1871, 116 pages.
 Science of Oil Painting, pub. Putnam.
 Schleipp's Atlas of Herpetology.
 Seeds of Enchantment.
 Sheldon's Max, Cradle Mystery, pub. A. L. Burt.
 Shubner's History of Truro.
 Shufeldt's Studies of the Human Form.
 Singer and Strang, Etching.
 Shakespeare in 3 vols., leather, Dent or Scribner
 pub.
 Sheiner's Introduction to the Study of Fossils,
 Plants, Animals.
 Stope's Married Love.
 Thaxter's An Island Garden.
 Traill's Chain Cables, London, 1885.
 Talmery's Woman.
 Thayer's Life of Cavour, 2 vols.
 Train's True Stories of Crime.
 Vanity Fair, English, May 21, 1881, containing car-
 toon of Wm. Gilbert.
 Vignola's Five Orders of Architecture, in English.
 Wallworth's Zahara.
 Waterfield's Book of Gardens.
 Whiting, Genealogy of Henry A. Whitney, about
 1850.
 Walton, Course in Accounting, complete.
 Wilderness Trail, pub. Watt.
 Whymptie's Scrambles Among the Alps, pub. Scrib-
 ner.
 Woodlock's Anatomy of a Railroad.
 Workroom, pub. E. L. Wilson Co., N. Y. City.
 Webner's Factory Costs, Ronald Press, 1911.
 War Information Series, no. 9, Home Reading Course
 for Citizen Soldiers, pub. Committee on Public
 Information.
 Winning's and Baver's Gas Engine Ignition.
 Westman's The Spoon, Harper Bros., 1844.
 Whitney's Reminiscences of a Sportsman.
 Wise's Dimod.
 W. B., A Touchstone for Gold and Silver Wares,
 London, 1677.
 Zipperer's The Manufacture of Chocolate.
 Zola's La Terre.
 Lea's Use of Life.
 The Four Irrepressibles.
 Gate's, Herbert Wright, Heroes of Faith.
 Writings of Thomas Paine, Independence ed., in
 grey cloth, Vincent Park, New York, vols. 1 and 4.
 Gibbons' Rome, vol. 1, red cloth, London, 1890.
 Wilder's Modern Packing House, pub. Nickerson.



Jordan Diaries

• made in a
 variety of sizes
 and bindings
 Send for catalog today

Jordan & Company

• Chicago.

Wilmington Inst. Free Library, Wilmington, Del.
 Cameron, Margaret, Comedies in Miniature.
 Rabelais, tr. by Matteux, works, 2 vols., 1912.

Wilmington Inst. Free Library, Cont'd.

Earle and Skirven, Maryland's Colonial Eastern
 Shore.
 Bill Nye, Comic History of the U. S. A.
 Treves, Sir Frederick, Cradle of the Deep.
 H. W. Wilson Co., 958 University Ave., New York
 U. S. Geological Folio, no. 83.

Woodward & Lothrop, Washington, D. C.

The Weavers, a play by Hauptmann, 2 or 3 copies.
 Boys and Girls of the Bible, Anna Louise Strong.
 Canadian Tariff Act, and Canadian Internal Revenue
 Act.
 The Forest Orchid and Other Stories, Higginson.
 Woodworth's Book Store, 1311 E. 57th St., Chicago
 Dictionary of National Biography, Stephen and Lee,
 new or old ed.

BOOKS FOR SALE

Aurand's Book Store, 925 N. 3rd St., Harrisburg, Pa.
 20,000 old and rare books; send your wants.
 1,000 bound volumes of standard magazines,
 cords, etc.

Mr. Retail Bookseller

Will you pay \$1.50 per week
 for an Advertising Service?

For \$1.50 per week we will furnish at
 least four pieces of advertising copy, suit-
 able for newspaper space, direct-by-mail
 campaigns, envelope and package enclos-
 ures, window announcements, etc., every-
 one designed to sell books.

Service is for small town dealers only—
 Wanamaker, Brentano and those fellows
 are barred.

Contracts must be for at least three
 months, accounts payable monthly—but
 payment and continuation of contract sub-
 ject to your being satisfied that you are
 getting your money's worth. You are the
 sole, and final judge as to that.

Establishment of service depends upon
 number who accept and this ad will appear
 just once.

GREENWOOD BOOK SHOP
 Wilmington, Delaware

William M. Bains, 1215 Market St., Philadelphia
 Pictures of Burned Belgium, drawn by Berden Lane,
 \$1.50.
 Gilbert & Sullivan and Other Operas, Cellier or
 Bridgman, Little, \$1.50.
 Galdons, Chatfield-Taylor, pub. Duffield, \$2.00.
 Medieval Italy, C. A. Merrill, pub. Stokes, \$1.25.
 Makers New France, Dawbarn, pub. Holt, \$1.25.

Sherwood Company, 40 John St., New York

Bennett's Glossary of Cotton Fabrics, 50 copies,
 \$5.00 to 25c.
 Woolen and Worsted Glossary, 50 copies, \$3.00 to 25c.
 Slightly smoked.

BOOKS FOR SALE—Continued

Univ. of Wyoming Library, Laramie, Wyoming
Roush, Mineral Industry, 1918.

Washington County Free Library, Hagerstown, Md.
History of Indian Tribes of North America. Sketches and Anecdotes of Primitive Chiefs. One hundred and twenty portraits from Indian Gallery of the U. S. War Dept. at Washington, by McKenny of Indian Dept. and James Hall of Cincinnati. Pub. by: vol. 1, Edw. Biddle, Philadelphia, 1837; vol. 2, Rice & Clark, 1842; vol. 3, Rice & Clark, 1844. Original subscriber's copy, fac-simile of signatures of subscribers in vol. 3.

Young's Book Exchange, 135 W. 135th St., New York
Books by Negro Authors, Negro Folk Songs, Anti and Pro-Slavery Items.

BUSINESS FOR SALE

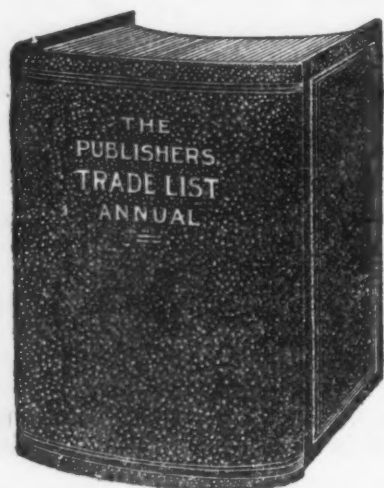
BOOK STORE FOR SALE—the only Book Store in City of 106,000 population. J. F. Green, 1309 Houston Street, Ft. Worth, Texas.

\$3,500 PROGRESSIVE Book and Stationery Store. Fortune for couple, \$2,750. Stamp for particulars. Barnies, San Diego, Cal.

SITUATIONS WANTED

ACTIVE MAN, over 25 years' experience in one of the leading Publishing Houses as entry clerk, recording clerk, for many years in charge of shipping room, first class packer, wishes to make a change. R. D., 1204 Park Place, Brooklyn, N. Y.

SHIPPING CLERK, 15 years' experience in publishing business, retail and wholesale, can take entire charge of your stock, shipping, receiving and delivery departments and correspondence in connection with same; Christian with excellent references. Address Traffic, care Publishers' Weekly.



1920 Edition, Ready.

Price \$5.00

REMAINDERS

FINE exclusive line of jobs, remainders and standard sets. Always something new and interesting to show. Catalogue on request. Bigelow, Brown & Co., Inc., 286 Fifth Ave., New York.

OFFER US your over-stocks, remainders and plates. We are especially interested in Art Publications. International Remainder Co., 8 Beacon St., Boston, Mass.

The Syndicate Trading Company buys entire remainders, large and small of editions of saleable books. Samples may be submitted at any time of the year. Syndicate Trading Company, Book Department, 2 Walker Street, New York. Telephone—Canal 1080.

WE ARE IN THE MARKET for Remainders. Printers, Booksellers and Publishers would do well to offer us their over-stocks of literary merchandise which they desire to turn into cash. No quantity too large to handle. Immediate decisions. Williams

I WANT TO BUY

Book and Stationery Store, must be good locality. Price from \$5,000 to \$25,000 ready cash. Send particulars

E. L. H., 634 Westfield Ave., Elizabeth, N. J.

YOU

UP-AND-COMING BOOKSELLER:

YOU

PROGRESSIVE PUBLISHER:

HERE IS A MAN

WHO HAS ABILITY

to judge books;
to tell others about them;
to analyze the market for books;
to create "book atmosphere."

WHO HAS HAD

retail experience;
mail order experience;
library-sales experience;
editorial experience;
more than a college education;
an all around business training.

He is now free for new business connections. Can you afford to let him get away?

Write me at 46 South Waiola Avenue, La Grange, Ill. Those who knew my work at The Book House will vouch for me.

CHAPIN HOSKINS

*A new author seeks to publish
his latest work*

"RECONSTRUCTION BY PUBLIC OWNERSHIP"

The world is waiting for the revelations disclosed by this volume and for the remedy it provides for present social unrest. While the work is neither libelous nor seditious yet moral courage is needed to blaze its truths.

*Address Mr. Page, 544 Church Street,
Toronto, Ont.*

ENGLAND

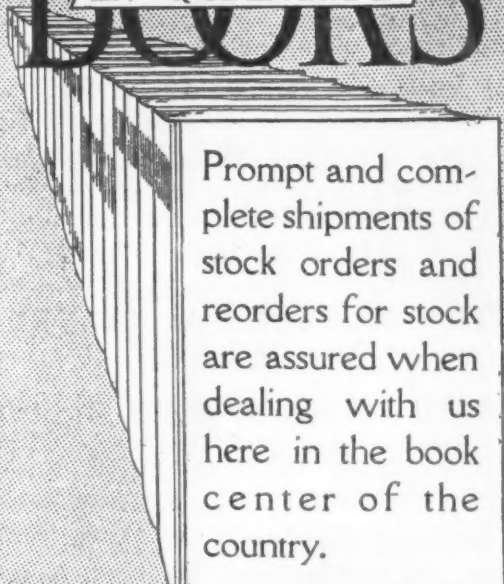
I am desirous of representing American publications in England; Sales, subscriptions, advertising. Publications should be of a distinctive nature and of value and interest to British classes. Can be well recommended and can give American references. Write

DAVID H. BOND

407 Bank Chambers, Chancery Lane
London, W.C., England

BOOKS

IN QUANTITY



Prompt and complete shipments of stock orders and reorders for stock are assured when dealing with us here in the book center of the country.

THE BAKER & TAYLOR CO.
Wholesale Dealers in the Books of all Publishers
354 4th Ave NEW YORK At 26th St.

Appreciation of Results

The Publishers of America reflect
their satisfaction of the service from

THE PLANT COMPLETE

180,000 Pages of Book Composition set
during the first six months of 1920

J. J. LITTLE & IVES COMPANY
MAKERS OF BOOKS

425-435 East Twenty-fourth Street

New York City

J. F. TAPLEY COMPANY

NEW YORK CITY

BOOK MANUFACTURERS

Established 1850

OFFICE AND PLANT

531-3-5 WEST 37th STREET

WAREHOUSE

426 ELEVENTH AVENUE

New Books for Young People

On the Edge of the Wilderness. Tales of our Wild Animal Neighbors. By Walter Prichard Eaton. Illustrated from originals by Charles Livingston Bull. 320 pp. \$1.75.

Lucky Penny of Thistle Troop. A Girl Scout Story. By Amy E. Blanchard. Original colored frontispiece and jacket. 320 pp. \$1.75.

The Young Wireless Operator—Afloat. Or How Roy Mercer Won His Spurs in the Merchant Marine. By Lewis E. Theiss. Illustrated by original photographs. 320 pp. \$1.75.

The Air Raider. Winning the Gold and Silver Chevron. By Commander Thomas D. Parker, U. S. N., Retired. Attractively illustrated. 320 pp. \$1.75.

The Adventures of Dal Hamilton—Prospector. Hustling for Pay Dirt. By Joseph T. Kescel. With original photograph illustrations. 320 pp. \$1.75.

Little People Who Became Great. Stories of the lives of those of whom every child should know. By Laura Antoinette Large. Fully illustrated by photographs. 200 pp. \$1.50.

Select Notes for 1921. The forty-seventh annual volume, a commentary on the International Sunday-School Lessons, meeting the need of every Sunday School teacher and worker. \$2.00 net; \$2.10 delivered.

W. A. WILDE COMPANY, 120 Boylston St., Boston, Mass.
Rand-McNally Building, Chicago, Ill.

Book Pioneers

Our 76 years of selling books and book supplies to thousands of dealers has established our reputation as *THE* Book house of the middle west.

Our central location at the world's greatest railroad center enables us to furnish unsurpassed shipping facilities to all parts of the country.

McClurg's is the Logical Place to buy.

A. C. McClurg & Co.

330-352 East Ohio Street,

Chicago, Ill

We are proud of our 1920 juvenile list. And we have lots of good books for girls.

—THE CENTURY CO., 353 Fourth Ave.

A Mayflower Maid

By Alden A. and Emilie B. Knipe, authors of "Beatrice of Denewood," etc.

The only Knipe book for 1920. A fascinating narrative of a girl's adventures on board the "Mayflower" and among the hardy settlers at Plymouth Rock. *Illustrated.*

\$1.90

The Crimson Patch

By Augusta Huiell Seaman, author of "The Slipper Point Mystery," etc.

One of the best mystery stories for girls this popular writer has ever penned. A thrilling tale of spies, danger and secret conspiracies. *Illustrated.*

\$1.75

Treasure Mountain

By Edna Turpin.

For girls—and boys, too, for that matter—who like a real story with plenty of action and an ingenious ending. *Illustrated.*

\$1.75

Silver Shoal Light

By Edith Ballinger Price, author of "Blue Magic," etc.

A charming story of a city girl and a lighthouse. *Illustrated.*

\$1.75

Us and the Bottle-Man

By Edith Ballinger Price.

Another delightful story with a setting by the sea. Full of whimsical humor and beautifully told. *Illustrated by the author.*

\$1.50

Jimmy Bunn Stories

By Henry C. Walker.

Just the sort of stories that little folk adore. Full of fun and humor that appeal to the healthy, normal youngster. *Illustrated.*

\$1.50

The Secret of Everyday Things

By Jean-Henri Fabre, author of "The Story-Book of Science," etc.

All manner of quaint and curious information presented in that marvelous style that makes the story of thread or needles or tea or glass as enthralling as a fairy tale. *Illustrated.*

\$2.50

Travel Stories

Retold from "St. Nicholas."

A treasury of good things for every wide-awake boy or girl. *Illustrated.*

\$1.25

The Mystery of the Sea-Lark

By Ralph Henry Barbour and H. P. Holt, authors of "Lost Island," etc.

One of the most exciting stories these popular authors have ever written. No boy who is a boy will want to miss it. *Illustrated.*

\$1.75

The Blue Pearl

By Samuel Scoville, Jr., author of "Boy Scouts in the Wilderness."

A group of Boy Scouts trailing a \$50,000 pearl through the wilderness. *Illustrated.*

\$1.75

At the Sign of the Two Heroes, By Adair Aldon.

How three venturesome lads unearth a band of smugglers on the shores of Lake Champlain. Full of thrills and abounding in historical interest. *Illustrated.*

\$1.75

Boys' Book of Model Boats, By Raymond F. Yates.

How to build all kinds of small boats. The author is a practical expert on his subject. *More than 100 illustrations.*

\$2.00

Curly and the Aztec Gold

By Joseph B. Ames, author of "Curly of the Circle-Bar," etc.

Further adventures of the young cowboy who made so many friends in the earlier story. A thriller from start to finish. *Illustrated.*

\$1.75

Reddy Brant: His Adventures, By W. C. Tuttle.

A Western story with a real boy as the hero. Full of fight and fun. *Illustrated.*

\$1.75

LIPPINCOTT'S MERIT BOOKS

FOR BOYS AND GIRLS

For

Children's Book Week



we have prepared special posters and circulars in color; write for a supply. Lippincott's merit books deserve their great popularity, they are beautifully illustrated, decorated, printed, and bound, and sell at the right prices.

PINOCCHIO

Two Magnificent Holiday Editions.

Uniform with HEIDI published last year.

GIFT EDITION with 14 illustrations in color by Maria L. Kirk. Page decorations. Lining papers. Handsome cloth binding. \$2.50

SPECIAL EDITION with 14 illustrations in color by Maria L. Kirk. Mounted on large gray mats. Special lining papers, page decorations, and exquisite binding in green with buff cloth back. Stamped in gold, with a silk marker. \$6.00

STORIES ALL CHILDREN LOVE SERIES

CORNELLI

18 Famous Stories, the latest being

By the author of HEIDI, now for the first time presented in English. It will rival HEIDI in popularity, and is a worthy addition to the Stories all Children Love Series, each volume of which is illustrated with eight or more pictures in color, handsomely bound, with dainty lining papers, and printed in large type. \$1.50

THE CHILDREN'S CLASSICS

15 Child Favorites, the newest volumes being

GULLIVER'S TRAVELS and **A CHILD'S GARDEN OF VERSES**

The sale of this series has been remarkable. They are welcomed by fathers and mothers who wish to secure the best children's classics in well printed, charmingly illustrated, and bound books at a small price. Each volume has 4 illustrations in color. Price 75c.

THE AMERICAN TRAIL BLAZERS' SERIES

12 Thrilling Tales from History, The 1920 volume being

INTO MEXICO WITH GENERAL SCOTT

A stirring tale of the Mexican War. Boys enjoy every volume in this series. They tell the inspiring stories of the great pioneers and adventurers. Each illustrated in color and halftone. \$1.75

ARTHUR RACKHAM'S New Illustrated Book Is

THE SLEEPING BEAUTY

Filled with wonderful silhouettes and decorations, also a frontispiece in color. A handsome volume. \$2.00

KIDDIE-KAR BOOK

A delightful book about the children's most popular plaything. With colored pictures and fanciful verses that have the true nursery swing and ring. Very attractively bound. \$1.50

J. B. LIPPINCOTT COMPANY, PHILADELPHIA